

Report Price: £295.00 | \$477.74 | €374.74

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



"The Portuguese hotel sector is on a roll and the good times are likely to continue for the foreseeable future. The macroeconomic backdrop is favourable due to a weakening Euro and strengthening economies in most of the country's important source markets."

- Jessica Kelly, Senior Tourism Analyst

This report looks at the following areas:

- · What has been the recent trend in arrivals and overnights in Portuguese hotels?
- · What is the breakdown of the Portuguese hotel capacity in terms of region and grade?
- Which are the main Portuguese hotel groups and what is the nature of their hotel portfolios?
- How extensive is the presence of foreign hotel chains in Portugal?
- How will the current economic, geopolitical and regulatory environment impact Portugal's hotel sector?

This report provides an overview and outlook for the Portuguese hotel sector. As a prime beach, golfing and holiday destination, the country's hotels depend heavily on incoming tourism. Inbound tourism markets are reviewed and key hotel performance statistics (occupancy, average daily rates, revenue per available room, average length of stay) are presented and analysed by region. In addition, hotel supply is broken down by region and the Portuguese and foreign hotel groups present in the country are profiled. Finally, trends impacting the future development of Portugal's hotel sector are discussed.

BUY THIS REPORT NOW

VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533

> Brazil 0800 095 9094

Americas +1 (312) 943 5250

+86 (21) 6032 7300

+61 (0) 2 8284 8100

EMAIL: reports@mintel.com

DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



Report Price: £295.00 | \$477.74 | €374.74

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Table of Contents

Introduction

Data Sources

Overview

Spending on travel and tourism

Figure 1: Spending on travel & tourism in Portugal, 2014 & 2025

Incoming receipts by source market

Figure 2: Trend in incoming receipts by major source market, 2013-14

Arrivals in tourist accommodation

- Figure 3: Arrivals in tourist accommodation, by type & source market, 2014
- Figure 4: Arrivals in tourist accommodation, by type & source market, 2014 (continued)

Overnights in tourist accommodation

- Figure 5: Overnights in tourist accommodation by type & source market, 2014
- Figure 6: Overnights in tourist accommodation, by type & source market, 2014 (continued)

Average length of stay

- Figure 7: Average length of stay, by source market & type of tourist accommodation, 2014
- Figure 8: Average length of stay, by source market & type of tourist accommodation, 2014 (continued)
- Figure 9: Average length of stay in tourist accommodation, by source market & region of Portugal, 2014

Seasonality

- Figure 10: Overnights in serviced accommodation, by month & source market, 2014
- Figure 11: Overnights in serviced accommodation, by month & source market, 2014 (continued)

Accommodation Capacity

- Figure 12: Tourist accommodation establishments in Portugal, by region & type, 2014
- Figure 13: Tourist accommodation establishments in Portugal, by region & type, 2014 (continued)
- Figure 14: Resorts, aparthotels, pousadas & quintas on Madeira, 2014
- Figure 15: Rooms in tourist accommodation establishments in Portugal, by region & type, 2014
- Figure 16: Rooms in tourist accommodation establishments in Portugal, by region & type, 2014 (continued)
- Figure 17: Rooms in resorts, aparthotels, pousadas & quintas on Madeira, 2014

Accommodation rental platforms

Recent Performance

- Figure 18: Serviced accommodation total revenue, by region, 2014
- Figure 19: Serviced accommodation room revenue, by region, 2014

RevPAR

- Figure 20: RevPAR, by category of tourist accommodation, 2014
- Figure 21: RevPAR, by category of tourist accommodation, 2014 (continued)

Nine-month 2015 performance

Figure 22: Serviced accommodation performance for September 2015 & YTD



VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094

APAC +61 (0) 2 8284 8100



Report Price: £295.00 | \$477.74 | €374.74

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Overnights by type of accommodation

Figure 23: Overnights, by type & category of establishment, September 2014 & 2015

