



## October 2020

### Plumbing: Inc Impact of COVID-19 - UK

“Plumbing products are generally a mature market, though growth has been achieved in recent years from major fashion trends, such as en-suite bathrooms and open plan living. COVID-19 has hit the markets hard in 2020, with construction related products typically exaggerating GDP changes, but opportunities in new housing are now ...

### Bridging Loans: Inc Impact of COVID-19 - UK

“Bridging lenders must ensure that the risk appetite of the loans they underwrite is such that they can maintain a viable business and adapt to changing economic drivers without carrying a high default rate in the currently challenging lending market.”

– Lewis Cone, Senior B2B Analyst, 22nd September 2020

### B2B Economic Outlook: Inc Impact of COVID-19 - UK

“COVID-19 has had differing effects on the UK economy, but it has hit the service sector hardest. Customer-facing services in sectors such as retail, hospitality and leisure have been most impacted both because of Government restrictions and continued consumer wariness. The pandemic has also affected the market for commercial office ...

### Ceramic Tiles: Inc Impact of COVID-19 - UK

“The ceramic tile sector has been strongly impacted by COVID-19, with demand expected to fall by almost 24% in 2020, before returning to 2019 levels in two years’ time. Thereafter, demand changes are inevitable in what was a mature market. While commercial demand for offices and the retail sector are ...

### Energy Industry: Inc Impact of COVID-19 - UK

“While fewer people changed their energy supplier during the early months of the COVID-19 crisis, switching rates are expected to increase over the coming months. As many people continue to spend more time at home compared to pre-COVID-19 and are more aware of their energy usage, consumers’ willingness to shop ...

## September 2020

### Blockchain: Inc Impact of COVID-19 - UK

“Blockchain remains in its infancy in terms of commercialisation. While its origins lie in crypto currencies, blockchain has the potential to be a transformative technology with vast opportunities in both the public and private sectors. Growth in 2020 has been disrupted by COVID-19 and the consequent corporate attention drawn to ...

### Adult Social Care: Inc Impact of COVID-19 - UK

“Despite the recent tragedies associated with the pandemic, market drivers remain strong as the imbalance between supply and demand for social care services will only steepen in the forthcoming years. The pandemic will result in some long-term changes in how care is delivered and has highlighted the need for new ...

### Conferencing and Events: Inc Impact of COVID-19 - UK



“COVID-19 has delivered a serious blow to the conferencing and events sector, with an initial and substantial loss to market value to be followed by a period of uncertainty and financial difficulty as attendance is held back by social distancing. The pressure felt will spur innovation, particularly as organisers look ...

## August 2020

### Thermal Insulation: Inc Impact of COVID-19 - UK

“The UK market for thermal insulation is projected to decline by 5.6% in 2020. This is largely a result of reduced demand from the construction sector and a sharp decrease in retro-fit installations over the lockdown period. However a stronger annual decline is expected to be avoided due to ...

### Residential Windows and Doors: Inc Impact of COVID-19 - UK

“The residential windows and doors market was already displaying maturity in the replacement sector with demand challenged by the economic uncertainties created by Brexit. Consumer uncertainty has been significantly further challenged by COVID-19, but housing and home improvements are seen as critical areas to stimulate the wider economy. The July ...

### Dentistry: Inc Impact of COVID-19 - UK

“The industry has been hit hard by the pandemic and with disruption expected to continue over the next year to 18 months, innovative developments will be required for the profession to remain financially viable. An important consideration for dentists going forward will be pricing. With the rising cost of PPE ...

## July 2020

### Commercial Mortgages: Inc Impact of COVID-19 - UK

“The COVID-19 pandemic has significantly altered the lending and investment landscape. Lenders will exercise extreme caution moving forward when it comes to new lending, but will also need to support existing customers under distress. Digital platforms will be key to lenders’ ability to manage both new and existing loans in ...

### Commercial Property: Inc Impact of COVID-19 - UK

“Following a slowdown in the UK commercial property market in 2019, COVID-19 has now introduced significant disruption to the market. The embattled retail sector will be hardest hit by the crisis, with COVID-19 set to accelerate the structural changes already underway. The pandemic is likely to have a long-term structural ...