

B2B: Finance -UK

January 2017

Commercial Borrowing - UK

"Post-credit crunch, the industry has faced a wave of new challenges, including unprecedented regulatory changes and, more recently, the uncertainty created following the Brexit vote. Each factor has impacted the sector in a number of ways, requiring lenders to review and develop their positions, while maintaining a more responsible lending ...

September 2016

Public Expenditure - UK

"The referendum decision to exit the EU will change the emphasis of the government, not least because the new chancellor and the prime minister have been somewhat critical of previous budget cuts and austerity. These policies are due to be scaled back in the autumn budget. There is unlikely to ...

July 2016

Commercial Mortgages - UK

"In the wake of the EU referendum decision, some lenders have stated that it remains too early to announce any changes to their respective mortgage offerings, while others have already changed their rates. However, the appeal of commercial and semi-commercial property may have risen as these asset classes do not ...

June 2016

Commercial Property - UK

"UK commercial property yields have generally edged down between April 2013 and April 2016, reflecting stronger investor demand across most sectors. Investor buying power has been boosted by the improving availability of finance, with high competition keeping lending margins under pressure, particularly at the prime end of the market. However ...



Bridging Loans - UK

"Bridging has provided a vital resource to those looking to secure immediate finance. The industry's substantial growth over the last seven years suggests that the scope for innovation and collaboration between lenders and brokers will expand alongside awareness of how bridging finance can be useful in a range of scenarios ...



Commercial Banking and Finance - UK

"As banks continue to retrench from regions or sectors where they are unable to meet specific demand and revaluate their operational strategies, they will need to rely on their personnel more and more to deliver evolving products and services."

- Lewis Cone, B2B Analyst

February 2016

Accounting and Financial Management - UK

"Recent growth in the accounting and financial management market has been driven by the expanding consultancy sector. Firms have been busy strengthening their consultancy capabilities to reduce reliance on more mature low margin sectors, such as audit, and to offer a broader range of services to clients."

B2B Insurance - UK

"The risk landscape for businesses is substantially changing. While businesses are less concerned about the impact of traditional industrial risks, they are becoming increasingly worried about the impact of other disruptive events, fierce competition in their markets, and cyber security incidents. Insurance companies must ensure they provide the most suitable ...