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"The residential windows, doors and conservatory market was growing as new house building and improved home improvement activity buoyed demand. There are now, however, considerable uncertainties surrounding prospects for the sector post EU referendum. New house building is predicted to slow, and consumers are expected to defer discretionary expenditure."

- Terry Leggett, Senior B2B Analyst

This report looks at the following areas:

- How has the decision to exit the EU changed market prospects?
- Is the replacement market saturated anyway?
- So have the key market drivers changed?

The report covers the UK market for double and secondary glazing. Triple glazing is also included, though this remains a small sector of the market. Double glazing normally involves the removal and replacement of existing windows and frames, while secondary glazing can usually be fitted to existing frames. It is not possible to eliminate installation charges due to the nature of supply.

Sales to the building trade and the commercial, industrial public non-residential sectors are excluded.

There are a variety of materials used in the construction of window and door frames. Traditional timber still dominates the new installation market, while the use of steel window frames is largely out of fashion, though the material is more widely used outside the residential sector. PVCu is widely used in the retro-fit double glazing sector, where aluminium has also retained a significant role in commercial applications, especially retail properties.

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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