

Report Price: £1095.00 | \$1478.58 | €1232.31

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

This report looks at the following areas:

- What are Irish consumers doing on a weeknight out?
- What are Irish consumers doing on a weekend night out?
- Do Irish consumers think nights out of the home are more expensive?

What you need to know

There are many issues facing the night out economy within Ireland. Rising prices as a result of higher input and operational costs are driving prices up, while Sterling's depreciation adds additional cost pressures for operators in NI. This is being felt by Irish consumers, who think that a night out drinking in pubs is getting too expensive and nights out in general are more expensive compared to 12 months ago.



"The majority of Irish consumers think that nights out of the home are getting too expensive. As such, operators within the night out economy will be increasingly challenged to demonstrate the value that they offer. Introducing unusual and surprising concepts that can showcase their wares in a new light can help them to achieve this and stand out from rivals."

James Wilson, Research

nalyst Buy this report now

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	s +1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1095.00 | \$1478.58 | €1232.31

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Table of Contents

OVERVIEW

- What you need to know
- Issues covered in this Report

EXECUTIVE SUMMARY

The market

Figure 1: Estimated total value of night out activates, by segment, NI and RoI, 2016

Forecast

Figure 2: Indexed total value of activities that consumers take part when on a night out during a week or weekend, NI and Rol, 2011-21

- Market factors
- Restaurant prices rising across Ireland
- Brexit impacts NI consumer confidence
- Rol consumers' finances improve; mixed picture in NI
- · Companies, brands and innovations
- The consumer
- Relaxing activities popular for weeknights out

Figure 3: Activities done by consumers outside of the home during weeknights in the last month, NI and RoI, August 2016

Irish consumers like to eat out at the weekend

Figure 4: Activities done by consumers outside of the home during weekend nights in the last month, NI and RoI, August 2016

Drinking in pubs getting more expensive

Figure 5: Agreement with statements relating to nights out of the home, NI and RoI, August 2016

What we think

ISSUES AND INSIGHTS

- What are Irish consumers doing on a weeknight out?
- The facts
- The implications
- What are Irish consumers doing on a weekend night out?
- The facts
- The implications
- Do Irish consumers think nights out of the home are more expensive?
- The facts
- The implications

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1095.00 | \$1478.58 | €1232.31

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



THE MARKET - WHAT YOU NEED TO KNOW

- Night out economy to see marginal growth in 2016
- · Price of eating out of the home increases across Ireland
- Brexit impacting consumer confidence
- Personal finances improve in Rol, uneven recovery in NI

MARKET SIZE AND FORECAST

Irish consumers still going out for the night
Figure 6: Estimated total value of activities that consumers
take part when on a night out during a week or weekend, lol,
NI and Rol, 2011-21

Night out economy to continue growing

Figure 7: Indexed total value of activities that consumers take part when on a night out during a week or weekend, NI and RoI, 2011-21

MARKET SEGMENTATION

Foodservice sector drives the night out economy

Figure 8: Estimated total value of night out activities, by segment, NI and RoI, 2016

Steady growth for Irish foodservice market

Figure 9: Estimated value of the Irish foodservice market (at consumer prices), IoI, NI and RoI, 2011-16

Irish coffee shop market to continue growing in 2016

Figure 10: Estimated value of the Irish café and coffee shop market, IoI, NI and RoI, 2011-16

 Tourists driving events sector, but Brexit will have impact in near future

Figure 11: Estimated market value for events tourism, IoI, NI and RoI, 2011-16

Cinema sales remain strong in 2016

Figure 12: Estimated total value of cinema takings, IoI, NI and RoI, 2011-16

On-trade sector to deliver robust sales in 2016

Figure 13: Estimated total on-trade alcohol sales, Iol, NI and Rol, 2011-16

Beer accounts for the majority of alcohol sales in licensed premises

Figure 14: On-trade alcohol sales, by category, NI and Rol, 2016

MARKET DRIVERS

Restaurant and pub prices in Rol rising

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1095.00 | \$1478.58 | €1232.31

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 15: Annualised consumer price inflation vs prices of selected leisure activities, Rol, 2014-16

- Price of night out activities rises significantly in NI also
 Figure 16: Annualised consumer price inflation vs prices of selected leisure activities, RoI, 2012-16
- Rol consumers remain confident but future expectations dip Figure 17: Annualised consumer sentiment index, Rol, 2011-16
- Consumers in NI becoming less confident
 Figure 18: Indexed consumer confidence, NI, September 2008-September 2016
- Deal-of-the-day websites offer opportunities for foodservice providers

Figure 19: Consumers who have used a deal-of-the-day service or website to book a meal at a restaurant/pub while on a short trip/holiday in the last 12 months, by presence of children, Rol and NI, October 2014

- Rol consumers have money to spend on leisure activities
 Figure 20: Financial health of Rol consumers, September 2015
 and August 2016
- Mixed picture in NI could constrain growth in night out economy

Figure 21: Financial health of NI consumers, September 2015 and August 2016

COMPANIES AND BRANDS - WHAT YOU NEED TO KNOW

- Subscription models offer potential to drive more night outs
- · Scope for companies to capitalise on school holidays
- London launches the Night Tube

WHO'S INNOVATING?

