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"Health and environmental impact issues continue to pose challenges to the category, but red meats remain entrenched in consumer diets. Sales for red meat made modest gains, with beef driven mostly by price increases and declines with pork, triggered by overproduction. While versatility and convenience are notable assets, taste and enjoyment are the steadfast driver for the category."

- Michael Averbook, Food & Drink Analyst

This report looks at the following areas:

- Despite a tarnished reputation, category makes modest sales gains
- Red meats' bad rap is catching up with it
- Consumers "aging" out of the category
- Strike while the iron is hot with 25-44 year olds
- Target accepters with protein, nutrients, and exploration
- Focus on clean
- Improved packaging, downsizing

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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Table of Contents

Overview

What you need to know

Definition

Executive Summary

Overview

Despite a tarnished reputation, category makes modest sales gains

Figure 1: Total US sales and fan chart forecast of packaged red meat, at current prices, 2013-23

Issues

Red meats' bad rap is catching up with it

Figure 2: Reasons for decreased consumption, January 2019

Consumers "aging" out of the category

Figure 3: Red meat consumption changes - Less often and more often, by age, January 2019

The opportunities

Strike while the iron is hot with 25-44 year olds

Figure 4: Red meat consumption changes, by age, January 2019

Target accepters with protein, nutrients, and exploration

Figure 5: Reasons for increased consumption, January 2019

Focus on clean

Figure 6: Red meat claims, January 2019

Improved packaging, downsizing

Figure 7: Red meat features, January 2019

What it means

The Market - What You Need to Know

Marginal gains driven by beef prices

Healthy economy benefits category; trade, immigration issues threaten it

Healthy living initiatives triggering shifts

Market Size and Forecast

Modest growth for packaged red meat

Figure 8: Total US sales and fan chart forecast of packaged red meat, at current prices, 2013-23

Figure 9: Total US sales and forecast of packaged red meat, at current prices, 2013-23

Market Breakdown

Beef dominates diverse category

Figure 10: Total US retail sales and forecast of packaged red meat, by segment, at current prices, 2013-23

Figure 11: Total US retail sales and forecast of packaged red meat, by segment, at current prices, 2013-23

Market Perspective



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Most protein prices are on the rise

Figure 12: Changes in food price indices, 2017-18

Figure 13: Consumer Sentiment Index

Spending on food in foodservice catching up to away-from-home expenditures

Figure 14: Percent of total consumer expenditures for food at home and away from home, 2010-18*

Trade and immigration conflicts loom over red meat market

Interest in meat alternatives picks up steam

Plant-based

Cell-based

Market Factors

Healthy initiatives still include indulgence

Figure 15: Approaches to healthy eating, May 2018

Aging population could stifle category

Figure 16: Population by age, 2013-23

Key Players - What You Need to Know

Private labels grab more than 2/3 share

Name brands struggle

NPD leans toward convenience

Sustainability, humane animal treatment claims pick up steam

Brands are leveraging influencers

Company and Brand Sales of Packaged Red Meat

Store brands dominate

Lukewarm performances for larger red meat companies

Figure 17: Multi-outlet sales of packaged red meat, by leading companies, rolling 52 weeks 2017 and 2018

What's Working?

Store brands "cleaning" up their value proposition

Through claims

Figure 18: Launches of packaged red meat - Private label, by no additives/preservatives, hormone-free, and all natural, 2017-18

And direct messaging

Using packaging real estate wisely

Figure 19: Purchase intent of packaged red meat, by select private label products, January 2017-January 2019

Easier and faster preparations

Figure 20: Multi-outlet sales of packaged red meat, by select brands with meal solutions-oriented products, rolling 52 weeks 2017 and 2018

Figure 21: Launches of packaged red meat, by convenience claim, 2017-18

Growth in grass-fed

Figure 22: Launches of packaged red meat, by grass-fed, 2017-18

Figure 23: Multi-outlet sales of packaged red meat, by select brands with grass-fed products, rolling 52 weeks 2017 and 2018

What's Struggling?

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Canned meat can't shake the can

Figure 24: Purchase intent and select attribute ratings of packaged red meat products, by storage type, January 2017-January 2019

Figure 25: Purchase intent of packaged red meat, by select shelf-stable products, January 2017 - January 2019

What's Next?

