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"The grocery retail world is quite competitive and operators that can offer new products and services will certainly stand out and get ahead of the competition."
Andre Euphrasio, Research Analyst

This report looks at the following areas:

• Creating more attractive loyalty programs

Total Brazil grocery retailing sales grew 7% in 2015 and are estimated to reach R\$532.9 billion in 2016 (9% growth year-over-year compared to 2015). Looking ahead, sales are forecast to reach R\$805.6 billion by 2021.

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**DID YOU KNOW?** 

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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GPA wants to partner with independent small grocery stores

Digital activity

Pão de Açúcar expands its online offering

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Consumers are planning before going shopping

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