## Yogurt and Yogurt Drinks - UK - J uly 2016

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This report looks at the following areas:
"Yogurt companies will need to find a compelling alternative reason for shoppers to choose their products, as competitively lowering prices eventually becomes unsustainable. With many people amenable towards paying more for a guarantee on farmers' pay or animal welfare, making their credentials in these areas tangible to consumers could provide companies with that alternative hook."

- Ethical claims should allow companies to differentiate themselves
- Fruit \& vegetable blends offer innovative way to cut sugar in yogurts
- Larger formats could enable yogurt drinks to benefit from sugar tax

This report examines the UK retail market for yogurts and yogurt drinks, excluding sales through foodservice establishments. Mintel's definition of yogurt includes spoonable yogurt, fromage frais and yogurt drinks.

Functional fermented milk drinks such as Yakult are included in the report since cultures similar to those contained therein feature in products positioned as yogurt. The market size includes quark as it is a fermented dairy product, however its share of the market is small.

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## Table of Contents

## Overview

What you need to know
Products covered in this report

## Executive Summary

## The market

Values static but volumes in slight growth in 2015
Spoonable yogurt feels effects of falling prices more acutely
Spoonable yogurts' faltering will swallow up drinking yogurts' gains in 2016
Static volumes but gradually rising inflation 2017-21
Figure 1: UK retail value sales of spoonable yogurt and drinking yogurt, 2011-21
Ageing population and revised Government health advice could discourage sales
Companies and brands
Müllerlight pushes ahead while Activia slips back
Figure 2: Leading brands' shares in the UK retail spoonable yogurt market, by value, 2015/16*
Actimel strengthens its lead in drinking yogurt
Brands look to no added sugar as well as low-fat
Müller adds new flavours and reformulates Müller Corner
Danone aims for emotional appeal in its marketing
Arla promotes Skyr
The consumer
Spoonable yogurt usage higher but yogurt drinks used more frequently
Figure 3: Usage of yogurt and yogurt drinks, by type, May 2016
Opportunity to build on yogurts' dessert associations
Figure 4: Usage occasions for selected types of yogurts/yogurt drinks, by occasion, May 2016
Prices and promotions key drivers for spoonable yogurt buying, but brand loyalty low
Figure 5: Spoonable yogurt buying factors, May 2016
Interest in triple-layer yogurts and thicker-textured yogurt drinks
Figure 6: Interest in new product concepts in yogurts/yogurt drinks, May 2016
Ethical claims should enable companies to differentiate themselves
Figure 7: Attitudes towards yogurts and yogurt drinks, May 2016
Larger formats could allow yogurt drinks to better compete with CSDs
What we think

## I ssues and I nsights

Ethical claims should allow companies to differentiate themselves
The facts
The implications

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Fruit \& vegetable blends offer innovative way to cut sugar in yogurts
The facts
The implications
Larger formats could enable yogurt drinks to benefit from sugar tax
The facts
The implications

## The Market - What You Need to Know

Values static but volumes in slight growth in 2015
Spoonable yogurt feels effects of falling prices more acutely
Spoonable yogurts' faltering will swallow up drinking yogurts' gains in 2016
Static volumes but gradually rising inflation 2017-21
Ageing population and revised Government health advice could discourage sales

## Market Size, Segmentation and Forecast

Values static but volumes grow slightly in 2015
Values to remain flat for the rest of 2016
Volumes to remain largely static but values to creep up 2017-21
Figure 8: UK retail value sales of spoonable yogurt and drinking yogurt, 2011-21
Figure 9: UK retail value and volume sales of spoonable yogurt and drinking yogurt, 2011-21
Spoonable yogurt values feel the effects of falling milk prices
Maturity of spoonable yogurt segment limits expansion opportunities
Figure 10: UK retail value sales of spoonable yogurt, 2011-21
Figure 11: UK retail value and volume sales of spoonable yogurt, 2011-21
Renewed NPD and marketing spark growth for drinking yogurt 2015-16
Drinking yogurt to struggle to maintain 2015-16 momentum
Figure 12: UK retail value sales of drinking yogurt, 2011-21
Figure 13: UK retail value and volume sales of drinking yogurt, 2011-21
Forecast methodology

## Market Drivers

Weak farmgate milk prices filter through to yogurt
Changing population dynamics could have conflicting effects
New Government health advice cuts dairy intake recommendation
Further work needed before yogurt drinks can benefit from sugar tax

## Companies and Brands - What You Need to Know

Müllerlight pushes ahead while Activia slips back
Actimel strengthens its lead in drinking yogurt
Brands look to no added sugar as well as low-fat
Müller adds new flavours and reformulates Müller Corner
Danone aims for emotional appeal in its marketing

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## Arla promotes Skyr

## Market Share

Müllerlight forges ahead while the rest of the Müller stable falls back
Activia loses market share
Frubes bucks decline in kids' yogurts
Not all organic brands see benefits of improved disposable incomes
The Collective Dairy improves its distribution
Figure 14: Leading brands' sales and shares in the UK spoonable yogurt market, by value and volume, 2013/14-2015/16
Actimel strengthens its lead in the drinking yogurt market
Figure 15: Leading brands' sales and shares in the UK drinking yogurt market, by value and volume, 2013/14-2015/16

