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This report looks at the following areas:

They want to connect with retailers, especially through social media, but also want options designed to meet their shopping preference based on the occasion or type of purchase.

- Amazon is popular, but it's not the only place Millennials shop
- Reviews can prevent or prompt purchases



"Millennials are more digitally native than older generations and consequently, are comfortable making a variety of purchases for various needs and recipients online. Still, many also see value in shopping in stores, depending on the occasion and need."

– Alexis DeSalva, Retail & Apparel Analyst

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