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This report looks at the following areas:

- · Sports nutrition is competing with food and water
- Consumers struggle to find trustworthy sources of information
- Half of consumers are using sports nutrition products
- · Consumers are looking for hydration, energy and protein
- Sports nutrition has wide appeal across activity levels

The sports nutrition market has been very successful at expanding, which is illustrated by how many consumers are using these products for reasons unrelated to sports. The breadth of choice in this market means that almost all consumers can find a product that suits their lifestyle. There is ample opportunity to continue expanding this market by finding messaging that can highlight the benefits of these products for those who aren't currently using them.



"While the sports nutrition industry is ostensibly designed for fitness and athleticism, it has successfully grown to the point of being used by half of consumers today. There is considerable variety of products in this market, which helps it resonate with so many individuals."

Scott Stewart, Senior Technology and Media Analyst

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Table of Contents

OVERVIEW

- What you need to know
- Definition

EXECUTIVE SUMMARY

- The issues
- Sports nutrition is competing with food and water
 Figure 1: Reasons for not consuming sports nutrition products,
- Consumers struggle to find trustworthy sources of information

Figure 2: Importance of research and difficulty of finding trustworthy information (% any agree), April 2019

- The opportunities
- Half of consumers are using sports nutrition products
 Figure 3: Past three-month sports nutrition usage, April 2019
- Consumers are looking for hydration, energy and protein
 Figure 4: Benefits motivating purchase of nutrition/
 performance drinks, April 2019
- Sports nutrition has wide appeal across activity levels
 Figure 5: 'I work out at a high intensity level multiple times per week', by product consumed in past three months, April 2019
- What it means

THE MARKET - WHAT YOU NEED TO KNOW

- Canada's new food guide impacts the sports nutrition market
- Difficult press coverage for energy drinks
- · Consumers are leading busy lives
- An aging population will impact the sports nutrition market
- Sports nutrition extends beyond athletics

MARKET FACTORS

- Canada's new food guide impacts the sports nutrition market
- Difficult press coverage for energy drinks
- Consumers are leading busy lives
- An aging population will impact the sports nutrition market
 Figure 6: Population aged 0-14 and 65+, as of July 1,
 1995-2035*
- Sports nutrition extends beyond athletics
 Figure 7: Reasons for dietary choices, April 2019

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

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KEY PLAYERS - WHAT YOU NEED TO KNOW

- Using new product formats to drive consumer demand
- · Repurposing existing products for alternative uses
- Store-brand sports nutrition is a threat to name brands
- Artificial ingredients are under the microscope
- · Sports nutrition products are going clean

WHAT'S WORKING?

Using new product formats to drive consumer demand
 Figure 8: 5-hour ENERGY Strawberry Watermelon Flavoured
 Extra Strength Drink (Canada), January 2016
 Figure 9: Chewpod Energy on Demand Chewable Tablets
 (Canada), February 2017

Repurposing existing products for alternative uses

CHALLENGES

- Store-brand sports nutrition is a threat to name brands
- Artificial ingredients are under the microscope
 Figure 10: Gatorade | Keep Moving ft Dwayne Wade & Gabrielle Union, March 2019

WHAT'S NEXT?

Sports nutrition products are going clean
 Figure 11: Paleoethics Natural Lemon Flavour Pre-workout
 Beverage Mix (Canada), July 2019

THE CONSUMER - WHAT YOU NEED TO KNOW

- · Sports nutrition usage
- Drivers and barriers to using sports nutrition
- Motivators for nutrition/performance drink usage
- · Finding information about sports nutrition
- · Understanding energy and sports drink consumers
- The niche of energy/recovery mixes and tablets

SPORTS NUTRITION USAGE

Half of consumers use sports nutrition products
 Figure 12: Past three-month sports nutrition usage, April 2019
 Figure 13: Past three-month sports nutrition usage, by past three-month activity level, April 2019

Most team sports players consume sports drinks

Figure 14: Consumed sports drink in past three months, by past three-month activity, April 2019

Figure 15: Gatorade Frost® – Marie-Philip Poulin is Cool as Ice, May 2018

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

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Figure 16: Consumed sports drink in past three months, by age and gender, April 2019

Protein products skew to high-intensity exercisers

Figure 17: Consumed protein powder/drinks in past three months, by age and gender, April 2019

