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"As mobile hardware and connectivity increasingly become central to consumers' lives, a wide variety of accessories are being purchased to facilitate usage. Looking forward, sales will be driven not only by a desire for necessities such as cases and chargers, but also by products that increase functionality, such as portable external battery packs and keyboards."

- Andrew Zmijak, Research Analyst

This report looks at the following areas:

- Older consumers are less likely to own and/or plan on purchasing accessories
- Close to a third agree that buying accessories online saves money
- Awareness of brands is relatively low

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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Celebrity endorsements

Headphone innovations

The growth of mobile phone sales is a boon for accessories

Most are unwilling to pay a premium

Innovations in mobile phone and tablet accessories

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## **Marketing and Advertising**

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## Headphone innovations

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The growth of mobile phone sales is favourable for accessories

The multifunctionality of mobile devices

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Awareness of brands is relatively low

Most consumers unwilling to pay a premium

## What's Next?

Preference for phone/tablet manufacturer

Innovations in mobile phone and tablet accessories

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Most own a case and about half own a charger

Headphone audio quality and style are important to younger groups

Consumers are spending most on tablet accessories

Most Canadians are familiar with Bose and Logitech

Close to a third agree that buying accessories online saves money

Some will likely buy accessories when purchasing their device

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