

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

This report looks at the following areas:

Despite the growth of services such as Airbnb, Irish consumers continue to show a preference for staying in hotels when taking an overnight trip across the island of Ireland. Consumers are more likely to stay at a hotel chain or independent operator compared to a room or property rented via Airbnb and book bed and breakfast when staying at a hotel.

The extra services and facilities available at hotels and resorts make staying at these locations more appealing to consumers than an Airbnb property. There is also interest in novelty hotels and operators could transform their properties for themed weekends to create standout in the market for consumers who are increasingly looking for more immersive experiences.



"Sustainability remains high on the agenda. Irish consumers think hotels need to do more to reduce waste and should be rated on their environmental friendliness. Partnering with tourist authorities to introduce a sustainability rating system will enable hotel operators to provide greater transparency of their green credentials to attract increasingly ecoconscious consumers."

- James Wilson, Research

nalyst Buy this report now

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
America	s +1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Table of Contents

OVERVIEW

- · What you need to know
- Issues covered in this Report

EXECUTIVE SUMMARY

The market

Figure 1: Estimated visitor expenditure on accommodation, NI and Rol, 2014-19

Forecast

Figure 2: Indexed estimated visitor expenditure on accommodation, NI and RoI, 2014-24

- Market factors
- Price of accommodation rising across Ireland
- Accommodation sector impacted by higher tourism VAT rate
- Weak Sterling sees Rol hotel become more expensive for NI market
- · Irish consumers remain financially insecure
- Companies, innovations and brands
- The consumer
- Chain and independent hotels popular among Irish consumers

Figure 3: Types of accommodation consumers have stayed in during the last 12 months, NI and RoI, November 2019

B&B the preferred type of hotel stay

Figure 4: Types of hotel stays by consumers in NI and/or Rol only in the last 12 months, NI and Rol, November 2019

 Romantic getaways and city trips the main reasons for staying at hotels

Figure 5: Reasons stated by consumers for a hotel stay in NI and/or RoI only in the last 12 months, NI and RoI, November 2019

 Price comparison websites remain important when booking hotels

Figure 6: Attitudes towards technology in hotels and resorts, NI and RoI, November 2019

Consumers want more from hotels on sustainability

Figure 7: Attitudes towards sustainability at hotels and resorts, NI and RoI, November 2019

· Hotel quality important part of travel experience

Figure 8: Attitudes towards hotels versus Airbnb, NI and Rol, November 2019

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Irish consumers interested in themed hotels

Figure 9: Attitudes towards hotels and resorts, NI and Rol, November 2019

What we think

THE MARKET - WHAT YOU NEED TO KNOW

- 2019 to see accommodation sector grow
- Increased tourism VAT rate to impact accommodation sector
- Accommodation costs falling in Rol, rising in NI
- Irish consumers have little disposable income

MARKET SIZE AND FORECAST

Accommodation expenditure to grow in 2019

Figure 10: Estimated visitor expenditure on accommodation, lol, NI and RoI, 2014-24

 Growth in accommodation spending to continue through to 2024

Figure 11: Indexed estimated visitor expenditure on accommodation, NI and RoI, 2014-24

Visitor growth will see increased demand for hotel rooms

Figure 12: Estimated total visitor numbers, IoI, NI, and RoI, 2014-24

MARKET DRIVERS

Hotels dominate bed-space capacity in accommodation
 costs.

