



## December 2014

### Access Control (Industrial Report) - UK

“There is potential for access control products to add more commercial value in terms of business intelligence as applications in the airport sector have shown. Innovation in the access control market is expected to increase due to the arrival of new companies in the sector.”

– Ben Harris, Industrial ...

## November 2014

### CCTV (Industrial Report) - UK

“The prospects for the UK CCTV industry appear strong, with construction in the commercial sector anticipated to climb steadily and the private sector widely upgrading systems. As a result, the market is expected to deliver real terms growth again in 2015.”

– Ben Harris, Industrial Analyst

## October 2014

### Manned Security (Industrial Report) - UK

“Building in services additional to guarding, which exploit intelligence gathered from integrated electronic systems could help to improve sales for specialist firms facing a competitive threat from facilities management operators”

– Ben Harris, Industrial Analyst

### Security Equipment (Industrial Report) - UK

“Manufacturers will need to protect their position from new entrants in the technology sector as the penetration of wireless security systems increases, while product development is expected to continue at a rapid pace.”

– Ben Harris, Industrial Analyst

## September 2014

### Contract Catering - UK

“Market conditions remain tough with consumers’ ongoing price sensitivity in this sector continuing to exert pressure on operators’ margins. Operators therefore should remain focused on menu innovation trends in order to trigger consumers’ ‘want to buy’ mentality.”

### Recycling (Industrial Report) - UK

“Over the last 15 years recycling has become a more common means of managing waste in the UK. This has been due to a combination of EU directive targets, which have placed a huge downward pressure on the amount of waste sent to landfill, and the public’s general behavioural shift ...



## Serviced Offices (Industrial Report) - UK

“Taking advantage of burgeoning start-up communities and increasing customer service orientation are just two ways in which serviced office operators can position themselves to exploit growing demand.”

– Ben Harris, Industrial Analyst

## July 2014

### Recruitment Consultants (Industrial Report) - UK

“Recruitment agencies with developed talent sourcing and research capability are expected to perform well as the market becomes more candidate-led and available skilled professionals are scarcer.”

– Ben Harris, Industrial Analyst

### Public Expenditure (Industrial Report) - UK

“The public sector has long represented a major opportunity for private companies to sell products and services. With effectively no prospect of government spending falling to below 40% of UK GDP in the short term, the market is vast, and the drive for efficient service provision can only intensify with ...

## June 2014

### Facilities Management (Industrial Report) - UK

“The industry is anticipating a bright year in 2014, with the economic recovery looking increasingly secure. The outlook for construction is positive and major infrastructure projects are expected to offer new soft and hard service opportunities.”

## May 2014

### Architects (Industrial Report) - UK

“Architects have had a torrid time in the last few years with the decline in construction activity at the forefront of the economic downturn. Prospects are, however, now very strong as construction activity will equally be at the forefront of the recovery, and will far outpace GDP development. The challenge ...

## April 2014



## Contract Cleaning (Industrial Report) - UK

This report will help you to uncover opportunities and understand the key issues affecting your market. How? By giving you instant access to analysis and critical recommendations. It will also challenge routine thinking by providing fresh, new perspectives that energizes your thought processes.

## March 2014

### Courier and Express Delivery (Industrial Report) - UK

This report will help you to uncover opportunities and understand the key issues affecting your market. How? By giving you instant access to analysis and critical recommendations. It will also challenge routine thinking by providing fresh, new perspectives that energizes your thought processes.

## February 2014

### Road Haulage (Industrial Report) - UK

"The anticipated increase in demand from passengers together with growth in the rail freight sector will put additional strain on the UK's rail system over the coming years, with the network already nearing its capacity limits. Thus continued investment in the rail infrastructure will be necessary over the coming years. Investment will also be supported by government plans to ...

## January 2014

### Fleet Services (Industrial Report) - UK

"Strong residual values and improved economic conditions in 2013 imbued fleet managers with a greater sense of confidence in the recovery than before and this was manifest as replacement cycles appeared to dip with the age of used fleet cars sold falling through the year."