

Report Price: £1095.00 | \$1478.58 | €1232.31

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



"The events market in Ireland has experienced significant growth in recent years which is projected to continue but with safety concerns and secondary ticketing sites driving up ticket prices, event organisers are under more pressure to deliver on the 'experience' factor."

- Brian O'Connor, Senior Consumer Analyst

This report looks at the following areas:

This Report examines the events sector of the Irish tourism industry. The term 'events' includes all types of concerts, festivals and shows taking place in Ireland, including:

- Music
- Food
- Arts and theatre
- Film
- Countryside and traditional events
- Family- and children-based events.

This Report excludes exhibitions, such as those taking place at museums for example and cultural attractions such as the Guinness Storehouse Museum. Furthermore, while spectator sports are examined within this Report, they are not included in market size information.

Although many events throughout Ireland are free of charge, the Market Size and Forecast section of this Report only considers fee-paying events such as music concerts and theatre festivals for example, to determine the value of the events industry in Ireland.

BUY THIS REPORT NOW

VISIT: store.mintel.com

CALL:EMEA
+44 (0) 20 7606 4533

Brazil 0800 095 9094

Americas +1 (312) 943 5250

China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100

EMAIL: reports@mintel.com

DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



Report Price: £1095.00 | \$1478.58 | €1232.31

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Table of Contents

Overview

What you need to know

Issues covered in this Report

Executive Summary

The market

Figure 1: Estimated market value for events tourism, NI and RoI, 2013-23

Forecast

Figure 2: Estimated market value for events tourism, NI and RoI, 2013-23

Market drivers

Consumer confidence peaks in RoI while NI is worried

Travelling to events creates uncertainty post-Brexit

Online secondary ticket marketplaces cause controversy

Safety concerns event-goers

Innovations

The consumer

Sports events prove most popular in RoI

Figure 3: Types of music events or festivals consumers have attended in the last two years, NI and RoI, April 2018

Convenience is the greatest driver for more attendance at events

Figure 4: Factors (excluding cost) that would encourage consumers to attend more events or festivals, NI and RoI, April 2018

Technology advancements prove attractive

Figure 5: Attitudes towards events and festivals, NI and RoI, April 2018

The Market - What You Need to Know

Events market set for growth in 2018

Brexit hits consumer confidence in NI

Travelling out of the UK concerns consumers

Secondary ticketing sites receive backlash

Safety becomes a concern for attending events

Market Size and Forecast

Events market estimated for 1.4% growth in 2018

Figure 6: Estimated market value for events tourism, IoI, NI and RoI, 2013-23

Figure 7: Estimated market value for events tourism, NI and RoI, 2013-23

Secondary spending accounts for 23% of events market

Figure 8: Estimated IoI events tourism market, by segment, 2013-18

29.8 million visitors projected by 2023

Figure 9: Estimated total visitor numbers, IoI, NI and RoI, 2013-23

Market Drivers



VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100 | **EMAIL:** reports@mintel.com



Report Price: £1095.00 | \$1478.58 | €1232.31

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Consumer confidence peaks in RoI while NI remains unsure

Figure 10: How consumers think the general economic condition of the country will change over the next 12 months, NI and RoI, April 2017-March 2018

Travelling to events creates uncertainty post-Brexit

Figure 11: Consumer agreement with the statement 'Brexit will make it harder to attend festivals or events outside my country', by

region, NI, April 2018
Figure 12: Consumer agreement with the statement 'Brexit will make it harder to attend festivals or events outside my country', by region, RoI, April 2018

Online secondary ticket marketplaces offer a solution but at what cost?

Figure 13: Consumer agreement with the statement 'Secondary ticketing drives up the costs of festivals/events', by gender and age, NI and RoI, April 2018

Irish government seeks to crackdown on resale

Safety concerns event-goers

Figure 14: Agreement with the statement 'It's easy to feel unsafe at a concert/ festival', by gender and age, NI and RoI, April 2018

Cost of security could impact some events/ festivals

Companies and Innovations - What You Need to Know

Film festivals preparing the next generation of producers

In-festival experience becoming increasingly digitised

Irish events operators must adjust to, and integrate, technology into event planning

Who's Innovating?

Dingle International Film Festival bringing virtual reality to Irish film making industry

Data being used to personalise festival tracking apps

Wristbands increasingly being used throughout festivals

AI brings people into the moment: Spotlight on Snapchat's Crowd Surf

The Consumer - What You Need to Know

Sports events prove most popular in RoI

Convenience is the greatest driver for more attendance at events

Technology advancements prove attractive

Types of Events and Festivals Attended

Sports events prove most popular in RoI

Figure 15: Types of music events or festivals consumers have attended in the last two years, NI and RoI, April 2018

Growth in attendance of Irish food events

Almost twice as many men attend sports events compared to women

Figure 16: Consumers who have attended a sports event/festival (eg The Open) event in the last two years, by gender, NI and RoI, April 2018

Millennials top demographic at pop concerts

Figure 17: Consumers who have attended a pop/dance/rave music event in the last two years, by gender and age, NI and RoI, April

Figure 18: Consumers who agree that a free Wi-Fi access would encourage them to attend more events of festivals, by age, NI and RoI, April 2018

City dwellers least likely to attend a country fair

Figure 19: Consumers who have attended a countryside fair/show (eg Balmoral show) in the last two years, by region, NI and RoI, April 2018

Factors that Would Encourage Consumers to Attend More Events

Around half of consumers seek better transport and parking

Figure 20: Factors (excluding cost) that would encourage consumers to attend more events or festivals, NI and RoI, April 2018

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100 EMAIL: reports@mintel.com



Report Price: £1095.00 | \$1478.58 | €1232.31

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Convenience is the most encouraging pull towards events

Figure 21: Consumers who agree that 'Events taking place in my local area' would encourage them to attend more events or festivals, by age and gender, NI and RoI, April 2018

A third of consumers want family-friendly atmosphere

Figure 22: Consumers who agree that a 'family-friendly atmosphere' would encourage them to attend more events or festivals, by

gender, NI and RoI, April 2018
Figure 23: Agreement with the statement 'There should be more guidance on what festivals/concerts are family-friendly', by presence of children in the household, NI and RoI, April 2018

Food and drink enhances the event 'experience'

Figure 24: Consumers who agree that a 'Wider selection of food and drink on sale' would encourage them to attend more events or festivals, by gender, NI and RoI, April 2018

Attitudes towards Events

Six in 10 Irish consumers want to know about family-friendly events

Figure 25: Attitudes towards events and festivals, NI and RoI, April 2018

Cashless wristbands prove attractive

Figure 26: Consumer agreement with the statement 'More events/festivals should use contactless payments instead of cash', by gender and age, NI and RoI, April 2018

Younger consumers interested in an app to keep track of events

Figure 27: Consumer agreement with the statement 'An app that keeps track of festival events/directions to events would be very appealing', by age, NI and RoI, April 2018

Greater social responsibility demanded at events

Figure 28: Consumer agreement with the statements 'Concerts/festivals should do more to work with good causes (eg cancer awareness)' and 'More should be done to address the environmental costs of festivals/concerts', NI and RoI, April 2018

Appendix - Data Sources, Abbreviations and Supporting Information

Data sources

Generational cohort definitions

Abbreviations

APAC +61 (0) 2 8284 8100 EMAIL: reports@mintel.com