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This report looks at the following areas:

- Careful communication is needed to combat concerns sparked by sugar reduction
- Strong interest in learning about differences between types of sugar and sweeteners
- Simplicity is in high demand in communicating sugar content

The spotlight on sugar shows little sign of abating, this ingredient now firmly front of mind for consumers. 65% of UK adults are concerned about the amount of sugar in their diet and 60% report that they are actively taking steps to limit or reduce this. There is little doubt of the imperative need for the industry to develop lower-sugar variants to respond to this consumer demand and government pressure alike.

However, concerns linger around how sugar reduction is achieved, highlighting transparency as a key aspect in ensuring consumer buy-in to NPD in this space. While negativity endures around sweeteners, high consumer interest in understanding more about different sugars and sweeteners points to opportunities to build acceptance by putting more information forward on these ingredients.

Transparency on how brands achieve cuts to sugar content is needed to help brands keep consumers on side as they look to meet government targets, given widespread concerns about how sugar reduction is achieved.



"The continued government and media spotlight has put sugar firmly on consumers' radars as an ingredient to scrutinise. This is also fuelling widespread efforts to limit or reduce sugar in their diet. This underscores that sugar reduction remains an imperative for food and drink operators, not just to meet government measures, but because of consumer demand."

– Anita Winther, Research

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- ...fruit content...
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- Müller develops new culture to cut sugar content
- Sweet treat categories add L/N/R sugar options
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- Moderation is more common than choosing L/N/R sugar options
- Traffic light labelling is consumers' top choice to understand sugar
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- Not all sugars are seen to be equal
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