

### Travel and Leisure - China

# October 2019

#### 航空旅行 - China

"得益于利好的市场条件,2019-2024年总航空客运量预计将保持稳健增长。归功于消费者对出境游的热情,国际航线细分的增速预计将高于国内航线细分的增速。高铁在国内短途旅行上相当有竞争力,但航空公司可开发主题航班,在飞行体验上创新,并吸引潜在消费者。航空公司有望通过令人放松的机舱体验和健康的飞机餐来提高非票务营收,但机上娱乐并不能吸引消费者多付钱。"

# September 2019

#### **Airlines - China**

"Given the positive market conditions, total air passenger volume is estimated to maintain steady growth in 2019-24. Driven by consumers' passion for outbound travel, the international segment is expected to see faster passenger growth than the domestic. High-speed trains are very competitive on domestic short-distance trips, while airlines can capitalise ...

### **Themed Travelling - China**

"With consumers motivated by personal hobbies to try themed travel, customisation is part of the 'DNA' of this product. This means well-design themed travel can serve as an ingredient for customised travel on one hand, but it is difficult for themed travel to enjoy economy of scale on the other ...

### August 2019

#### 高端酒店 - China

"过去5年,高端酒店市场一直稳步上升。该市场前景乐观,并且预计在2019-2024年期间将以6.0%的年均复合增长率增长。高端酒店正在利用独特的设计、智能客房和健康服务来实现差异化。高端酒店品牌或许还可以针对消费者与他人进行线下交流的愿望,开发相关服务,从而让自己脱颖而出。销售以酒店独特设计为灵感来源的创意产品,是高端酒店获利的另一机会。"

- 赵凌波,研究分析师

#### 主题旅行 - China

"由于消费者受个人兴趣爱好驱动而尝试主题旅游,定制化已成为这类旅游产品的核心DNA。这意味着,设计精妙的主题旅游可以作为定制旅游的"原材料",但另一方面,主题旅游很难实现规模经济效应。主题旅游的创新重点可以从新路线、新目的地延伸至大众兴趣类活动,向游客售卖体验。主题旅游如何打造新的旅游体验取决于旅游产品具体选用的主题。享受慢节奏的生活方式更有助于吸引消费者尝试健康养生主题旅游,而非改善睡眠质量。自驾游产品可以利用不同的汽车品牌或车型代表的生活方式让消费者在旅途中享受新奇的生活方式。"

- 赵凌波,研究分析师



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### **Premium Hotels - China**

"The premium hotel segment has seen steady growth over the past five years. The segment outlook is positive and it is estimated to grow at a CAGR of 6.0% between 2019-24. Premium hotels are harnessing unique designs, smart rooms and wellness to differentiate. Premium brands may also differentiate themselves ...