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"The COVID-19 outbreak will slow value decline in 2020, as parents stockpile on essentials in the short-term. Buying behaviours will normalise however, and the category is set to continue on its downward trajectory as birth rates continue to decline and parents streamline their routines."

- Emilia Greenslade, Junior Research Analyst -30th April 2020

# This report looks at the following areas:

- The impact of COVID-19 on consumer behaviour and the Babies' and Children's Personal Care Products, Nappies and Wipes market.
- How the market will fare the post-COVID-19 slowdown.
- The value of individual segments and brand performance in 2019.
- Launch activity and consumer interest in innovation.
- Baby care products purchased, where products were bought and behaviours and attitudes towards them.

The babies' and children's personal care products, nappies and wipes category continues to see value decline year-on-year, largely due to declining birth rates as well as parents streamlining their routines. The category saw a 4.8% decline in 2019 to reach £657.5 million, however the COVID-19 outbreak will slowdown the decline in 2020 largely due to stockpiling behaviours. The initial weeks of the outbreak saw baby care essentials, particularly nappies and wipes, sell out in supermarkets and whilst buying behaviours will normalise over time, parents are expected to stock up cautiously throughout 2020 particularly if social distancing measures are ongoing.

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#### **Table of Contents**

#### **Overview**

What you need to know

Key Issues covered in this Report

Products covered in this Report

Excluded

#### **Executive Summary**

#### The market

#### A category already in decline

Figure 1: Central forecast of UK retail value sales of babies' and children's personal care products, nappies and wipes (adjusted for COVID-19), at current and constant prices, 2014-24

#### Impact of COVID-19 on Babies' and Children's Personal Care Products, Nappies and Wipes

#### COVID-19 drives stockpiling behaviours in 2020

Figure 2: Expected impact of COVID-19 on Babies' and Children's Personal Care Products, Nappies and Wipes, short, medium and long-term, 28th April 2020

#### Companies and brands

#### Eco-ethical nappies show strong growth

Figure 3: Retail value sales of babies' and children's nappies, by brand, January 2020

#### Sustainability concerns impact sales of wipes

Figure 4: Retail value sales of babies' and children's wipes, by brand, January 2020

#### Own-label grows its share in personal care

Figure 5: Retail value sales of babies' and children's personal care products, by brand, January 2020

#### The consumer

### Routines are streamlined, but could be revived during the COVID-19 lockdown

Figure 6: Personal care products, nappies and wipes purchased for babies and children, December 2019

#### Online buying will be boosted by COVID-19 outbreak

Figure 7: Retailers where babies' and children's personal care products, nappies and wipes are bought, December 2019

#### Explore wellbeing and development with NPD

Figure 8: Usage and interest in babies' and children's personal care products and services, December 2019

#### Dads look for convenience

Figure 9: Purchase drivers for babies' and children's personal care products, December 2019

#### Family/friends are most trusted

Figure 10: Behaviours around buying babies' and children's personal care products, nappies and wipes, December 2019

#### Eco-friendly needs to be convenient

Figure 11: Attitudes towards babies' and children's nappies and wipes, December 2019

#### What we think

# The Impact of COVID-19 on Babies' and Children's Personal Care Products, Nappies and Wipes

### Short, medium and long-term impact on the industry

Figure 12: Expected impact of COVID-19 on Babies' and Children's Personal Care Products, Nappies and Wipes, short, medium and long-term, 28th April 2020

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Short-term

Medium-term

Long-term

Opportunities and Threats

Price sensitivities will be heightened...

...however focus on quality provides opportunities to premiumise

Parents will feel strongest towards brands demonstrating caring behaviours

Figure 13: Explained with Lego, March 2020

Figure 14: Baba+boo supports NHS staff, March 2020

#### Impact on the market

## 2020 will see a smaller decline in value than previously expected

Figure 15: UK central forecast for value sales of babies' and children's personal care products, nappies and wipes (adjusted for COVID-19), 2014-24

Shifts in consumer behaviour

# Health and hygiene was a priority in the initial weeks of the outbreak

Figure 16: Personal or family behaviour changes as a result of the COVID-19/coronavirus outbreak, 9th April - 16th April 2020

