

November 2009

Affluent Investing and Banking - UK

- The equivalent of 6.3 million UK individuals over the age of 21 falls into the target wealth market (those with investible assets of £50K or more). Only 1.4% of the adult population, however, report owning investible assets worth over £500K.
- The increasingly harsh tax treatment of wealthy UK ...

Eye on intermediaries - Savings and Investment - UK

Investors are clearly still nervous, despite the stock market rally. Half of IFAs surveyed by Mintel reported that clients were taking a more defensive approach to investments.

October 2009

Sharedealing - UK

- Over 10 million consumers identify friends and family as an important source of investment related advice. Offering existing clients free trades or extra cash to refer new clients could help boost Sharedealing provider's revenues.
- Despite the progressive decline in the cost of trading it appears that costs need to be ...

August 2009

Collective Investments - UK

After a tough 2008, gross and net new sales of collective investment funds have experienced a recovery in 2009, with the second quarter net retail sales figure the highest on record at £7.4 billion. A major contributor to this growth has been the improvement in investor confidence which has ...

ISAs - UK

The ISA market has seen steady growth over the past few years, which has boosted balances. Over 18 million UK adults hold cash or investments in ISAs – assets that are collectively worth over £220 billion. However, a much larger number have savings held outside the ISA wrapper, indicating that ...

March 2009

Market Re-forecasts - Investment - UK

Mintel's re-forecasting puts markets in realistic light

Buy-to-let - UK

The buy-to-let mortgage market is a little over a decade old. In that time it has galvanised the UK rental market, fostering significant increases in the availability and quality of rented accommodation. What was once a market in the hands of companies, institutions and specialist investors has increasingly shifted to ...

January 2009

Investment Bonds - UK

After two years of positive growth in new investment bond sales, things have taken a turn for the worse in 2008 with both the number of new contracts and value of new premiums declining substantially. Changes in the UK's capital gains tax regime have been particularly detrimental to the market's ...