

November 2012

Pet Insurance - UK

“Although price comparison websites have made it easier for consumers to compare the costs of policies and find the cheapest policies on the market, a higher number of pet insurance holders still choose policies based on the level of cover rather than just on the cost. Rather than competing on ...

Life and Protection - Intermediary Focus - UK

“The protection market from an intermediary’s perspective looks somewhat daunting over the next year. The large number of regulatory changes and the prevailing economic conditions mean that the months ahead will be a challenge. However, there is no reason that intermediaries cannot continue to prosper despite these challenges. By addressing ...

October 2012

Home Insurance - UK

“The fundamental change in distribution patterns brought on by the internet and proliferation of price comparison websites has created a window of opportunity for new brands to enter the market. It is imperative that any new brands currently considering entering the market act now while the opportunity to establish a ...