#### Time to bond

Figure 17: Child's farm encourages bedtime routines, March 2020

Parents will look to brands that helped the effort

Impact on key consumer segments

Young parents will be most impacted by a recession

Mums more likely to make cutbacks on spending

How a COVID-19 recession will reshape the industry

Squeezed finances will drive savvy shopping behaviours

DTC models will see renewed interest

Impact on the marketing mix

#### Brands need to stay in touch to earn trust

Figure 18: Baby Dove Instagram live supporting new mothers, April 2020

#### Parents will demand more from claims

Figure 19: Little butterfly organic anti-pollution baby face cream, 2019

COVID-19: Market context

# **Issues and Insights**

Natural ingredients signal safety

The facts

The implications

Make eco-friendly convenient

The facts

The implications

Price is a priority

The facts

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#### The implications

#### The Market - What You Need to Know

Category value falls

Eco and ingredient concerns impact wipes

Discount grocers ramp up competition

Older parents could boost category spend

Appeal to growing eco concerns

COVID-19 drives focus towards efficacy

#### **Market Size and Forecast**

### Category value falls in 2019

Figure 20: UK retail value sales of babies' and children's personal care products, nappies and wipes, 2014-19

#### Outlook in light of COVID-19

COVID-19 will impact behaviours in 2020

#### 2020 will see a smaller decline

Figure 21: Central forecast of UK value sales of babies' and children's personal care products, nappies and wipes (adjusted for COVID-19), 2014-24

Figure 22: UK retail value sales of babies' and children's personal care products, nappies and wipes (adjusted for COVID-19), 2014-24

#### Continued decline ahead

Figure 23: Best- and worst-case forecast of UK value sales of babies' and children's personal care products, nappies and wipes, 2014-24

#### Forecast methodology

COVID-19: Market context

# **Market Segmentation**

# Nappies see a smaller decline than personal care

Figure 24: UK retail value sales of babies' and children's personal care products, nappies and wipes, by segment, 2018 and 2019

Wipes take a hit

Reduced spend on baby toiletries

#### **Channels to Market**

### Supermarkets account for the majority of sales

Figure 25: UK retail value sales of babies' and children's personal care products, nappies and wipes, by outlet type, 2018 and 2019

# Strong competition from discount grocers

#### **Market Drivers**

#### Fewer babies means fewer sales

Figure 26: UK total fertility rate, 2015-25

#### Decline in 0-4s set to slow down

Figure 27: Trends in the age structure of the UK population, 2014-24

#### Older parents could spend more

Figure 28: Standardised mean age of mother and father, England and Wales, by year, 2010-18

#### Mums have more responsibility

Figure 29: Decision-makers in the home, "Me" responses, July 2018

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#### Same-sex families are on the rise

Figure 30: Change in self-identified sexual orientation, UK, 2014-18

#### Families are becoming more diverse

Figure 31: Change in the UK's ethnic groups, England and Wales, 2001-11

#### Fighting the fatbergs

Figure 32: Change in eco-friendly BPC purchasing, by parental status, November 2019

Figure 33: Natracare 'fine to flush' wipes, 2019

#### COVID-19 may feed demand for efficacy

Figure 34: Selected COVID-19-related behaviours, all vs parents of children aged 4 and under, 28th February-13th March 2020

#### Companies and Brands - What You Need to Know

Eco-ethical nappies show strong growth

Natural wipes succeed

Personal care brands keep focus on skin safety

NPD focuses on sustainability and sensitivity

TV advertising sees big decline

Pampers has highest brand awareness

#### **Market Share**

#### Pampers and Huggies lose out to eco-ethical brands

Figure 35: Retail value sales of babies' and children's nappies, by brand, years ending January 2019 and 2020

### Own-label nappy brands see growth

# Wipes' success lies in natural credentials

Figure 36: Retail value sales of babies' and children's wipes, by brand, years ending January 2019 and 2020

# The rise in eco-friendly wipes

#### Johnson's sees decline in personal care

Figure 37: Retail value sales of babies' and children's personal care products, by brand, years ending January 2019 and 2020

### Look beyond mainstream claims

# **Launch Activity and Innovation**

# NPD remains unchanged

Figure 38: New product development in the UK babies' and children's personal care, nappies and wipes market, by product category,

