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"In the short term, demand for flexible workspaces is expected to be boosted by the introduction of the new international accounting standard IFRS 16 in January 2019. Under the new accounting standard, lease contracts will have to be reported as liabilities in company accounts and can no longer be hidden."

- Claudia Preedy, B2B Analyst

## This report looks at the following areas:

- Growing number of landlords are looking to incorporate flexible workspaces into their portfolios
- Demand for serviced offices set to continue to be driven by trend towards more flexible and agile workspaces

In London and key regional cities, serviced office providers are now competing with an explosion of coworking spaces from the likes of WeWork, Workspace and TOG. Many co-working brands offer additional perks and professional and social events, which help to develop a strong community to support collaboration. In response to the increased popularity of co-working spaces, traditional serviced office providers have had to innovate and diversify their offerings to create clearer and more distinctive customer offers.

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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## The Market - What You Need to Know

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Growth in start-ups, especially in tech sector, represents key driver for flexible workspace demand

Number of serviced offices expected to rise by 30% between 2019 and 2024

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WeWork increasingly targets larger companies to challenge traditional landlords

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IWG opts for franchising strategy to accelerate growth

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Flexible Space Association (formerly Business Centre Association)

Trade magazines

Commercial Property Monthly

**Estates Gazette** 

Property Week



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