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This report looks at the following areas:

The market is highly competitive, with a broad assortment of retailers vying for consumer spending. As such, retailers need to keep pace with changing trends and continue to innovate in order to compete.

- The shift towards online purchasing
- Own-label continues to dominate, but how can retailers encourage consumers to trade up?
- Tapping into the body-positive trend



"Growth in the UK underwear, nightwear and loungewear sector has been strong, with sales boosted by an increase in the amount of time people are spending at home, which has in turn driven a new demand for nightwear and loungewear products."

– Samantha Dover, Senior Retail Analyst

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Table of Contents

OVERVIEW

- What you need to know
- Products covered in this report

EXECUTIVE SUMMARY

- The market
- · Consumer spending expected to reach £5.5 billion

Figure 1: Consumer spending on underwear, nightwear and loungewear in the UK (including VAT), 2013-23

Womenswear dominates, but menswear growth strong
 Figure 2: Estimated consumer spending on underwear and nightwear, by category, 2018

- Companies and brands
- M&S leads, but online-only retailers stealing market share
 Figure 3: Estimated share of UK underwear, nightwear and
 loungewear market by outlet type, 2017
- Victoria's Secret stands out from the crowd
 Figure 4: Attitudes towards and usage of selected brands,
 April 2018
- The consumer
- Self-purchasing most pronounced

Figure 5: Purchasing of underwear, nightwear and loungewear in the last 12 months, April 2018

· What women are buying for themselves

Figure 6: Types of underwear, nightwear and loungewear women have bought for themselves in the last 12 months, April 2018

What men are buying for themselves

Figure 7: Types of underwear, nightwear and loungewear men have bought for themselves in the last 12 months, April 2018

Underwear attracts a higher average spend

Figure 8: Average amount spent on underwear and nightwear/loungewear in the last 12 months, April 2018

Most shop in clothing stores

Figure 9: Where underwear, nightwear and loungewear was purchased in the last 12 months, April 2018

Fit should be a priority for retailers

Figure 10: Improvements desired when shopping for underwear, April 2018

Not enough emphasis being placed on comfort

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

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Figure 11: Attitudes towards shopping for underwear, nightwear and loungewear, April 2018

What we think

ISSUES AND INSIGHTS

- The shift towards online purchasing
- The facts
- The implications
- Own-label continues to dominate, but how can retailers encourage consumers to trade up?
- The facts
- The implications
- Tapping into the body-positive trend
- The facts
- The implications

THE MARKET - WHAT YOU NEED TO KNOW

- Market set to grow 19% by 2023
- · Loungewear and nightwear driving growth
- Menswear continues to outperform
- · Consumers remain willing to spend
- Strong demand for plus-size and sportswear ranges
- An aging population set to shape the market

MARKET SIZE AND FORECAST

 Underwear and nightwear market expected to grow 3.9% in 2018

Figure 12: Consumer spending on underwear, nightwear and loungewear in the UK (including VAT), 2013-23
Figure 13: Consumer spending underwear, nightwear and loungewear in the UK (including VAT) at current and constant

prices, 2013-23

Forecast methodology

MARKET SEGMENTATION

Menswear continues to outperform

Figure 14: Estimated consumer spending on underwear and nightwear, by category, 2018

Figure 15: Breakdown of estimated consumer spending on underwear and nightwear, by category, 2013-18

MARKET DRIVERS

· Changing dynamics in the UK population

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

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Report Price: £1995.00 | \$2693.85 | €2245.17

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 16: Trends in the age structure of the UK population, 2016-26

Figure 17: Breakdown of trends in the age structure of the UK population, 2016-26

The influence of births and marriages on some underwear categories

Figure 18: Total number of births and marriages in the UK, 2012-16

High inflation seen throughout 2017

Figure 19: Annual percentage change in consumer prices, March 2017-March 2018

· Real incomes under pressure, but growing again

Figure 20: Real wage growth – Average weekly earnings vs inflation, January 2014–March 2018

Consumer confidence remains robust

Figure 21: Consumer financial confidence, April 2013-May 2018

Working-from-home culture influencing the market

Figure 22: Where people work in a typical week, October 2017

 Health and fitness boom fuelling demand for sports underwear

Figure 23: Sports participation in the last 12 months, June 2014 and July 2017

High levels of obesity create a need for size inclusivity

Figure 24: Overweight and obesity prevalence, 2012-16

COMPANIES AND BRANDS - WHAT YOU NEED TO KNOW

- M&S continues to dominate
- · Specialists struggle in a competitive market
- Sloggi and Triumph most trusted
- Body positivity gaining momentum
- New brand and product launches disrupt the market
- Brands diversify with premium and activewear ranges
- Ongoing investment into online shopping experience

LEADING PLAYERS

- Channels to market
- M&S retains market leading position

Figure 25: Estimated share of UK underwear, nightwear and loungewear market by outlet type, 2017

