

Report Price: £1995.00 | \$2693.85 | €2245.17

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

"Across media markets consumers have become



comfortable with the subscription payment model and they show a willingness to sign up to multiple types of subscriptions, with expense the primary barrier to doing so. The video subscription market is set to undergo significant changes over the coming years as new subscription options are introduced."

- Rebecca McGrath, Senior Media Analyst

This report looks at the following areas:

# BUY THIS REPORT NOW

**VISIT:** store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533

> Brazil 0800 095 9094

Americas +1 (312) 943 5250

+86 (21) 6032 7300

APAC +61 (0) 2 8284 8100

**EMAIL:** reports@mintel.com

**DID YOU KNOW?** 

This report is part of a series of reports, produced to provide you with a more holistic view of this market



Report Price: £1995.00 | \$2693.85 | €2245.17

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

### **Table of Contents**

#### **Overview**

What you need to know

Products covered in this Report

#### **Executive Summary**

#### Purchasing of physical media falls

Figure 1: Physical media purchases, December 2017 and June 2018

#### Over a third use a paid-for video streaming service

Figure 2: Use of paid-for subscriptions, December 2017 and June 2018

## Video games are the most popular type of download

Figure 3: Media downloads, December 2017 and June 2018

#### Less than half of 16-24-year-olds watch Freeview TV

Figure 4: Media activities, December 2017 and June 2018

#### Nearly one in four listen to music on a TV

Figure 5: Devices used for media activities, June 2018

Figure 6: Devices used for media activities, June 2018

## Four in 10 have just one digital media subscription

Figure 7: Number of digital media subscription services used, June 2018

## More than six in 10 people share at least some of their subscription accounts

Figure 8: Number of shared subscription accounts, June 2018

### One in four are interested in subscribing to a new service

Figure 9: Interest in new digital media subscription, June 2018

## Six in 10 would most like to subscribe to a service offering TV/films

Figure 10: Type of subscription service interested in, June 2018  $\,$ 

### Expense is the main reason people do not subscribe to an additional service

Figure 11: Reasons for not purchasing new subscription, June 2018

## People would prefer a service to have a wide range of one type of media

Figure 12: Subscription streaming preferences, June 2018

## **Physical Media Purchases**

## Purchasing of physical media falls

Figure 13: Physical media purchases, December 2017 and June 2018

Figure 14: Physical media purchases, by gender, June 2018

## More than one in three people bought a print book

## Generation Z appears ready to move on from video game discs

Figure 15: Purchased video game disc in last three months, by generation, June 2018

Bricks-and-mortar stores see benefit of ongoing physical purchases

**Usage of Subscription Services** 



VISIT: store.mintel.com

**CALL:** EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100 | **EMAIL:** reports@mintel.com



Report Price: £1995.00 | \$2693.85 | €2245.17

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

#### Almost half use a pay-TV subscription

#### Online subscription services challenge Sky and BT on sports rights

Figure 16: Use of paid-for subscriptions, December 2017 and June 2018

Figure 17: Repertoire of paid-for subscription services used, December 2017 and June 2018

## Over a third use a paid-for video streaming service

Figure 18: Use of paid-for subscriptions, by age, June 2018

Figure 19: Use of paid-for video streaming service, by age, December 2017 and June 2018

## One in five higher earners have a digital newspaper subscription

#### **Media Downloads**

#### Limited desire to buy downloads in a streaming world

Figure 20: Media downloads, December 2017 and June 2018

Figure 21: Repertoire of media downloads, June 2018

#### Video games are the most popular type of download

Less than one in six bought an e-book

#### **Media Activities**

#### Even Netflix looks to capitalise on the ongoing popularity of radio

Figure 22: Media activities, December 2017 and June 2018

## Major newspaper brands launch new joint advertising service

## Less than half of 16-24-year-olds watch Freeview TV

Figure 23: Watched free TV/video services in last three months, by age, June 2018

## Facebook makes bold move into sports rights across the world

Facebook introduces Watch Parties for collective viewing

#### **Devices Used for Media Activities**

## Spotify partners with Samsung for seamless cross-device listening experience

Figure 24: Devices used for media activities, June 2018

## A limited number of people are watching TV/films on their smartphone

Figure 25: Devices used for media activities, June 2018

Figure 26: Viewed content on a smartphone in last three months, by age, June 2018

#### YouTube offers list of signature devices

Amazon to launch own smart TV?

### **Special Focus: Subscription Services and Account Sharing**

### Four in 10 have just one digital media subscription

Figure 27: Number of digital media subscription services used, June 2018

Figure 28: Number of digital media subscriptions used, by household income, June 2018

Figure 29: Number of digital media subscriptions used, by age, June 2018

#### More than six in 10 people share at least some of their subscription accounts

Figure 30: Number of shared subscription accounts, June 2018

Figure 31: Number of shared subscription accounts, by household income, June 2018

BUY THIS REPORT NOW VISIT: store.mintel.com

**CALL:** EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100 | **EMAIL:** reports@mintel.com



Report Price: £1995.00 | \$2693.85 | €2245.17

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 32: Number of shared subscription accounts, by presence of children in household, June 2018

**Special Focus: Interest in New Subscription Services** 

One in four are interested in subscribing to a new service

Figure 33: Interest in new digital media subscription, June 2018

Six in 10 would most like to subscribe to a service offering TV/films

Figure 34: Type of subscription service most interested in, June 2018

High interest in signing up to a music subscription among younger people

Figure 35: Type of subscription service most interested in, by age, June 2018

**Special Focus: Attitudes towards Subscription Services** 

Expense is the main reason people do not subscribe to an additional service

Figure 36: Reasons for not using new subscription, June 2018

Inertia is preventing people signing up to video services

Promoting unknown artists should help boost appeal of content on music services

Figure 37: Reason for not subscribing to service interested in, by type of subscription service interested in, June 2018

People would prefer a service to have a wide range of one type of media

Figure 38: Subscription streaming preferences, June 2018

Appendix - Data Sources, Abbreviations and Supporting Information

Abbreviations

Consumer research methodology

APAC +61 (0) 2 8284 8100 | **EMAIL:** reports@mintel.com