Figure 13: Accommodation capacity, by accommodation type, Rol, 2019

Occupancy rates high across Ireland

Figure 14: Accommodation occupancy, NI, 2014-19
Figure 15: Accommodation occupancy, by region, Rol, 2018

Accommodation prices rising in the UK

Figure 16: Consumer price inflation (CPI) vs accommodation services, UK (including NI), January 2018-September 2019 Figure 17: Consumer price inflation (CPI) vs accommodation services, RoI, January 2018-September 2019

Tax on tourism services increases

Figure 18: VAT rates on accommodation in selected European countries, 2019

Sterling weakness provides opportunities for NI hotels

Figure 19: Exchange rates involving Sterling and euro, November 2018-October 2019

Irish consumers remain financially insecure

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 20: Financial health of Irish consumers, NI and Rol, November 2018 and November 2019

 Exchange rates see Rol accommodation costs increase for UK consumers

Figure 21: Impact of Sterling/euro exchange rate on accommodation prices, Rol, 2017 and 2018

COMPANIES AND INNOVATIONS – WHAT YOU NEED TO KNOW

- Cleaning history of hotel linen trackable through smartphone-linked chip
- · Hotels taking steps to reduce their carbon footprint
- · Hotel operators expanding in Ireland
- Center Parcs enters the Irish market

WHO'S INNOVATING?

- Technology enables hotel linen cleaning history to be tracked
- Swedish hotel offers Arctic wellness retreat
- London hotel combines sustainability and experiential factor
- Crowne Plaza turning to electric buses for airport shuttle service
- Premier Inn hosts Pillow Fight Club
- Wursthotel ever opens in Germany

COMPANIES AND BRANDS

- Center Parcs
- Key facts
- Hotel portfolio
- Recent developments
- Dalata Hotel Group
- Key facts
- Hotel portfolio
- Recent developments
- The Gresham Hotel Group (Rol Only)
- Key facts
- Hotel portfolio
- Recent developments
- InterContinental Hotels Group
- Key facts
- Hotel portfolio
- Recent developments
- Hastings Hotels

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



- Key facts
- Hotel portfolio
- Recent developments
- Hilton Hotels and Resorts
- Key facts
- Hotel portfolio
- Jurys Inn
- Key facts
- Hotel portfolio
- Recent developments
- Premier Inn
- Key facts
- Hotel portfolio
- Recent developments

THE CONSUMER - WHAT YOU NEED TO KNOW

- Hotel chains popular among Irish consumers
- B&B preferred type of hotel stay
- Romantic getaways and city trips the top reasons for consumers staying in hotels
- Irish consumers using comparison sites to find hotels
- Eco-conscious consumers want more from hotels on sustainability
- Hotels remain consumers' preferred accommodation type
- Novelty hotels interest Irish consumers

TYPE OF ACCOMMODATION USED

- Hotel chains popular among Irish consumers
 Figure 22: Types of accommodation consumers have stayed in during the last 12 months, NI and RoI, November 2019
- Hotel chains favoured by Millennials
 Figure 23: Consumers who have stayed in a hotel chain (eg
 Premier Inn, Hilton) in NI and Rol in the last 12 months, by age,
 NI and Rol, November 2019
- Higher-income consumers favouring independent hotels Figure 24: Consumers who have stayed in an independent hotel (ie not part of a chain) in NI and RoI in the last 12 months, by household income, NI, November 2019 Figure 25: Consumers who have stayed in an independent hotel (ie not part of a chain) in NI and RoI in the last 12 months, by household income, RoI, November 2019
- Men are key users of accommodation services

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 26: Types of accommodation used in NI and RoI in the last 12 months, by gender, NI, November 2019

Figure 27: Types of accommodation used in NI and RoI in the last 12 months, by gender, RoI, November 2019

TYPE OF STAY AT HOTELS AND RESORTS

Irish consumers opting for B&B when staying at hotels
 Figure 28: Types of hotel stays by consumers in NI and/or Rol only in the last 12 months, NI and Rol, November 2019

B&Bs popular among Boomers

Figure 29: Consumers who had a bed and breakfast stay in a hotel in NI and/or RoI only in the last 12 months, by gender and age, NI and RoI, November 2019

ABC1s prefer B&Bs in NI while C2DEFs booking B&Bs in Rol
Figure 30: Types of hotel stays by consumers in NI and/or Rol
only in the last 12 months, by social class, NI, November 2019
 Figure 31: Types of hotel stays by consumers in NI and/or Rol
only in the last 12 months, by social class, Rol, November 2019

