

November 2018

Consumers and the Economic Outlook - Quarterly Update - UK

“Financial well-being and confidence was lower in each of the three months to October than we reported throughout the summer months. This matches the stagnant economic performance in August and September. Overall though, most consumers are still getting by, and remain relatively optimistic about their financial future.”

– Rich ...

October 2018

Grocery Multiples: Reconfiguring the Non-food Offer - UK

“Over the past five years pressure has been placed on the supermarket sector in the UK, with the rise of discounters, online and convenience stores taking away a traditional dependence on the larger store format. As such the traditional big four have had to readjust the formats of their larger ...

Seasonal Shopping (Spring/Summer) - UK

“The UK retail sector was boosted by a number of significant events during the 2018 spring and summer months. Not only did retailers benefit from the usual occasions like Easter, but The Royal Wedding and England’s FIFA World Cup performance gave consumers even more reasons to celebrate and spend. As ...

August 2018

Consumers and the Economic Outlook - Quarterly Update - UK

“Consumers continue to worry about the impact Brexit will have on the UK economy. But people are still focussing much more on their own financial situations, which are currently in a pretty healthy state. The base rate rise will make it harder for some, but the general outlook is positive ...

June 2018

Consumers and the Economic Outlook - Quarterly Update - UK

“The increase in confidence that we discussed in Consumers and the Economic Outlook – UK – March 2018 clearly wasn’t a one-off. Our confidence data has

Shopping Centres - UK

“The major shopping centres are undergoing a lot of change as the retail scene evolves. Many are turning their focus away from pure retailing and striving to become both shopping centres and leisure destinations

Retail: Big Picture - UK

been running for almost a decade now, and people's assessments, both of their current financial situation and how they expect their finances to shape ...

for people to visit for a day out. This is particularly true in the centres that ...

Customer Loyalty and Reward Schemes - UK

"Retailers need to increasingly evolve their loyalty schemes so that they are not just focused on points and monetary rewards, but on engaging emotionally with customers by offering them unique experiences or services. Given that membership of rewards schemes is currently skewed towards consumers aged 45 and over, this is ...

April 2018

UK Retail Rankings - UK

The retail sector appears to be in turmoil. There has been an unprecedented number of failures or retailers reported to be in trouble just in the first quarter of 2018. It would be easy to go on to say that the whole retail sector, and particularly the store-based ...

Seasonal Shopping (Autumn/Winter) - UK

"Despite economic uncertainty clouding the retail sector in 2017, autumn events remained popular, with back-to-school in particular performing strongly. While Halloween and Bonfire Night are both popular for families, they remain relatively small and have failed to truly impact retail sales over the autumn months. Retailers will need to focus ...

March 2018

Consumers and the Economic Outlook - Quarterly Update - UK

"People are still wary about the potential impact of Brexit – particularly when it comes to the cost of living. But people seem able to separate these macro-economic concerns from their own personal financial situation. Unemployment remains at record lows, and while average wages are still increasingly more slowly than ...

January 2018

Black Friday - UK

"Black Friday has continued to grow and is now undeniably a firm fixture in the retail calendar. But despite growing numbers of retailers and shoppers taking part in the event, there is a palpable and growing



Retail: Big Picture - UK

sense of disillusionment among consumers. In the years ahead, retailers and brands will need ...