

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

This report looks at the following areas:

There are also signs that older consumers don't appreciate the more proactive role banks are taking to help people manage their finances.

- What role does technology play in managing household finances?
- Are financial apps reaching those who need them the most?
- Does education matter as finances become more automated?



"Managing household finances is a task few can avoid, yet for most it is something to be tolerated rather than enjoyed. Despite an explosion in the number of tools available to help manage finances, over half of those under 35 struggle to balance financial tasks."

– Thomas Slide, Senior

Thomas Slide, Senior
 Financial Services Analyst

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
America	s +1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Table of Contents

OVERVIEW

What you need to know

EXECUTIVE SUMMARY

- The market
- Underlying indicators improve in 2018
- But Brexit uncertainty weighs on confidence
- New legislation squeezes incomes...
- · ...but there is also some good news
- Companies and brands
- Auto-switching enters the mainstream
- Yolt partners with MoneySuperMarket
- BGL Group acquires Bean
- The consumer
- 91% of adults have responsibility for managing household finances

Figure 1: Responsibility for household finances, March 2019

Confidence comes with age

Figure 2: Confidence in managing household finances, March 2019

Bills are a high priority for most households

Figure 3: Priorities when managing household finances, March 2010

Young and the old are most likely to enjoy managing their finances

Figure 4: Enjoyment of managing household finances, March 2019

38% set a budget for everyday spending

Figure 5: Approaches to managing household finances, March 2019

 79% are happy with how their household finances are managed

Figure 6: Attitudes towards managing household finances, March 2019

What we think

ISSUES AND INSIGHTS

- What role does technology play in managing household finances?
- The facts
- The implications
- Are financial apps reaching those who need them the most?

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

	Visit	store.mintel.com
	EMEA	+44 (0) 20 7606 4533
	Brazil	0800 095 9094
	Americas	+1 (312) 943 5250
	China	+86 (21) 6032 7300
	APAC	+61 (0) 2 8284 8100

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



- The facts
- The implications
- Does education matter as finances become more automated?
- The facts
- The implications

THE MARKET - WHAT YOU NEED TO KNOW

- Underlying indicators good for households in 2018
- But Brexit uncertainty weighs on confidence
- New legislation squeezes incomes...
- · ...but there is also some good news

MARKET DRIVERS

Real average weekly earnings grow in 2018

Figure 7: Real average weekly earnings (regular pay), January 2014-January 2019

Household debt stabilises in 2018

Figure 8: Household debt as % of disposable income, 2000-18

Household saving ratio fell to an all-time low in 2017

Figure 9: Household savings ratio, 1999-2018

- Employment reaches its highest level on record
- Consumer confidence returns to growth

Figure 10: Trends in how consumers describe their financial situation, three month moving average, January 2017-March 2019

· Brexit negativity eases slightly

Figure 11: Impact of Brexit on economic growth, the cost of living and household income, July 2016–January 2019

Switching levels return to pre-crisis levels

Figure 12: Number of electricity and gas external switches, 2003-18

Inflation remains close to target

Figure 13: Contributions to the housing component of the CPIH 12-month rate, January 2017-February 2019

REGULATORY AND LEGISLATIVE CHANGES

- First anniversary of Open Banking
- Rise in auto-enrol pension contributions
- Minimum wage increase

Figure 14: Minimum wage rates, 2018-19 and 2019-20

- Income tax changes
- Council tax rises
- Ofgem energy cap comes into force

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Benefits freeze squeezes lowest incomes

COMPANIES AND BRANDS - WHAT YOU NEED TO KNOW

- Auto-switching enters the mainstream
- Yolt partners with MoneySuperMarket
- BGL Group acquires Bean

LAUNCH ACTIVITY AND INNOVATION

- · Auto-switching enters the mainstream
- Lloyds Group embraces Open Banking
- Yolt partners with MoneySuperMarket
- Natwest trials Al driven personal finance app
- BGL Group acquires Bean

THE CONSUMER - WHAT YOU NEED TO KNOW

- 91% of adults have responsibility for managing household finances
- Confidence comes with age
- Bills are a high priority for most households
- Young and the old are most likely to enjoy managing their finances
- 38% set a budget for everyday spending
- 79% are happy with how their household finances are managed

RESPONSIBILITY FOR HOUSEHOLD FINANCES

Those who share responsibility enjoy a better financial situation

Figure 15: Responsibility for household finances, by age and gender, March 2019

CONFIDENCE IN MANAGING HOUSEHOLD FINANCES

- 87% are confident in managing their household finances
- · However most stay in their comfort zone

Figure 16: Confidence in managing household finances, March 2019

· Lack of financial confidence among the young

Figure 17: Confidence in managing household finances, March 2019

PRIORITIES WHEN MANAGING HOUSEHOLD FINANCES

 Mortgage/rent the highest priority for those who have to Figure 18: Priorities when managing household finances, March 2019

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Affluent households have a greater range of priorities

Saving for retirement gets prioritised too late

Figure 19: Highest priorities when managing household finances, by average age and socio-economic group, March 2019

Retirement is a low priority for Millennials

Figure 20: Financial priorities of Millennials, March 2019

ENJOYMENT OF MANAGING HOUSEHOLD FINANCES

- Managing household finances is a tolerable task for most
- The strange attraction of managing your finances
 Figure 21: Enjoyment of managing household finances, by age and gender, March 2019
- Enjoyment reflects financial situation

Figure 22: Enjoyment of managing household finances, March 2019

Confidence and enjoyment go hand-in-hand

Figure 23: Enjoyment of managing household finances, by confidence, March 2019

APPROACHES TO MANAGING HOUSEHOLD FINANCES

- Those with 'tight' finances are most likely to set budgets
 Figure 24: Approaches to managing household finances,
 March 2019
- Low income households least likely to switch
 Figure 25: Managing household finances, by household income, March 2019
- Those who lack confidence are missing out on deals
 Figure 26: Approaches to managing household finances, by confidence in managing household finances, March 2019
- A third of under-35s track spending on their phones
 Figure 27: Use of a mobile app that helps to track spending, by age group, March 2019

ATTITUDES TOWARDS MANAGING HOUSEHOLD FINANCES

- 79% are happy with how their household finances are managed
- Messages to your younger self

Figure 28: Attitudes towards managing household finances, March 2019

- Over half of under-35s struggle to balance financial tasks
 Figure 29: Attitudes towards managing household finances,
 by age group, March 2019
- · Desire for help differs by age group

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
Americas China	+1 (312) 943 5250 +86 (21) 6032 7300

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 30: Attitudes towards managing household finances, by age group, March 2019

ATTITUDES TOWARDS MONEY MANAGEMENT TOOLS

- Consumer assessment of money management tools
- · Spending analysis generates a mixed response
- Spending plans viewed more positively
- Setting savings goals sets a more positive tone

APPENDIX – DATA SOURCES, ABBREVIATIONS AND SUPPORTING INFORMATION

- Abbreviations
- Consumer research methodology
- Qualitative research

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

	Visit	store.mintel.com
	EMEA	+44 (0) 20 7606 4533
	Brazil	0800 095 9094
	Americas	+1 (312) 943 5250
	China	+86 (21) 6032 7300
	APAC	+61 (0) 2 8284 8100



About Mintel

Mintel is the **expert in what consumers want and why.** As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit mintel.com.