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"In a market where many shoppers are focused on buying on special offer and consumers drink from a narrow repertoire of wine, wine festivals can encourage experimentation. These should include samplings and suggestions on wines people might like, as well as highlighting lower alcohol wines or wine-based drinks to those looking to cut their intake of alcohol."

- Richard Caines, Senior Food & Drink Analyst

This report looks at the following areas:

- Room for samplings and suggestions to encourage more wine buying
- Packaging development can help add value to wine market
- Alcohol moderation offers opportunity for wines with less alcohol

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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