- Scope for subscription models to drive more nights out
- · iPic cinema offers premium experience
- Potential for board game bars to appeal to consumers seeking a non-alcoholic night
- Scope for more kid-friendly activities during school holidays
- London launches the Night Tube

THE CONSUMER - WHAT YOU NEED TO KNOW

- Relaxing activities preferred for weeknights out
- Irish consumers like to eat out at the weekend
- Nights out becoming more expensive

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1095.00 | \$1478.58 | €1232.31

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



THE CONSUMER - WEEKNIGHTS OUT

Coffee shops and restaurants are popular weeknight out activities

Figure 22: Activities done by consumers outside of the home during weeknights in the last month, NI and RoI, August 2016

- Irish women going to coffee shops for a weeknight out
 Figure 23: Consumers who have visited a coffee shop outside of the home during weeknights in the last month, by gender,
 NI and RoI, August 2016
- Restaurants a popular weeknight activity for urbanites
 Figure 24: Consumers who have visited a restaurant outside of the home during weeknights in the last month, by location, NI, August 2016

Figure 25: Consumers who have visited a restaurant outside of the home during weeknights in the last month, by location, Rol, August 2016

Cinema appeals to singles for a weeknight out
 Figure 26: Consumers who have visited a coffee shop outside of the home during weeknights in the last month, by marital status, NI and Rol, August 2016

THE CONSUMER - WEEKEND NIGHTS OUT

- Irish consumers eating out at the weekend
 Figure 27: Activities done by consumers outside of the home during weekend nights in the last month, NI and Rol, August
- Restaurants hold wide appeal as a weekend night out activity

Figure 28: Consumers who have visited a restaurant outside of the home during weekend nights in the last month, by age, NI and RoI, August 2016

 Young consumers attending live music events but more needs to be done to attract Boomers

Figure 29: Consumers who have attended live music/concerts outside of the home during weekend nights in the last month, by age, NI and RoI, August 2016

ABCls visiting the pub for a drink at the weekend
 Figure 30: Consumers who have gone to a pub (for a drink) outside of the home during weekend nights in the last month, by social class, NI and RoI, August 2016

THE CONSUMER – ATTITUDES TOWARDS NIGHTS OUT OF THE HOME

Rising costs of nights out the main issue for Irish consumers

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1095.00 | \$1478.58 | €1232.31

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 31: Agreement with statements related to nights out of the home, NI and RoI, August 2016

Older consumers still going out as often as a year ago despite thinking nights out are more expensive

Figure 32: Agreement with statements relating to nights out of the home, by age, NI, August 2016

Figure 33: Agreement with statements relating to nights out of the home, by age, Rol, August 2016

Late-night public transport would be welcomed by young consumers

Figure 34: Agreement with the statement 'I would like public transport to operate later timetables at weekends (eg bus/train)', by age, NI and RoI, August 2016

Figure 35: National minimum taxi fare, Rol, effective from April 2015

Young Irish consumers willing to pay for the cinema experience

Figure 36: Agreement with the statement 'I think it is worth paying for the cinema experience (eg big screen, atmosphere)', by age, NI and RoI, August 2016

 Young consumers less likely to stay in one place on a night out

Figure 37: Agreement with the statement 'I like to visit more than one place on a night out (eg go to restaurant then pub)', by age, NI and RoI, August 2016

APPENDIX – DATA SOURCES, ABBREVIATIONS AND SUPPORTING INFORMATION

- Data sources
- Generational cohort definitions
- Abbreviations

APPENDIX - THE CONSUMER

NI Toluna data

Figure 38: Activities done by consumers outside of the home during weeknights in the last month, by demographics, NI, August 2016

Figure 39: Activities done by consumers outside of the home during weeknights in the last month, by demographics, NI, August 2016 (continued)

Figure 40: Activities done by consumers outside of the home during weeknights in the last month, by demographics, NI, August 2016 (continued)

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
Americas China	+1 (312) 943 5250 +86 (21) 6032 7300

