



# October 2023

### **Private Healthcare - UK**

"The private healthcare market is growing strongly on the back of the continued issues with waiting lists impacting the NHS. Moreover, arrangements with the NHS, a buoyant private medical insurance sector and growth in self-pay procedures are further growing the demand factors despite the cost of living crisis and the ...

# September 2023

#### **Data Centres - UK**

"Demand for data centres has grown rapidly along with the digitisation of both business and consumer behaviour. Even though 90% of the world's data was created in the last two years, and every two years the volume of data is doubling, the development remains in its infancy when the transformational ...

# **Dentistry - UK**

"The dental sector is changing at pace following the pandemic. More patients are seeking affordable dental care, while a growing number of dental technicians are seeking a better balance between NHS and private work. At the same time technology is evolving and changing the way in which dentistry is delivered ...

# **July 2023**

#### **Conferencing and Events - UK**

"While there is increased demand for face to face events and conferences, the sector continues to grapple with a number of challenges. High costs, short lead times and staffing challenges remain high on the agenda. Client expectations are also growing, with audience expectations becoming far more experience-led.

A focus ...

# Residential Central Heating and Heat Pumps - UK

### **House Building - UK**

"After a prolonged period of growth, the COVID-19 disruption is now being followed by economic turmoil and the sector is returning to its cyclical roots. The UK continues to have a substantial shortfall of housing, but consumer affordability, availability of land in high demand areas, a highly dysfunctional planning process

### **Solar Power - UK**

"Sustained strong solar PV deployment is forecast for the coming years, with all main market segments (ground-mount, residential and non-residential roof-top solar PV) in high growth mode. Growth is fuelled by increased interest in self-generation amid high energy prices and the decarbonisation agenda across the public, commercial and residential sectors ...

### Residential Windows & Doors -UK



### **MBD Industrial -**



"The net zero objective, supported by the Heat and Buildings Strategy, will undoubtedly transform residential central heating in the UK. However, these are the very early stages of the transformation away from fossil fuel reliant systems, and the early adoption of heat pumps has been substantially below government targets for ...

"The cost of living increases are now mitigating against the important, but mature, replacement sector that was previously disrupted by the pandemic, but then recovered strongly. The most heavily impacted households by the cost of living crisis are not the primary target market of the replacement industry, but mortgage cost ...

# <mark>Ju</mark>ne 2023

#### **B2B** Economic Outlook - UK

"While the UK economy is now expected to narrowly avoid falling into recession in 2023, stubbornly high inflation remains of concern. The inflation rate is expected to slow in the second half of 2023, on the back of falling energy prices and the easing of global supply pressures, but it ...

#### **B2B E-Commerce - UK**

"Macroeconomic developments have tempered the B2B eCommerce market, but there remain strong prospects for growth. The technology behind the sales channel is becoming increasingly capable and sophisticated offering new opportunities to extend market reach. While the UK is seen as one of the largest B2C eCommerce markets, there is evidence ...

# **May 2023**

# Waste Management and Recycling - UK

"The commitment to a more circular economy, underpinned by the implementation of major waste reforms, will be central to developments in the waste management and recycling market over the coming years.

#### **Construction - UK**

"The construction sector regularly exaggerates GDP changes, and with recent substantial macroeconomic movements relating to Brexit, the pandemic and now inflation/higher interest rates, market movements have been significant as have supply chain and skill

### **Legal Services - UK**

"Legal services providers continue to face increased competitive pressures, driven by new entrants, alternative providers, smart technologies, new business models, changing client buying patterns and new ways of working.

Corporate clients will continue to squeeze margins while pushing for better efficiency and the greater use of innovation. Thus, firms are ...

#### **IT Services - UK**

"The term 'tech-celeration' is being adopted to describe the constantly accelerating rate of development driving the IT sector. There is no shortage of developments driving rapid and profound changes to the IT structure and the capabilities and prospects of organisations that correctly adopt them. The IT services market development is ...