REASONS FOR STAYING AT HOTELS AND RESORTS

Consumers staying at hotels for romantic getaways and city breaks

Figure 32: Reasons stated by consumers for a hotel stay in NI and/or RoI only in the last 12 months, NI and RoI, November 2019

Full-time workers staying at hotels for business trips
 Figure 33: Consumers who have stayed at a hotel in NI and/or Rol in the last 12 months for entertainment/sports event (eg concert/football match), by gender, NI and Rol, November

Parents with young children visiting hotels for romantic getaways

Figure 34: Consumers who have stayed at a hotel in NI and/or RoI in the last 12 months for a romantic getaway, by presence of children, NI and RoI, November 2019

City trips popular among rural consumers

Figure 35: Consumers who have stayed at a hotel in NI and/ or RoI in the last 12 months for a city trip, by location, NI, November 2019

Figure 36: Consumers who have stayed at a hotel in NI and/ or RoI in the last 12 months for a city trip, by location, NI, November 2019

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



TECHNOLOGY IN HOTELS AND RESORTS

Comparison websites a key channel for hotels and resorts
 Figure 37: Attitudes towards technology in hotels and resorts,
 NI and Rol, November 2019

 Smart hotels and app check-in features appeal to younger hotel guests

Figure 38: Agreement with statements relating to technology in hotels and resorts, by age, NI, November 2019
Figure 39: Agreement with statements relating to technology in hotels and resorts, by age, RoI, November 2019

SUSTAINABILITY IN HOTELS AND RESORTS

Sustainability remains high on the agenda for Irish consumers

Figure 40: Attitudes towards sustainability at hotels and resorts, NI and RoI, November 2019

Affluent consumers think hotels need eco-rating
 Figure 41: Agreement with statements relating to sustainability at hotels and resorts, by social class, NI, November 2019
 Figure 42: Agreement with statements relating to sustainability at hotels and resorts, by social class, RoI, November 2019

HOTEL ATTITUDES - HOTELS VERSUS AIRBNB

- Hotels remain popular when taking overnight trips
 Figure 43: Attitudes towards hotels versus Airbnb, NI and Rol,
 November 2019
- ABC1s willing to splash out to celebrate special occasions
 Figure 44: Agreement with the statement 'It's worth splashing out on 5-star luxury to celebrate a special occasion (eg anniversary, Valentine's Day)', by social class, NI and RoI, November 2019
- Millennials think Airbnb offers better value than hotels
 Figure 45: Agreement with the statement 'Services like Airbnb offer better value for money than hotels/resorts', by age, NI and Rol, November 2019

ATTITUDES TOWARDS HOTELS AND RESORTS

Consumers interested in themed hotels
 Figure 46: Attitudes towards hotels and resorts, NI and Rol,
 November 2019

Young consumers interested in novelty hotels
 Figure 47: Agreement with the statement 'Novelty/themed hotels/resorts appeal to me (eg Titanic-themed hotel, Game of Thrones hotel)', by generation, NI and RoI, November 2019

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

	Visit	store.mintel.com
	EMEA	+44 (0) 20 7606 4533
	Brazil	0800 095 9094
	Americas	+1 (312) 943 5250
	China	+86 (21) 6032 7300
	APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



APPENDIX – DATA SOURCES, ABBREVIATIONS AND SUPPORTING INFORMATION

- Data sources
- Market size rationale
- Generational cohort definitions
- Abbreviations

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

	Visit	store.mintel.com
	EMEA	+44 (0) 20 7606 4533
	Brazil	0800 095 9094
	Americas	+1 (312) 943 5250
	China	+86 (21) 6032 7300
	APAC	+61 (0) 2 8284 8100



About Mintel

Mintel is the expert in what consumers want and why. As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit mintel.com.