

Report Price: £1095.00 | \$1466.97 | €1241.62

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



"In 2018, the Irish ice cream and dessert market is forecast for further growth, despite the growing national obesity concern and a general healthy living trend witnessed in recent years. Although many accept this category as a sweet treat for indulging, innovation lies in developing 'healthier' options and catering to the greater demand for locally produced mini-desserts and ice cream."

- Brian O'Connor, Senior Consumer Analyst

This report looks at the following areas:

- Milk prices tumble in RoI
- RoI looks optimistically towards the future
- A third consider themselves somewhat more healthy
- Sugar remains biggest fear

Despite its cold consistency, ice cream is not deemed a seasonal product, with more than eight in 10 consumers eating ice cream all year round, however, given the growing obesity issues in Ireland, brands are being forced to become more innovative with portion sizes and nutritional content. The pressure remains on operators to continue focusing on factors such as calorie and sugar content as there is consumer demand for healthier products. Keeping abreast of consumer and governmental health priorities will be important to ensure the market remains competitive and in growth in the years ahead.

BUY THIS REPORT NOW

VISIT: store.mintel.com

CALL:EMEA
+44 (0) 20 7606 4533

Brazil 0800 095 9094

Americas +1 (312) 943 5250

China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100

EMAIL: reports@mintel.com

DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



Report Price: £1095.00 | \$1466.97 | €1241.62

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Table of Contents

Overview

What you need to know

Issues covered in this Report

Definitions

Ice cream

Desserts

Executive Summary

The market

Figure 1: Estimated proportion of IoI value sales of desserts, by segment, 2016

Forecast

Figure 2: Estimated retail sales of ice cream, by value, NI and RoI, 2012-22

Market drivers

Milk prices tumble in RoI

RoI looks optimistically towards the future

A third consider themselves somewhat more healthy

Sugar remains biggest fear

Companies and innovations

The consumer

Six in 10 have eaten ice cream at home and out of home

Figure 3: Types of ice cream consumers have eaten in the last three months, by in home and out of home, NI and RoI, June 2017

Cake is the top dessert eaten by Irish consumers

Figure 4: Types of desserts consumers have eaten in the last three months, by in home and out of home, NI and RoI, June 2017

A treat is the top reason Irish consumers buy ice cream

Figure 5: Reasons consumers have bought ice cream in the last three months, NI and RoI, June 2017

Ice cream is not seasonal

Figure 6: Agreement with statements relating to ice cream and desserts, NI and RoI, June 2017

The Market - What You Need to Know

Ice cream sales estimated to reach €256 million in 2017

Milk prices tumble in RoI

RoI looks optimistically towards the future

A third consider themselves somewhat more healthy

Sugar remains biggest fear

Market Sizes and Forecast

Ice cream sales estimated for 3.1% growth in 2017

Figure 7: Estimated retail sales of ice cream, by value, IoI, RoI and NI, 2012-22

Stronger long-term growth estimated for RoI consumers

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100

EMAIL: reports@mintel.com



Report Price: £1095.00 | \$1466.97 | €1241.62

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 8: Estimated retail sales of ice cream, by value, NI and RoI, 2012-22

Desserts market estimated for 1.9% growth in 2018

Figure 9: Estimated retail sales of desserts, by value, IoI, RoI and NI, 2015-19

Figure 10: Estimated proportion of IoI value sales of desserts, by segment, 2016

Market Drivers

Milk prices rising could cause problems for ice cream producers

Figure 11: Annual percentage change for whole milk and low-fat milk, NI, August 2016-August 2017

Figure 12: Annual percentage change for whole milk and low-fat milk, RoI, August 2016-August 2017

RoI consumers look optimistically ahead

Figure 13: Thinking specifically about your own personal financial situation, do you think that it will improve, stay the same or get worse over the next 12 months, NI and RoI, June 2017

Healthy lifestyles trend encourages desserts market to innovate

Figure 14: Changes in perceptions of consumers' own physical health over the last 12 months, NI and RoI, June 2017

Yogurt substitution in desserts and ice cream could target healthy consumers

Sugar fears worry health-conscious consumers

Figure 15: Ingredients in food and drink products consumers are concerned about, NI and RoI, June 2017

Companies and Innovations - What You Need to Know

Leading brands have renewed focus on vegan-friendly product range

General Mills attempting to reposition the Häagen-Dazs brand

New joint venture, Froneri, immediately becomes one of the leading players

Water-based pops, ice lollies and sorbets driving growth with new product launches led by supermarket own-brands

NI consumers still favour traditional flavours and usage occasions

Who's Innovating?