Inbound markets

Figure 24: Year-on-year trend in overnights, by leading source market, September & YTD September 2015

Overnights by region

Figure 25: Year-on-year trend in overnights, by region, September & YTD September 2015

Domestic market

Incoming market

Figure 26: Year-on-year trend in overnights, by region, domestic & incoming, September & YTD September 2015

Average length of stay

Figure 27: Average length of stay (nights) & bed occupancy (%), by region, September 2015

Figure 28: Bed occupancy rate - year-on-year variation, by month (difference in p.p.), January 2011-September 2015

Trend in revenue

Figure 29: Year-on-year % change in accommodation establishments' monthly revenue, January 2011-September 2015

Figure 30: Accommodation establishment revenue, by region, September 2015

RevPAR

Figure 31: Trend in RevPAR, by region, September 2014 & September 2015

Portuguese Hotel Groups

Pestana Hotels & Resorts

Hotel portfolio

Figure 32: Pestana hotel portfolio at year-end 2014

Figure 33: Portfolio of Pestana-branded hotels & leisure properties, 2014

Pousadas de Portugal

Figure 34: The Pousadas de Portugal portfolio, by region, 2015

Pestana had strong results in 2014

Ronaldo partners with Pestana

Tivoli Hotels & Resorts

Brief history

Minor Hotel group moves in

Hotel Tivoli Oriente sold

Turim Hotels

Figure 35: Turim Hotels Group portfolio & pipeline, 2015

Foreign Hotel Groups

AccorHotels

Figure 36: AccorHotels' Portuguese portfolio by brand, 2015

Be Live Hotels

Be Live Family Palmeiras Village

Belmond Reid's Palace

Best Western



VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094

APAC +61 (0) 2 8284 8100



Report Price: £295.00 | \$477.74 | €374.74

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 37: Choice's Portuguese hotel portfolio, by brand, 2015

H10 Hotels

Hilton

Lone Star's plans for Vilamoura

Hotusa

Figure 38: Hotusa's Portuguese affiliates, 2015

IHG

Figure 39: IHG's Portuguese hotel portfolio, 2015

Leading Hotels of the World

Pestana Palace Lisboa

Olissippo Lapa Palace

Grande Real Villa Italia Hotel & Spa

VILA VITA Parc Resort & Spa

Hotel Quinta do Lago

Bairro Alto Hotel

Vidago Palace

Pestana Cidadela Cascais

Pestana Palácio do Freixo

Louvre Hotels Group

Marriott

Lisbon Marriott Hotel

Fontecruz Lisboa Hotel

AC Porto Hotel

Praia D'El Rey Marriott Golf & Beach Resort

Penha Longa Resort

Melià

Aveiro

Braga

Castelo Branco

Coimbra

Covilha

Leiria

Lisbon

TRYP Lisbon Airport

TRYP Lisboa Oriente

TRYP Montijo Parque

Madeira

Porto

TRYP Porto Centro



VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094

APAC +61 (0) 2 8284 8100



Report Price: £295.00 | \$477.74 | €374.74

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

TRYP Porto Expo

NH Hoteles

Hotel NH Lisboa Liberdade

Hotel NH Lisboa Campo Grande

Hotel NH Collection Porto Batalha

Paradores comes to Portugal

Affiliation costs

Six Senses

A Wine Library

Staffing

Starwood Hotels & Resorts

Pine Cliffs Resort

Convento do Espinheiro

Sheraton Lisboa Hotel & Spa

Sheraton Porto Hotel & Spa

TUI Hotels & Resorts

ClubHotel Riu Guarana

Robinson Club Quinta da Ria

Vincci

Zenit hotels

What Next?

Macroeconomic trends are favourable

Figure 40: Economic outlook projections, update for selected countries, October 2015*

Portugal is a safe country

Tax holiday for foreign retirees a plus for hotels

VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094

APAC +61 (0) 2 8284 8100 | EMAIL: reports@mintel.com