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10% of US adults drink hybrid/fusion drinks in a typical day. While this is dwarfed by more commonly consumed drinks, such as water (81%), carbonated soft drinks (44%), and juice (43%), it's not a bad showing. Good taste drives consumers' beverage choices.

## This report looks at the following areas:

And while hybrid drinks can capture attention through flavor (pulling from across categories to meet a range of flavor interests and drinking occasions), a strong selling point may come in the form of health. Hybridization can allow for the lowering of sugar totals in struggling categories, and the enhancement of nutrition and functionality across the board.

- 10% of US adults drink hybrid drinks
- Drinks struggle with health; hybrid drinks may be bright spot
- 70% of consumers drink the beverages they do because they taste good

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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### **Market Perspective**

Dollar sales of non-alcoholic drinks grew 27% from 2011-16

Consumers look for added benefits

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Bai catches up with PepsiCo's hybrid drink launch activity

CSDs, RTD coffee categories boost blurring

Hybrid drinks could stand to boost positioning as healthier alternatives

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Most consumers are looking for hybrid drinks in refrigerated sections

37% of consumers say their ideal hybrid drink would include fruit juice

47% of consumers say their hybrid drinks would be low in sugar

Drinks struggle with health; hybrid drinks may be bright spot

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