Figure 18: Consumed protein powder/drinks in past three months, by past three-month activity, April 2019

DRIVERS AND BARRIERS TO USING SPORTS NUTRITION

Protein consumers are looking to maintain weight and muscle

Figure 19: Reasons for consuming protein powder/drinks, April 2019

Figure 20: Reasons for consuming protein powder/drinks, by gender, April 2019

Figure 21: Reasons for consuming protein powder/drinks, by age, April 2019

 Weight loss/nutrition/meal replacement drinks give convenient energy

Figure 22: Reasons for consuming weight loss/nutrition/meal replacement drinks, April 2019

Sports nutrition is competing with the basics: food and water

Figure 23: Reasons for not consuming sports nutrition products, April 2019

Figure 24: Barrier to use: 'I use water/food for nutritional intake', by age, April 2019

Figure 25: Barrier to use: 'I use water/food for nutritional intake', by household income, April 2019

MOTIVATORS FOR NUTRITION/PERFORMANCE DRINK USAGE

Consumers are looking for hydration, energy and protein

Figure 26: Benefits motivating purchase of nutrition/performance drinks, April 2019

Figure 27: Select benefits motivating purchase of nutrition/performance drinks, by age, April 2019

Figure 28: Benefits motivating purchase of nutrition/ performance drinks, by past three-month activity, April 2019 Figure 29: Benefits motivating purchase of nutrition/

performance drinks, Black/African & South Asian Canadians vs overall, April 2019

Using anti-inflammatory benefits to expand the market

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

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The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 30: Motivated to purchase nutrition/performance drinks by anti-inflammatory benefit, by age and gender, April 2019

Figure 31: Motivated to purchase nutrition/performance drinks by anti-inflammatory benefit, by past three-month activity, April 2019

FINDING INFORMATION ABOUT SPORTS NUTRITION

- Most consumers research products online before purchasing
 Figure 32: 'It's important to research sports nutrition products
 online before buying' (% agree), by age, April 2019
- It's challenging to find trustworthy information
 Figure 33: 'It is difficult to find trustworthy information on sports nutrition products' (% any agree), by age, April 2019
 Figure 34: 'It is difficult to find trustworthy information on sports nutrition products' (% any agree), by product consumed in past three months, April 2019
 Figure 35: RXBAR Chocolate Sea Salt Protein Bar (US), May 2016
- Social media has considerable influence on what products to buy

Figure 36: 'Social media influences which sports nutrition products I purchase' (% any agree), by age and gender, April 2019

Figure 37: 'Social media influences which sports nutrition products I purchase' (% any agree), by product consumed in past three months, April 2019

UNDERSTANDING ENERGY AND SPORTS DRINK CONSUMERS

• Energy drinks and sports drinks are marketed as athletic
Figure 38: Gatorade | Mallory Pugh | Nothing Beats
Gatorade, June 2018
Figure 30: Crashed Los Canada: Man's Final | Bad Bull

Figure 39: Crashed Ice Canada: Men's Final | Red Bull Crashed Ice 2017, March 2017

Energy and sports drink consumers are not particularly active

Figure 40: 'Personal fitness is an important part of my identity', by product consumed in past three months, April 2019
Figure 41: 'I work out at a high intensity level multiple times per week', by product consumed in past three months, April 2019
Figure 42: 'Have not participated in physical activity in past three months', by product consumed in past three months, April 2019

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

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Report Price: £3695 | \$4995 | €4400





Sports drinks are rarely used for sports

Figure 43: Occasions for sports drink consumption in past three months, April 2019

Figure 44: Occasions for sports drink consumption in past three months, by gender, April 2019

THE NICHE OF ENERGY/RECOVERY MIXES AND TABLETS

What are energy/recovery mixes and tablets?

Figure 45: Skratch Labs Sport Recovery Drink Mix, December 2017

Figure 46: Consumed energy/recovery mix or tablet in past three months, by past three-month activity, April 2019

· Tactically driving demand for a niche product

Figure 47: Consumed energy/recovery mix or tablet in past three months, by age and gender, April 2019

APPENDIX – DATA SOURCES AND ABBREVIATIONS

- Data sources
- Consumer survey data
- Consumer qualitative research
- Abbreviations and terms
- Abbreviations
- Terms

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

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