

Analyst

# Children and Health - US - February 2018

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"Illness is prevalent among children, as 97% of children younger than 12 experienced some type of illness symptom in the past year." - Marissa Gilbert, Senior Health & Wellness

This report looks at the following areas:

- The number of potential customers is declining, restraining market growth
- Mainstream brands struggle with parents' shifting attitudes toward health remedies
- Some parents lack the confidence in treating their children
- An OTC medication is not all parent's first go-to

Their weaker immune system combined with opportunities for interaction and germ spreading makes them especially susceptible to illness. The OTC (over-the-counter) children's health products market has continued to grow despite recent moderate flu seasons and a declining number of US households with children. When it comes to illness, parents will spend on products to help their children feel better, and many are seeking out natural remedies and free-from formulations as safer alternatives to mainstream medications.

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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#### **Market Perspective**

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Familiar formats make health remedies more fun for kids

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Children's allergy market is crowded

Teething tablet recall casts a shadow on Hyland's baby products

A coordinated effort can clear out little noses

Become part of the nighttime routine

More kid-friendly content to help kids cope

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More kid-friendly content to help kids cope

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Parents rely on the health advice from others

Moms are central to managing children's health, dads play a part

Kids get sick, and get sick often

Parents' confidence in caring for their sick children could be bolstered

Parents have medicine on hand; and rely on it first for treatment

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