Figure 39: Examples of NPD in babies' and children's hair detangler and conditioners, 2019

#### Personal care emphasises barrier protection

Figure 40: New product development in the UK babies' and children's personal care market, by launch type, 2016-19

Figure 41: Example of NPD in barrier creams in babies' and children's personal care, 2019

# Investing in babies' oral care

Figure 42: Nuby grooming 4 Stage Oral Care System, 2019

# Johnson & Johnson targets specific needs

Figure 43: New product development in the UK babies' and children's personal care market, by ultimate company, 2019

Figure 44: Johnson & Johnson new Johnson's Cottontouch range, 2019

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Figure 45: Johnson & Johnson NPD in Johnson's Active Baby Bedtime range, 2019

#### Sainsbury's claims 'trusted by parents'

Figure 46: Examples of Sainsbury's Little Ones new packaging launch, 2019

#### Childs Farm goes fragrance-free

Figure 47: Examples of Childs Farm unfragranced launches, 2019 and 2020

#### Blurring routines with child development

Figure 48: Examples of Bloom and Blossom Bath, Book & Bedtime NPD, 2019

#### Skin safety dominates personal care

Figure 49: Top claims in babies' and children's personal care products, % change 2018-19

Figure 50: Examples of dermatologically tested claims in babies' and children's personal care products, 2019

#### Vegan claim sees fastest growth

Figure 51: Examples of vegan claims in babies' and children's personal care products, 2019

#### Botanical ingredients can signal skin-friendly claims

Figure 52: Mustela Soothing Cleansing Gel, 2019

#### Anti-pollution sees its way to baby personal care

Figure 53: Examples of anti-pollution claims in babies' and children's personal care products, 2019

#### Nappies extend into unisex

Figure 54: New product development in the UK babies' and children's nappies market, by launch type, 2016-19

Figure 55: New variety/range extensions in babies' and children's personal care, 2019

#### Pampers and Huggies promote efficacy

Figure 56: New product development in the UK babies' and children's nappies market, by ultimate company, 2019

Figure 57: Pampers' relaunch and new packaging NPD, 2019

Figure 58: Examples of Huggies' new formulation and relaunch, 2019

#### Pampers invests in organic range

Figure 59: Examples of Pampers' pure nappies range extensions, 2019

#### Sustainability tops nappies claims

Figure 60: Top claims in babies' and children's nappies, % change 2018-19

Figure 61: Examples of NPD with sustainable claims in nappies, 2019

#### New wipes packaging seals credibility

Figure 62: New product development in the UK babies' and children's nappies market, by launch type, 2016-19

Figure 63: Examples of new packaging launches in babies' and children's wipes segment, 2019

### Johnson's silk extract proves gentleness

Figure 64: New product development in the UK babies' and children's wipes market, by ultimate company, 2019

Figure 65: Examples of Johnson & Johnson's new packaging launches and new product, 2019

#### Pampers targets safety-conscious parents

Figure 66: Examples of Pampers wipes new packaging launches, 2019

# Aldi taps into skincare trends

Figure 67: Aldi Mamia prebiotic cleansing baby wipes, 2019

Biodegradable wipes respond to eco concerns



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Figure 68: Top claims in babies' and children's wipes products, % change 2018-19

Figure 69: Examples of NPD in biodegradable baby wipes, 2019

#### Promote naturally soothing qualities for sensitive skin

Figure 70: Asda Sensitive Baby Wipes with soothing cottonseed extract, 2019

#### **Advertising and Marketing Activity**

#### TV advertising sees big decline

Figure 71: Recorded above-the-line, online display and direct mail advertising expenditure on babies' and children's personal care products, nappies and wipes, by media type, 2017-19 Figure 72: P&G Pampers for preemies campaign, 2019

#### Personal care accounts for majority of recorded adspend

Figure 73: Total above-the-line, online display and direct mail advertising expenditure on babies' and children's personal care, nappies and wipes, by segment, 2019

#### Own-label are top spenders in advertising

Figure 74: Total above-the-line, online display and direct mail advertising expenditure on babies' and children's personal care, nappies and wipes, by leading companies, 2019
Figure 75: Aldi Mamia Liz, Drew & The Kids campaign, 2019