Ethically and environmentally forward

Figure 26: Launches of packaged red meat, by select ethical and sustainable claims, 2017-18

The Consumer - What You Need to Know

Red meat maintains its position at the table

Fresh consumption tops frozen

Engaging women can provide a boost to the category

Upgraded packaging

Red Meat Consumption

Beef and pork maintain a stronghold in diets

Figure 27: Red meat types consumed, January 2019

Figure 28: Protein consumption frequency, September 2018

Fresh outpaces frozen

Figure 29: Red meat types consumed - Beef and pork storage type, January 2019

Accessible ground beef, ham lead consumption in a deep category

Figure 30: Beef and pork cuts consumed, January 2019

Younger men and fathers consume red meat most frequently

Figure 31: Protein consumption frequency – At least once a week – Beef, pork, and other red meat, by gender and age and parental status by gender, September 2018

Parenthood spurs consumption

Figure 32: Red meat types consumed - Beef and pork storage type, by parental status by gender, January 2019

Younger consumers seek options that both limit prep and develop skills

Figure 33: Red meat types consumed - Beef and pork storage type, by age, January 2019

Figure 34: Beef and pork cuts consumed, by age, January 2019

Changes in Red Meat Consumption

Red meat consumption remains unchanged for most

Figure 35: Red meat consumption changes, January 2019

Consumers cutting back cite health

Figure 36: Reasons for increased consumption, January 2019

Increased consumption tied to protein, nutrients, and exploration

Figure 37: Reasons for increased consumption, January 2019

Participation growing among men, declining among women

Figure 38: Red meat consumption changes, by gender and age and parental status by gender, January 2019

Red Meat Occasions

Red meats trail just chicken in occasions

Figure 39: Correspondence analysis – Symmetrical map – Protein occasions, September 2018

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Figure 40: Protein occasions, September 2018

Help consumers manage weekdays

Figure 41: Red meat occasions, January 2019

Red Meat Perceptions

Focus on indulgence, nutrition to offset health issues

Figure 42: Correspondence analysis - Symmetrical map - Protein perceptions, September 2018

Figure 43: Protein perceptions, September 2018

Do consumers lean into fresh as the lesser of two evils?

Figure 44: Correspondence analysis - Symmetrical map - Red meat storage type perceptions, January 2019

Figure 45: Red meat storage type perceptions, January 2019

Red Meat Claims

Clean and simple labels resonate

Figure 46: Red meat claims, January 2019

Clean and lean will cast a wide net

Figure 47: TURF analysis - Red meat claims, January 2019

Clean reputation comes from different claims across the ages

Figure 48: Red meat claims, by gender and age, January 2019

Red Meat Features

Packaging can use an upgrade to strengthen freshness, transparency

Figure 49: Red meat features, January 2019

Flavored, smaller portions can extend red meat into new occasions

Figure 50: Red meat occasions – Any red meat, by red meat features – Individual-sized packs and flavored, January 2019

It's mostly about the packaging

Figure 51: TURF analysis – Red meat features, January 2019

Let the packaging do the talking

Figure 52: Red meat features – Select packaging features and claims, by age, January 2019

Parents looking for assistance from brands during mealtime

Figure 53: Red meat features – Flavored and recipe suggestions, by parental status, January 2019

Appendix - Data Sources and Abbreviations

Data sources

Sales data

Fan chart forecast

Consumer survey data

TURF Methodology

Abbreviations and terms

Abbreviations

Appendix - The Market

Figure 54: Total US retail sales and forecast of packaged red meat, at inflation-adjusted prices, 2013-23

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Figure 55: Total US retail sales of packaged red meat, by segment, at current prices, 2016 and 2018

Figure 56: Total US retail sales and forecast of beef, at current prices, 2013-23

Figure 57: Total US retail sales and forecast of beef, at inflation-adjusted prices, 2013-23

Figure 58: Total US retail sales and forecast of pork, at current prices, 2013-23

Figure 59: Total US retail sales and forecast of pork, at inflation-adjusted prices, 2013-23

Figure 60: Total US retail sales and forecast of other red meat, at current prices, 2013-23

Figure 61: Total US retail sales and forecast of other red meat, at inflation-adjusted prices, 2013-23

Figure 62: Total US retail sales of packaged red meat, by channel, at current prices, 2016 and 2018

Figure 63: Average retail prices of types of beef and pork in 2018