

# January 2019

## 洗手洗浴用品 - China

"普通沐浴露仍然主导市场,男性在使用专用沐浴露方面 仍处于初期阶段。市场未来的竞争将围绕香味和附加值功 效,如感官体验。线下渠道值得品牌加码,特别是美容产 品垂直渠道。"

# December 2018

#### Soap, Bath and Shower Products -China

"Unisex shower gel still dominates the market and men are at the early stage to use male-specialised shower products. Further competition lies in fragrance and value-added functions such as sensory experience. Offline channels, especially beauty vertical channels should be invested in."

- Vicky Zhou, Research Analyst

# November 2018

#### **Health Supplements - China**

"Parents have the intention to purchase health supplements for their children, especially probiotic supplements. Brands should develop a professional and international brand image to earn consumers' trust, particularly since e-commerce is emerging. Enhancing product options and innovations is also important to attract consumers."

- Vicky Zhou, Research Analyst

# October 2018

## **Suncare and Pollution Protection Products - China**

"Higher usage frequency is driving the sunscreen market to grow after the category is widely penetrated, thanks to its association with anti-aging that has encouraged a third of respondents to use it all year round to fight against aging skin. The prevention mindset can also be enhanced in the delivery ...

### 保健品 - China

"父母有意为孩子购买保健品,特别是益生菌保健品。品 牌需要打造一个专业和国际的品牌形象以赢取消费者的信 任,特别是随着保健品电子商务的影响。为了吸引消费 者,扩大产品选择和加大创新也必不可少。"

## 防晒和抗污染产品 - China

"防晒产品市场普遍饱和,较高的使用频率是带动该市场 增长的驱动力。防晒产品与抗衰老的联系密切,这促使三 分之一的被访者全年使用防晒产品以应对肌肤老化问题。 多数被访城市消费者认识到了使用抗污染产品的必要性, 但缺少相关知识来判断产品是否有效。因此,品牌可更进 一步从强调预防的角度切入,推广抗污染产品。"

- 金乔颖,研究副总监