

Report Price: £1495.00 | \$2018.70 | €1682.47

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



"The contract catering market successfully navigated Brexit headwinds for a second year in 2018. Growth was underpinned by robust consumer expenditure and strong demand in business, industry and education, tied in part to record employment and pupil numbers. However, margins remain pressured by mounting price competition, while the industry looks set to face further difficulties."

- Marco Amasanti, B2B Analyst

This report looks at the following areas:

- Growing skills shortages
- Brexit uncertainties and mounting concern

The value of the contract catering industry grew again in 2018 as robust consumer expenditure enabled it to overcome Brexit headwinds for a second year. Internally, growth was underpinned by rising demand in business and industry and education.

However, despite increased expenditure, the consumer base remains highly budget conscious, with a deeply ingrained frugal mentality continuing to drive an emphasis on price. At the same time, consumers expect cateriers to offer quality and interesting ingredients.

Looking forward, uncertainty, rising input costs and mounting price competition show no signs of abating. However, the market is forecast to continue to grow, aided by an easing of the income squeeze. New innovation across the industry, particularly heightened collaboration between caterers and the high street, will also drive the market forwards.

BUY THIS REPORT NOW

VISIT: store.mintel.com

CALL:EMEA
+44 (0) 20 7606 4533

Brazil 0800 095 9094

Americas +1 (312) 943 5250

+86 (21) 6032 7300

APAC +61 (0) 2 8284 8100

EMAIL: reports@mintel.com

DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



Report Price: £1495.00 | \$2018.70 | €1682.47

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Table of Contents

Overview

What you need to know

Covered in this Report

Executive Summary

The market

Contract catering continues to grow despite challenging conditions

Figure 1: UK contract catering market value, £ billion, 2014-23

Companies and brands

Boosted collaboration between caterers and high street brands

The consumer

Workplace remains primary channel of catering demand

Figure 2: Visitation of catering facilities, October 2018

Cost remains paramount, with quality a close second

Figure 3: Motivating factors behind consumer choice, October 2018

More than half of consumers put off by high prices

Figure 4: Deterring factors, October 2018

Opportunities for mobile applications and appetite for broader menus

Figure 5: Means of boosting visitation, October 2018

Workplace catering attitudes

Figure 6: Workplace catering attitudes, October 2018

What we think

Issues and Insights

Growing skills shortages

The facts

The implications

Brexit uncertainties and mounting concern

The facts

The implications

The Market - What You Need to Know

Market continues to grow despite challenging conditions

Robust catering demand in business and industry and education

Growth forecast to gradually accelerate in the coming years

Market Size

Contract catering maintains growth through challenging conditions

Figure 7: UK contract catering market, £ billion, 2014-18

Business and industry and education demand continues to rise

BUY THIS REPORT NOW

VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094

Americas +1 (312) 943 5250 | China +86 (21) 6032 7300



Report Price: £1495.00 | \$2018.70 | €1682.47

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Prison and defence orientated demand contracted in 2018

Market Forecast

Contract catering set to recover momentum in the coming years

Figure 8: UK contract catering market forecast, £ billion, 2019-23

Recent growth trends forecast to continue

Figure 9: England and Wales prison population projections, June 2018-June 2022

Development of mobile applications

Further increases to the National Living Wage

Figure 10: National living wage, £ per hour, April 2018-April 2019

The Impact of the Economy

2018 economic assessment

Pressures on consumer finances

Market Trends

UK labour force demand

Figure 11: UK employment levels, '000 people, Q1 2013-Q3 2018

Figure 12: UK disposable income index, net national disposable income per head, Q1 2013-Q2 2018

School attendance completes a decade of growth

Figure 13: UK number of schools and pupils, 2009-18

Free school meals continue to fall

Figure 14: UK free school meals, % of pupils known to be eligible for and claiming free meals, 2009-18