- Mixed trading results from the specialists
- Victoria's Secret reports sales uplift in 2018

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

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The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



- Boux Avenue impacted declining footfall
- · Lovehoney sales boosted by lingerie
- · Premium retailers struggle to grow sales

Figure 26: Leading specialist underwear retailers' total UK revenues, 2012-17

- Newer specialists increase footprint
- Honey Birdette plans major UK rollout
- Boux Avenue and Bravissimo eye international expansion
 Figure 27: Leading specialist underwear retailers' total UK stores, 2012–17
- Leading specialists' sales per outlet

Figure 28: Leading specialist underwear retailers' estimated UK sales per outlet, 2012-17

Leading brands also struggling to grow

Figure 29: Leading underwear brands' total UK revenues, 2012-17

- Mergers and acquisitions
- Non-specialists continue to invest in underwear and nightwear category
- Department stores look to strengthen position
- Retailers look to grow revenues through expanded lingerie ranges
- Non-specialists' underwear and nightwear space allocation
 Figure 30: Space allocation estimates for men and women's underwear/nightwear as a % of total clothing retail selling space, October 2017

LAUNCH ACTIVITY AND INNOVATION

- Triumph Group eyes more premium position
- · When underwear and activewear collide
- Brands expand to be more inclusive
 Figure 31: Nubian Skin Naked Collection, 2018
- Body positive campaigns gain momentum
- New brand launches Les Girls Les Boys and Savage x
 Fenty
- Collaborations generate brand hype
- Independent rejects discounting in favour of charitable giving

Figure 32: The Pantry Underwear Islington London, 2018

- Underwear pop-ups give new brands the spotlight
 Figure 33: Beija London Covent Garden Pop-up, 2017
- Encouraging shoppers to try-before-they-buy
- Premium retailer launches bespoke fitting service

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

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The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



· Ongoing investment into online

ADVERTISING AND MARKETING ACTIVITY

Underwear and nightwear advertising expenditure falling
 Figure 34: Total above-the line, online display and direct mail advertising expenditure on underwear and nightwear,
 2013-17

Triumph ramps up expenditure

Figure 35: Total above-the line, online display and direct mail advertising expenditure on underwear and nightwear, by leading advertisers, 2013-17

Digital now accounts for almost a third of adspend

Figure 36: Total above-the line, online display and direct mail advertising expenditure on underwear and nightwear, by media type, 2017

- Key campaigns
- Campaigns

Figure 37: Calvin Klein Underwear Campaign, 2018

Nielsen Ad Intel coverage

BRAND RESEARCH

Brand map

Figure 38: Attitudes towards and usage of selected brands, April 2018

Key brand metrics

Figure 39: Key metrics for selected brands, April 2018

Brand attitudes: Curvy Kate lacks brand awareness

Figure 40: Attitudes, by brand, April 2018

Brand personality: Sloggi considered accessible

Figure 41: Brand personality - Macro image, April 2018

Triumph seen as classic

Figure 42: Brand personality – Micro image, April 2018

- · Brand analysis
- Victoria's Secret is trend-setting

Figure 43: User profile of Victoria's Secret, April 2018

• Triumph lacks differentiation

Figure 44: User profile of Triumph, April 2018

· Calvin Klein popular with affluent Millennials

Figure 45: User profile of Calvin Klein, April 2018

Sloggi known for comfort

Figure 46: User profile of Sloggi, April 2018

· Heidi Klum Intimates seen as stylish

Figure 47: User profile of Heidi Klum Intimates, April 2018

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

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The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Curvy Kate attracts a young customer

Figure 48: User profile of Curvy Kate, April 2018

THE CONSUMER - WHAT YOU NEED TO KNOW

- Three out of four consumers have bought underwear, nightwear or loungewear in the last year
- · Product preferences vary significantly by age
- Age and affluence plays an important role in how much consumers spend
- Young shoppers opt for value or premium, whilst older generation prefer middle-market labels
- More than a third now shop online
- Still room for improvement in terms of fit and quality
- Strong demand for more representative underwear campaigns

UNDERWEAR, NIGHTWEAR AND LOUNGEWEAR PURCHASING

Most purchase for themselves

Figure 49: Purchasing of underwear, nightwear and loungewear in the last 12 months, April 2018

Women drive gifting market

Figure 50: Purchasing of underwear, nightwear and loungewear in the last 12 months, by gender, April 2018

Over-65s less likely to purchase

Figure 51: Purchasing of underwear, nightwear and loungewear in the last 12 months, by age, April 2018

WHAT WOMEN BUY

Women continue to favour t-shirt bras

Figure 52: Types of underwear, nightwear and loungewear women have bought for themselves in the last 12 months, April 2018

