

Medical Equipment - UK - December 2017

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“Medical equipment manufacturers have traditionally sought to expand their range of products and services by acquiring and collaborating with companies that can offer complimentary products and services. Such collaborations are now occurring not only through traditional acquisitions and partnerships, but also through asset swaps, carve outs, and transaction collaborations across the industry.”

– Lewis Cone, B2B Analyst

This report looks at the following areas:

- How can manufacturers maximise sales in a climate of restrictive health expenditure and efficiency targets?
- What sectors of the medical equipment market are expected to provide the best growth prospects?
- How will Brexit impact manufacturers of medical equipment?
- How can manufacturers best respond to the threat of new market entrants from the technology sector?
- What does the future hold for the industry?

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market

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Trade associations

Association of British Healthcare Industries

Association of Healthcare Technology Providers for Imaging, Radiotherapy and Care (formerly Association of X-ray Equipment Manufacturers)

British Anaesthetic & Respiratory Equipment Manufacturers Association

British Dental Industry Association

British In Vitro Diagnostics Association

British Institute of Radiology

British Medical Association

GAMBICA: Automation, Instrumentation & Control Laboratory Testing

Medilink UK

Royal Microscopical Society

Surgical Dressings Manufacturers' Association

Trade magazines

The Clinical Services Journal

Healthcare Design & Management

Medical Device Developments

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Medtec Europe 2018

Med-Tech Innovation Expo 2018

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