#### WaterWipes tackles parenting taboos

#### Huggies targets the green consumer

Figure 76: Huggies' tiniest footprint mission, October 2019

#### Nielsen Ad Intel coverage

#### **Brand Research**

#### Brand map

Figure 77: Attitudes towards and usage of selected brands, March 2020

#### Key brand metrics

Figure 78: Key metrics for selected brands, March 2020

# Brand attitudes: Johnson's Baby is a trusted brand

Figure 79: Attitudes, by brand, March 2020

# Brand personality: WaterWipes perceived as ethical

Figure 80: Brand personality - macro image, March 2020

# Pampers and Huggies seen as effective

Figure 81: Brand personality - micro image, March 2020

# Brand analysis

#### Pampers has high awareness

Figure 82: User profile of Pampers, March 2020

# Johnson's Baby is highly trusted amongst mums

Figure 83: User profile of Johnson's Baby, March 2020

#### WaterWipes has high differentiation

Figure 84: User profile of WaterWipes, March 2020

#### Huggies needs to go greener

Figure 85: User profile of Huggies, March 2020

#### Eco by Naty seen as worth paying more for

Figure 86: User profile of Eco by Naty, March 2020

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# The Consumer - What You Need to Know

Fewer products bought

Parents seek convenience online

Explore healthy wellbeing and development

Target dads looking for convenience

Family/friends are most trusted

Eco-friendly needs to be convenient

#### **Products Bought for Babies and Children**

A note on COVID-19

Fewer products bought

Figure 87: Personal care products, nappies and wipes purchased for babies and children, December 2019

Eco-ethical considerations are impacting purchase behaviours

Safety concerns impact bubble bath and suncare

#### Retailers Used for Babies' and Children's Personal Care Products, Nappies and Wipes

#### Supermarkets remain preferred channel

Figure 88: Retailers where babies' and children's personal care products, nappies and wipes are bought, December 2019

#### Half of parents shop online

Figure 89: Retailers where babies' and children's personal care products, nappies and wipes are bought, in-store vs online, December

# Parents of babies look for expertise and guidance

Figure 90: Retailers where babies' and children's personal care products, nappies and wipes are bought, by age of youngest child,

# Usage and Interest in Babies' and Children's Personal Care Products and Services

#### Be kind to babies' skin

Figure 91: Usage and interest in babies' and children's personal care products and services, December 2019

# Promote a healthy wellbeing

Figure 92: Nappychat nappies range extension, 2019

# Technology helps parents life hack

Figure 93: Usage and interest in babies' and children's personal care products and services, by age of youngest child, December 2019

# Anti-pollution concerns on the rise

Parents trust parents

Branching into premium baby skincare

### **Purchase Drivers of Babies' and Children's Personal Care Products**

### Product quality tops priorities

Figure 94: Purchase drivers for babies' and children's personal care products, December 2019

#### Price becomes bigger concern for parents of toddlers

Figure 95: Product quality and price as purchase factors for babies' and children's personal care products, by age of youngest child, December 2019

#### Dads are willing to spend more

Figure 96: Price and ease of use as purchase factors for babies' and children's personal care products, by dads and mums, December

Take eco initiatives beyond recyclability

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#### Behaviours around Buying Babies' and Children's Personal Care Products

#### Parents research online before buying

Figure 97: Behaviours around buying babies' and children's personal care products, nappies and wipes, December 2019

#### Families/friends are an authentic source of information

#### Dads seek out recommendations

Figure 98: Agreement with behaviours around buying babies' and children's personal care products, nappies and wipes, by dads and mums, December 2019

Mums turn to price-saving schemes

#### Attitudes towards Babies' and Children's Nappies, Training Pants and Baby Wipes

#### Own-label is as good as branded

Figure 99: Attitudes towards babies' and children's nappies and wipes, December 2019

Make eco-friendly convenient

Interest in organic and natural materials

'Kind to babies' skin' appeals to dads

Figure 100: Agreement with attitudes towards babies' and children's nappies and wipes, by dads and mums, December 2019

#### Appendix - Data Sources, Abbreviations and Supporting Information

Abbreviations

Consumer research methodology

Forecast methodology