Changing underwear preferences with age

Figure 53: Types of underwear women have bought for themselves in the last 12 months, by age, April 2018

Young women drive loungewear purchases

Figure 54: Types of nightwear and loungewear women have bought for themselves in the last 12 months, by age, April 2018

 Most women buy several different types of underwear, nightwear and loungewear

Figure 55: Repertoire of the types of nightwear and loungewear women have bought for themselves in the last 12 months, April 2018

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

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Report Price: £1995.00 | \$2693.85 | €2245.17

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



WHAT MEN BUY

High levels of underwear purchasing amongst men

Figure 56: Types of underwear, nightwear and loungewear men have bought for themselves in the last 12 months, April 2018

Older men favour briefs over boxers

Figure 57: Types of underwear men have bought for themselves in the last 12 months, by age, April 2018

· Young men most likely to buy nightwear and loungewear

Figure 58: Types of nightwear and loungewear men have bought for themselves in the last 12 months, by age, April 2018

· Less purchasing fluidity in men's market

Figure 59: Repertoire of the types of nightwear and loungewear men have bought for themselves in the last 12 months, April 2018

HOW MUCH THEY SPEND

Consumers spend more on underwear

Figure 60: Average amount spent on underwear and nightwear/loungewear in the last 12 months, April 2018

Older Millennials most likely to splash out on underwear

Figure 61: Average amount spent on underwear in the last 12 months, by demographics, April 2018

Men spend more on nightwear and loungewear

Figure 62: Average amount spent on nightwear/loungewear in the last 12 months, by demographics, April 2018

BRAND TYPES PURCHASED

More than half stick with standard underwear brands

Figure 63: Brand preferences when shopping for underwear, April 2018

High usage of value brands in the nightwear and

loungewear sector

Figure 64: Brand preferences when shopping for nightwear/loungewear, April 2018

Men most likely to invest in premium labels

Figure 65: Brand preferences when shopping for underwear and nightwear/loungewear, by gender, April 2018

Young shoppers favour value brands

Figure 66: Brand preferences when shopping for underwear and nightwear/loungewear, by age, April 2018

Affluent more willing to trade up in their purchases

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

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Report Price: £1995.00 | \$2693.85 | €2245.17

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 67: Brand preferences when shopping for underwear and nightwear/loungewear, by socio-economic status, April 2018

HOW AND WHERE THEY SHOP

Majority continue to shop in-store

Figure 68: How underwear, nightwear and loungewear was purchased in the last 12 months, April 2018

Most shop where it is convenient

Figure 69: Where underwear, nightwear and loungewear was purchased in the last 12 months, April 2018

Underwear specialists popular with young and affluent

Figure 70: Where underwear, nightwear and loungewear was purchased in the last 12 months, by age and income, April 2018

Underwear specialists most popular online

Figure 71: How underwear, nightwear and loungewear was purchased in the last 12 months, by retailer used, April 2018

Consumers head to specialists for premium brands

Figure 72: Where consumers shop for underwear, nightwear and loungewear, by brand preference, April 2018

· Almost half loyal to one retailer

Figure 73: Repertoire of where underwear, nightwear and loungewear was purchased in the last 12 months, April 2018

IMPROVEMENTS DESIRED WHEN SHOPPING FOR UNDERWEAR

• Fit and quality remain top priorities

Figure 74: Improvements desired when shopping for underwear, April 2018

Size guides important to younger women

Figure 75: Improvements desired when shopping for underwear, by age and gender, April 2018

Young men highly influenced by brand assortment

Figure 76: Improvements desired when shopping for underwear, by age and gender, April 2018

ATTITUDES TOWARDS SHOPPING FOR UNDERWEAR, NIGHTWEAR AND LOUNGEWEAR

Trend for comfort shows no signs of fading fast

Figure 77: Attitudes towards shopping for underwear, nightwear and loungewear, April 2018

Young appear more dissatisfied with range

Figure 78: Attitudes towards shopping for underwear, nightwear and loungewear, by age and gender, April 2018

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

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 Buying underwear, nightwear or loungewear is seen as a treat for most women

Figure 79: Attitudes towards shopping for underwear, nightwear and loungewear, by age and gender, April 2018

Over-55s still think shopping in-store is easier
 Figure 80: Attitudes towards shopping for underwear,
 nightwear and loungewear, by age and gender, April 2018

TARGET GROUPS

Figure 81: Attitudes towards underwear, nightwear and loungewear, by target groups, April 2018

- Key Characteristics
- Reluctant Spenders
- Creatures of Comfort
- Savvy Enthusiasts

APPENDIX – DATA SOURCES, ABBREVIATIONS AND SUPPORTING INFORMATION

- Data sources
- Financial definitions
- Abbreviations
- Consumer research methodology

APPENDIX - MARKET SIZE AND FORECAST

Forecast methodology

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

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