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"The majority of Hispanic consumers tend to be optimistic about how they are doing financially, as their households are able to save money each month. However, Hispanics tend to lack clear financial goals and their distrust of institutions means they are not using them to their full potential."

- Juan Ruiz, Director of Hispanic Insights

This report looks at the following areas:

- · Hispanics households save money, but don't make it grow
- · Less-affluent Hispanics hesitant to adopt payment cards
- · What is purchased influences the payment methods Hispanics use

The majority of Hispanic consumers tend to be optimistic about how they are doing financially, as their households are able to save money each month. However, Hispanics tend to lack clear financial goals and their distrust of institutions means they are not using them to their full potential. They focus their money management on living within their means and sticking to a budget. Less urgent goals such as saving for retirement and saving for an emergency fund tends to have lower priority and are put on hold. Hispanics are doing a lot with less, and would benefit from learning more about the different financials tools they could use to manage their money, while keeping financial goals in mind.

Mintel's Hispanics and Money Management – US, May 2016 explains in detail how Hispanics manage their money, including their financial health, payment card ownership, preferred payment methods by type of payment, financial challenges and financial acumen. The Report also includes a segmentation based on Hispanics' attitudes toward money in general, credit, and trust in financial institutions.

Findings in this Report can be supplemented by analysis presented in Mintel's Black Consumers and Money Management – US, May 2016 as well as other Mintel Reports in the Finance Library.

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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