## Launch Activity and I nnovation

Low fat still primary health claim
Figure 16: New product launches in the UK yogurt and yogurt drinks market, by top 20 claims, 2011-16
Friesland Campina aims for on-the-go drinkers with Optiwell
Danone targets women with Light \& Free
Yeo Bio Live puts emphasis on live cultures and no added sugar
Protein trend continues into 2016
Müller promotes its Olympics links through Brazilian-inspired flavours
Müller Corner reformulated
Kids' yogurt brands look to expand their pool of users

## Advertising and Marketing Activity

Danone retakes the lead as top advertiser
Associating Activia with happiness as well as health
Encouraging spontaneity with Light \& Free
Actimel promoted as helping to tackle life's challenges
Figure 17: Total above-the line, online display and direct mail advertising expenditure on yogurt and yogurt drinks, by top ten advertisers (sorted by 2015), 2012-16
Fage promotes Total as versatile cooking ingredient
Arla makes its advertising debut
Lactalis Nestlé looks to appeal to health-conscious parents
Nielsen Media Research coverage

## The Consumer - What You Need to Know

Spoonable yogurt usage higher but yogurt drinks used more frequently
Opportunity to build on yogurt's dessert associations
Prices and promotions key drivers for spoonable yogurt buying, while brand loyalty is low
Low fat the main health attribute buyers look for, but scope to expand no added sugar offering
Interest in triple-layer yogurts and thicker-textured yogurt drinks
Ethical claims should enable companies to differentiate themselves
Larger formats could allow yogurt drinks to better compete with CSDs

## Yogurt and Yogurt Drinks - UK - J uly 2016

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

## Usage of Yogurt and Yogurt Drinks

Rising birth rates should support spoonable yogurt growth
...but ageing population could have opposite effect
Figure 18: Usage of yogurt and yogurt drinks, by type, May 2016
Yogurt drinks have several barriers to overcome
Yogurt drinks more likely to see daily use
Figure 19: Usage frequency of yogurt and yogurt drinks, May 2016
Out-of-home usage is low
Yogurt-cereal drinks as breakfast replacement could boost out-of-home usage
Multiple issues to negotiate in promoting spoonable yogurt as out-of-home option
Pouches address practical barriers but image an issue
Figure 20: Usage locations for yogurt and yogurt drinks, May 2016

## Usage Occasions for Selected Types of Yogurts and Yogurt Drinks

Evening meal deals could help to build on yogurts' dessert associations
Scope to encourage use of yogurt in cooking
Figure 21: Usage occasions for selected types of yogurts/yogurt drinks, by time of day, May 2016
Figure 22: Usage occasions for selected types of yogurts/yogurt drinks, by occasion, May 2016
Dessert-inspired flavours could encourage evening use of yogurt drinks

## Spoonable Yogurt Buying Factors

A price-driven market, with little brand loyalty
Figure 23: Spoonable yogurt buying factors, May 2016
Low fat the primary health driver, but scope to expand low-sugar offering
Fruit and vegetable blend yogurts offer an innovative way to reduce sugar
Protein remains a minority interest
I nterest in New Product Concepts in Yogurts/ Yogurt Drinks
Opportunities for multi-layered yogurts
Yogurts with cake pieces interest $28 \%$
Thicker textures could help yogurt drinks to be seen as more satisfying
Figure 24: Interest in new product concepts in yogurts/yogurt drinks, May 2016

## Attitudes towards Yogurt and Yogurt Drinks

Larger formats could allow yogurt drinks to benefit from sugar tax
Figure 25: Attitudes towards yogurts and yogurt drinks, May 2016
Ethical claims could be a differentiator
Examples from white milk show potential for farmers' pay guarantees
Need to make animal welfare standards more tangible
Yogurt's digestive health associations linger despite EFSA ruling
Appendix - Data Sources, Abbreviations and Supporting Information

## Yogurt and Yogurt Drinks - UK - J uly 2016

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

## Abbreviations

## Consumer research methodology

## Appendix - Market Size, Segmentation and Forecast

Figure 26: Best- and worst-case forecasts for UK retail value sales of spoonable yogurt and drinking yogurt, 2016-21
Figure 27: Best- and worst-case forecasts for UK retail volume sales of spoonable yogurt and drinking yogurt, 2016-21
Figure 28: Best- and worst-case forecasts for UK retail value sales of spoonable yogurt, 2016-21
Figure 29: Best- and worst-case forecasts for UK retail volume sales of spoonable yogurt, 2016-21
Figure 30: Best- and worst-case forecasts for UK retail value sales of drinking yogurt, 2016-21
Figure 31: Best- and worst-case forecasts for UK retail volume sales of drinking yogurt, 2016-21
Figure 32: UK retail volume sales of spoonable yogurt and drinking yogurt, 2011-21
Figure 33: UK retail volume sales of spoonable yogurt, 2011-21
Figure 34: UK retail volume sales of drinking yogurt, 2011-21

[^0]
[^0]:    Forecast methodology