New product launches have increased in last five years but category shift is occurring

Figure 16: New products launched in the ice cream and desserts sectors, UK and Ireland, 2013-17

Plant-based ice cream and frozen yogurt

Figure 17: Top 10 companies launching new products in the dairy-free ice cream and frozen yogurt category, UK and Ireland, 2013-17

Water-based ice lollies, pops and sorbets

Figure 18: Top 10 companies launching new products in the water-based iced lollies, pops and sorbets category, UK and Ireland, 2013-17

Figure 19: Top five claims in new products launched in water-based ice lollies, pops and sorbets category by the top 10 companies with the most new products launched in this category, UK and Ireland, 2013-17

Dairy-based ice cream

Figure 20: Top 10 companies by new products launched, dairy-based ice cream & frozen yogurt, UK and Ireland, 2013-17

Figure 21: Top five flavours of new products launched in the dairy-based ice cream & frozen yogurt category, UK and Ireland, 2013-17

Company Profiles

Unilever

Kev facts

Product portfolio

Brand NPD

Recent developments

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100 | **EMAIL:** reports@mintel.com



Report Price: £1095.00 | \$1466.97 | €1241.62

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

General Mills (Häagen-Dazs)

Key facts

Product portfolio

Recent developments

Mackie's

Key facts

Product portfolio

Recent developments

Froneri (Nestlé)

Key facts

Product portfolio

Brand NPD

Recent developments

Mars Incorporated

Key facts

Product portfolio

Brand NPD

Recent developments

Murphy's Ice Cream

Key facts

Product portfolio

Recent developments

Morelli's

Key facts

Product portfolio

Recent developments

The Consumer - What You Need to Know

Six in 10 have eaten ice cream at home and out of home

Cake is the top dessert eaten by Irish consumers

A treat is the top reason Irish consumers buy ice cream $% \left(x\right) =\left(x\right) +\left(x\right) +\left($

Ice cream is not seasonal

Types of Ice Cream Eaten

Six in 10 Irish consumers have eaten from a large pot of ice cream in home

Figure 22: Types of ice cream consumers have eaten in the last three months, by in home and out of home, NI and RoI, June 2017

Millennials favour large pots of ice cream

Figure 23: Consumers who have eaten a large ice cream tub/pot (eg Ben & Jerry's, Carte D'Or) in home in the last three months, by gender and age, NI and RoI, June 2017

Soft-serve is the top ice cream eaten out of the home

Figure 24: Consumers who have eaten soft-serve/ whippy ice cream out of home in the last three months, by gender and age, NI and RoI, June 2017

Ice lollies are a kids' favourite but there's opportunity for NPD

BUY THIS REPORT NOW

VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100 | **EMAIL:** reports@mintel.com



Report Price: £1095.00 | \$1466.97 | €1241.62

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 25: Consumers who have eaten ice lollies (eg Calippo) in home in the last three months, by presence of children, NI and RoI, June 2017

Types of Dessert Eaten

Cake is the top dessert eaten in home

Figure 26: Types of desserts consumers have eaten in the last three months, by in home and out of home, NI and RoI, June 2017

In-home cake preferred by parents and mature consumers

Figure 27: Consumers who have eaten cake in home in the last three months, by gender and age, NI and RoI, June 2017

Clean label cake could appeal to parents

Figure 28: Consumers who have eaten cake in home in the last three months, by presence of children, NI and RoI, June 2017

Women preferred home-baked or baked in-store

Figure 29: Consumers who have eaten homemade/baked in-store desserts in home in the last three months, by gender, NI and RoI, June 2017

Eight in 10 have eaten desserts prepared in restaurants

Figure 30: Top three desserts eaten out of home in the last three months, NI and RoI, June 2017

Reasons for Buying Ice Cream

For a treat is the top reason for buying ice cream

Figure 31: Reasons consumers have bought ice cream in the last three months, NI and RoI, June 2017

Half buy ice cream to treat themselves

Figure 32: Consumers who have bought ice cream in the last three months because they wanted to treat themselves, by gender, NI and RoI, June 2017

Half of 16-24-year-olds driven by cravings

Figure 33: Consumers who have bought ice cream in the last three months because they got a sudden craving, by gender and age, NI and RoI, June 2017

16-24-year-olds most likely to snack on ice cream

Figure 34: Consumers who have bought ice cream in the last three months when they needed a snack, by age, NI and RoI, June 2017

Attitudes towards Ice Cream and Desserts

Most agree that ice cream is not seasonal

Figure 35: Agreement with statements relating to ice cream and desserts, NI and RoI, June 2017

Sugar fears remain a key concern

Figure 36: Consumers who agree with the statement 'There are not enough low-sugar desserts available', by gender, NI and RoI, June

Women interested in smaller portions

Figure 37: Consumers who agree with the statement 'I would like smaller single-serve ice cream pots to help with portion control', by gender and age, NI and RoI, June 2017
Figure 38: Consumers who have eaten a large ice cream tub/pot (eg Ben & Jerry's, Carte D'Or) or a small/individual pot of ice cream in

home in the last three months, NI and RoI, June 2017

Scope for more artisan Irish ice cream producers

Figure 39: Agreement with the following statements, NI and RoI, June 2017

Appendix - Data Sources, Abbreviations and Supporting Information

Data sources

Generational cohort definitions

Abbreviations



VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100 EMAIL: reports@mintel.com