Report Price: £1095.00 | \$1478.58 | €1232.31

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 41: Activities done by consumers outside of the home during weekend nights in the last month, by demographics, NI, August 2016

Figure 42: Activities done by consumers outside of the home during weekend nights in the last month, by demographics, NI, August 2016 (continued)

Figure 43: Activities done by consumers outside of the home during weekend nights in the last month, by demographics, NI, August 2016 (continued)

Figure 44: Agreement with the statement 'I like to visit more than one place on a night out (eg go to restaurant then pub)', by demographics, NI, August 2016

Figure 45: Agreement with the statement 'I think drinking in pubs is getting too expensive', by demographics, NI, August 2016

Figure 46: Agreement with the statement 'I find that nights out are more expensive compared to 12 months ago', by demographics, NI, August 2016

Figure 47: Agreement with the statement 'I go out as much as I did 12 months ago', by demographics, NI, August 2016

Figure 48: Agreement with the statement 'I find nights in (eg dinner party, home movie nights) more enjoyable compared to a night out', by demographics, NI, August 2016

Figure 49: Agreement with the statement 'There are not enough non-alcoholic night out activities in my local area', by demographics, NI, August 2016

Figure 50: Agreement with the statement 'I would like public transport to operate later timetables at weekends (eg bus/train)', by demographics, NI, August 2016

Figure 51: Agreement with the statement 'I am more likely to go out for the night if I can avail of a special offer (eg early bird menu, half-price cinema ticket)', by demographics, NI, August 2016

Figure 52: Agreement with the statement 'I would like to see more kid-friendly night out activities available', by demographics, NI, August 2016

Figure 53: Agreement with the statement 'I prefer to take my kids to restaurants with play areas or kids' activities', by demographics, NI, August 2016

Figure 54: Agreement with the statement 'I think it is worth paying for the cinema experience (eg big screen, atmosphere)', by demographics, NI, August 2016

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1095.00 | \$1478.58 | €1232.31

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 55: Agreement with the statement 'I think night out venues should stay open for longer (eg coffee shops, pubs, restaurants)', by demographics, NI, August 2016

Rol Toluna data

Figure 56: Activities done by consumers outside of the home during weeknights in the last month, by demographics, Rol, August 2016

Figure 57: Activities done by consumers outside of the home during weeknights in the last month, by demographics, Rol, August 2016 (continued)

Figure 58: Activities done by consumers outside of the home during weeknights in the last month, by demographics, Rol, August 2016 (continued)

Figure 59: Activities done by consumers outside of the home during weekend nights in the last month, by demographics, Rol, August 2016

Figure 60: Activities done by consumers outside of the home during weekend nights in the last month, by demographics, Rol, August 2016 (continued)

Figure 61: Activities done by consumers outside of the home during weekend nights in the last month, by demographics, Rol, August 2016 (continued)

Figure 62: Agreement with the statement 'I like to visit more than one place on a night out (eg go to restaurant then pub)', by demographics, RoI, August 2016

Figure 63: Agreement with the statement 'I think drinking in pubs is getting too expensive', by demographics, RoI, August 2016

Figure 64: Agreement with the statement 'I find that nights out are more expensive compared to 12 months ago', by demographics, RoI, August 2016

Figure 65: Agreement with the statement 'I go out as much as I did 12 months ago', by demographics, RoI, August 2016
Figure 66: Agreement with the statement 'I find nights in (eg dinner party, home movie nights) more enjoyable compared to a night out', by demographics, RoI, August 2016

Figure 67: Agreement with the statement 'There are not enough non-alcoholic night out activities in my local area', by demographics, Rol, August 2016

Figure 68: Agreement with the statement 'I would like public transport to operate later timetables at weekends (eg bus/train)', by demographics, RoI, August 2016

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1095.00 | \$1478.58 | €1232.31

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 69: Agreement with the statement 'I am more likely to go out for the night if I can avail of a special offer (eg early bird menu, half-price cinema ticket)', by demographics, Rol, August 2016

Figure 70: Agreement with the statement 'I would like to see more kid-friendly night out activities available', by demographics, RoI, August 2016

Figure 71: Agreement with the statement 'I prefer to take my kids to restaurants with play areas or kids' activities', by demographics, RoI, August 2016

Figure 72: Agreement with the statement 'I think it is worth paying for the cinema experience (eg big screen, atmosphere)', by demographics, Rol, August 2016
Figure 73: Agreement with the statement 'I think night out venues should stay open for longer (eg coffee shops, pubs, restaurants)', by demographics, Rol, August 2016

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
Americas China	+1 (312) 943 5250 +86 (21) 6032 7300



About Mintel

Mintel is the **expert in what consumers want and why.** As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit mintel.com.