#### **Electrical Wholesalers - UK**

"On-demand delivery expectations by customers are growing and the need for speed, flexibility and agility in the market is higher than ever before. This requires electrical wholesalers to not just invest in their digital capabilities but also their distribution operations to







availability issues. It also serves vastly different sectors of the economy, all of which have ...

meet the evolving market needs and provide greater product  $\dots$ 

# March 2023

#### **Recruitment - UK**

"The UK recruitment market has been heavily propelled by the larger trend of the 'great resignation'. However, this trend is expected to have a reduced impact over 2023 as increased economic volatility is hardening labour movement intentions and leading to increased business reticence towards hiring. Meanwhile, shortages of talent are ...

#### **B2B** Economic Outlook - UK

"Although the UK avoided recession at the end of 2022, growth is likely to be constrained by persistently high inflation and the cost of living crisis. The recent fall in wholesale gas prices should start to reduce bills by the end of H1 and this will somewhat improve the financial ...

# Schools, Universities and Hospitals - UK

"Across public build projects there will be a wider adoption of modern methods of construction to reduce on-site disruption, increase efficiencies and speed up the site programme. Future projects will also see a significant focus on decarbonisation and energy efficiency in order to meet clients' sustainability targets and support the ...

# <mark>Fe</mark>bruary 2023

### **Civil Engineering - UK**

"The government's commitment to infrastructure spending to drive economic growth, its commitment to the levelling-up agenda, the need for decarbonisation and infrastructure resilience in the face of climate change and the progression towards the Net Zero by 2050 target should ensure sustained growth in the civil engineering sector over the ...

# Accounting and Financial Management - UK

"With more accountancy firms establishing themselves as truly multidisciplinary professional services, they increasingly play a vital role in providing commercial advice that supports innovation, growth and strategic goals.

Accountancy firms can be expected to continue to expand their consulting capabilities in line with evolving client requirements. This includes increased spending ...

#### **Computer Security - UK**

"The relentless drive to digital data and processes renders computer security increasingly important for businesses, charities and consumers alike. Any wider economic disruption serves to further stimulate the drive with its positive impact on efficiency. Geopolitical issues including trade sanctions on Russia have intensified the focus on security and there ...

#### **B2B Insurance - UK**

"The UK and wider global business environment remains challenging amidst high inflation, rising interest rates and ongoing supply chain issues affecting several industries. The cost-of-living crisis is also affecting insurers' earnings and the B2B insurance industry must work closely with its existing policyholders, as well as prospective policyholders, to access ...

#### **B2B** Economic Outlook - UK

"The UK, along with other Western economies, is grappling with a perfect storm caused by rocketing fuel prices following the conflict in Ukraine and the inflationary consequences of the post-COVID boom in demand. The sharp rise in inflation seen in 2022 has stimulated interest rate rises which in turn contribute ...

# **MBD Industrial -**





# January 2023

#### **Fleet Services - UK**

"The shortage of semi-conductor computer chips is continuing to lead to shortages of new manufactured vehicles, which is creating delays in new orders. Despite this, the industry has found innovative solutions to maximise growth through increased investment in digital business models, telematics technology and electric vehicles."

### **Utility Capital Expenditure - UK**

"The utilities sector is set to see continued strong capital spending levels, with significant investment required to future proof networks and help transition to Net Zero.

Operators are facing increased pressure to deliver investments at the lowest costs, which in light of current macro-economic conditions, presents challenges. The increased cost and ...

# **Commercial Borrowing - UK**

"The current economic situation will mean that lenders will be more selective when undertaking borrowing agreements. Lenders are likely going to focus on profitable areas, meaning financial institutions need to identify the sectors they would like to target and focus on meeting the finance needs in these. However, they must ...

# **Up**coming Reports

**Commercial Banking and Finance** - UK - 2023

Contract Catering - UK - 2023

Commercial Borrowing - UK - 2023

Facilities Management - UK - 2023

Renewable Energy - UK - 2023

Serviced Offices - UK - 2023

Ceramic Tiles - UK - 2023

Residential Care - UK - 2023

**B2B Economic Outlook - UK -** Winter 2023

Energy Industry - UK - 2023

Courier/Express Delivery - UK - 2023

Occupational Health - UK - 2023

Domiciliary Care - UK - 2023

**Bridging Loans - UK - 2023** 

Thermal Insulation - UK - 2023

Residential Small Scale Renewables - UK - 2023