Hospitals continue to move away from overnight stays

Figure 15: Average daily available beds overnight, England, Q1 2013-Q2 2018

Patient admissions remain largely stable while NHS employment booms

Figure 16: NHS inpatient elective admission events, England, Q1 2013-Q3 2018

Prison population slips in 2018

Figure 17: England and Wales prison population, 2014-18

Squeeze on defence spending continues

Figure 18: UK Army regular forces, October 2014-18

UK construction levels maintain stubborn growth

Figure 19: UK construction all work output, £ million, Q1 2013-Q3 2018

Market Drivers

Robust consumer expenditure and stable confidence

Figure 20: UK consumer expenditure on catering, £ billion, 2008-17

Figure 21: Trends in how respondents would describe their financial situation, October 2017 and 2018

Collaborations between caterers and high street brands

National Living Wage driving operation costs

Figure 22: National Living Wage, £ per hour, April 2016-April 2018

Companies and Brands - What You Need to Know

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300



Report Price: £1495.00 | \$2018.70 | €1682.47

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Significant role of SMEs

Collapse of Carillion

Boosted collaboration between caterers and high street brands

Industry Structure

Changes in the structure of the industry

Figure 23: Financial analysis of the changes in the activities of event catering, number of outlets and businesses, 2014-18

Figure 24: Financial analysis of the changes in other food service activities, number of outlets and businesses, 2014-18

Structure by employment

Figure 25: Analysis of the employment structure of activities of event catering, number of employees and outlets, 2017 and 2018

Figure 26: Analysis of the employment structure of other food service activities, number of employees and outlets, 2017 and 2018

Structure by turnover

Figure 27: Analysis of the financial structure of activities of event catering, £'000 and number of businesses, 2017 and 2018

Figure 28: Analysis of the financial structure of other food service activities, £'000 and number of businesses, 2017 and 2018

Company Profiles

Aramark UK Ltd

Recent company activity

Financial information

Figure 29: Financial analysis of Aramark UK Ltd, £ million, 2013-17

Baxter Storey Ltd

Recent company activity

Financial information

Figure 30: Financial analysis of Baxter Storey Ltd, £ million, 2013-17

Compass Contract Services (UK) Ltd

Recent company activity

Financial information

Figure 31: Financial analysis of Compass Contract Services (UK) Ltd, £ million, 2013-17

Elior UK Plc

Recent company activity

Financial information

Figure 32: Financial analysis of Elior (UK) Plc, £ million, 2013-17

OCS Ltd

Recent company activity

Financial information

Figure 33: Financial analysis of OCS Ltd, £ million, 2014-17

Sodexo Ltd

Recent company activity

Financial information

Figure 34: Financial analysis of Sodexo Ltd, £ million, 2013-17

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300



Report Price: £1495.00 | \$2018.70 | €1682.47

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

The Consumer - What You Need to Know

Workplace remains primary channel of catering demand

Boosting income from the workplace sector

More than half of consumers put off by high prices

Redeeming interest

Driving future appeal

Visitation of Catering Facilities

Workplace remains primary channel of catering demand

Figure 35: Visitation of catering facilities, October 2018

Decision-making Factors

Price remains paramount

The importance of quality and ingredients

Figure 36: Motivating factors behind consumer choice, October 2018

Barriers to Visiting

More than half of consumers put off by high prices

Lack of information

Figure 37: Deterring factors, October 2018

Time-strapped consumers

Figure 38: Length of lunch break/main break at work, October 2017

Enhanced Services

A role for technology

Broadened menu demand

Figure 39: Means of boosting visitation, October 2018

Workplace Catering Attitudes

The value of workplace canteens to businesses

Addressing negative perceptions of the industry

Figure 40: Workplace catering attitudes, October 2018

Appendix - Data Sources, Abbreviations and Supporting Information

Abbreviations

Methodology

Further Sources and Contacts

Trade associations

UK Hospitality

Hospital Caterers Association

The Association of Catering Excellence (ACEGB)

The Nationwide Caterers Association (NCASS)

Trade magazines

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300



Report Price: £1495.00 | \$2018.70 | €1682.47

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Catering Insight
Essentially Catering
Hospitality and Catering News
Trade events
Hotel, Catering & Retail Show
The Food & Drink Trade Show

The International Food & Drink Event