



February 2016

Security Equipment, Access Control and CCTV - UK

“Increasing business investment, new build housing construction, and rising crime rates are all leading to market growth. The largest industry sector CCTV will continue to drive market growth as take-up of IP systems gathers pace. Access control is benefiting from demand for innovative multi-functional biometric devices, with manufacturers investing in ...

January 2016

Contract Catering - UK

“Contract caterers are displaying varied performances dependent on individual market conditions. Many are, however, looking to make further internal cost savings to help buoy profits and improve competitiveness to gain further contracts. In this environment, companies can benefit from differentiating their food offer with brands and menus inspired by retail ...

November 2015

Manned Security - UK

“Low cost delivery demands continue to push down prices, making competitive contract bids even more difficult for smaller firms in the manned security industry. Larger facilities management companies that can offer customers greater economies have a price advantage, but are also seeing a fall in revenues achieved per contract. Upcoming ...

Facilities Management - UK

“The facilities management industry has grown strongly both in times of recession and economic growth. The development of the market has continued in the public and private sectors, which are now demonstrating key differences in growth. However, the contracting out of non-core activities continues and generally realises greater benefits than ...

October 2015

Serviced Offices - UK

“While London continues to generate the greatest demand for serviced offices, the Midlands and north are key growth areas to watch. Both these regions are benefiting from strong business start-up rates, increased investment, and government policy emphasis. Serviced office providers that are looking to expand will find positive development opportunities ...



August 2015

Public Expenditure - UK

“Public spending as a percentage of GDP is set to further reduce during the current parliament from just under 41% to a projected 36.3% by 2019/20. Nonetheless, opportunities for private companies in public sector service provision remain aplenty, reflecting the continued drive for efficient service provision. Justice, defence ...

July 2015

Recruitment Consultants - UK

“The recruitment consultant industry is continuing to change structure. The largest companies tend to be generalist recruiters, often combining temporary and permanent placements across a broad range of industries. Many operate internationally to protect them from the vagaries of a single economy. At the other end of the scale, there ...

April 2015

Contract Cleaning - UK

“With staffing expenditure accounting for up to three quarters of the cost base for some contract cleaning operators, minimum wage rises ahead of inflation will squeeze operating profits further.”

– Ben Harris, B2B Analyst

March 2015

Courier and Express Delivery - UK

“With the economic inefficiency of home delivery stretching margins for industry operators, there is a need to sway retail customers away from automatically selecting home delivery. But which alternative is most likely to do this?”

– Ben Harris, B2B Analyst

February 2015



Road Haulage - UK

"Falling fuel prices in 2014 provided much needed relief for hauliers, whose margins remain thin - if a little healthier than in previous years. Modest economic growth is expected in 2015, but trading conditions will stay highly competitive."

January 2015

Fleet Services - UK

"With technology driving innovation in vehicle manufacture and fleet management tools, leasing companies are having to move quickly to keep pace. Fleet managers are armed with more data and information than ever before, so the demands on leasing operators are expected to increase."