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"Those with skin conditions are becoming more selfsufficient; diagnosing their own ailments and looking for organic solutions. This creates opportunities for the nonprescription market to develop more natural products, or extend into segments previously off-limits due to skin sensitivity. Retailers can building trust with these shoppers through in-store expertise and a more tailored service."

- Alex Fisher, Senior Beauty Analyst

This report looks at the following areas:

- The pros and cons of self-diagnosis
- A call for more natural solutions
- The role of in-store specialists

The uncertain future of the NHS (National Health Service) has caused consumers to take treatment of skin conditions into their own hands. Younger generations are self-diagnosing their ailments, and many look for solutions that fit their increasingly organic idea of wellness.

This creates opportunities for the non-prescription market to incorporate more gentle and natural ingredients, and develop in segments previously off-limits because of skin sensitivity. Retailers hold the key to building trust by ensuring staff have the appropriate knowledge, as well as offering a more tailored service in-store and online.

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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