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"The online grocery market continues to grow in double digits but remains a niche market in terms of the wider grocery market. However, the shift away from superstores to more convenient shopping channels is certainly benefiting the market."

— Nick Carroll, Retail Analyst

This report looks at the following areas:

- Can Amazon succeed in the online grocery market?
- Delivery passes: A way to tap into top-up shopping?
- Recipe boxes: Making online grocery more convenient?

The online grocery market continues to expand. The online operations of the major grocery retailers continue to dominate the market with store-based retailers. However, the online-only players, notably Ocado, are growing quickly and the imminent launch of a full grocery offer from Amazon means that the major store-based players are coming under increased pressure from online-only rivals.

The convenience of using an online service compared to visiting stores is driving this but improvements in the range of delivery slots, speed of delivery and click-and-collect points are also encouraging more online grocery shopping. However, the lack of control when selecting fresh products still remains the largest barrier to entry and is also turning some shoppers away from online grocery shopping.

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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Table of Contents

Overview

What you need to know

Areas covered in this report

Executive Summary

The market

The market continues to experience double-digit growth

Figure 1: Online grocery sales (including VAT), 2010-20

There is a move back to stores at Christmas...

Figure 2: Online food stores sales as a % of all food stores retail sales, January 2013-January 2016

...but December remains the highest value month for online players

Figure 3: Average weekly retail sales of all online food retailers, January 2013-December 2015

Companies, brands and innovations

Tesco claims more share than its nearest three rivals combined

Figure 4: Leading online grocery retailers' estimated market shares (excluding VAT), 2015

The consumer

Almost half have shopped online for groceries in the last year

Figure 5: Usage of online grocery shopping, December 2015

A fifth own a delivery pass

Figure 6: Ownership and interest in delivery passes, December 2015

Tesco captures two fifths of online grocery shoppers

Figure 7: Where consumers shop for the majority of their groceries, by in-store and online buying, December 2015

Just under a third now do more of their shopping online compared to a year ago

Figure 8: Changes in online grocery shopping habits, December 2015

Why they are shopping more...

Figure 9: Reasons for shopping online more for groceries, December 2015

...and why they are shopping less

Figure 10: Reasons for shopping less for groceries online, December 2015

A third would be happy to do a full online shop at Amazon

Figure 11: Attitudes towards shopping online for groceries from Amazon, December 2015

A third still struggle to find a delivery slot that suits

Figure 12: Attitudes towards issues surrounding delivery of online grocery orders, December 2015

What we think

Issues and Insights

Can Amazon succeed in the online grocery market?

The facts

The implications



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Delivery passes: A way to tap into top-up shopping?

The facts

The implications

Recipe boxes: Making online grocery more convenient?

The facts

The implications

The Market - What You Need to Know

Online market continues to show double-digit growth

Store-based players take the biggest share but growth is slowing

Online-only sales driven by Ocado and new innovative formats

Online sales strongest during the autumn and winter months

Mobile device ownership and usage growing

Market Size and Forecast

The market continues to grow strongly

Figure 13: Online grocery sales (including VAT), 2010-20

Figure 14: Online grocery sales (including VAT), at current and constant prices, 2010-20

Figure 15: Online grocery sales as a % of all grocery retailers' sector sales, 2010-20

Segments

Figure 16: Share of total online grocery market, 2010-20

Store-based online grocery segment: Growth slowing

Figure 17: Online grocery sales by store-based grocery retailers (Including VAT), 2010-20

Figure 18: Online grocery sales by store-based grocery retailers (Including VAT), at current and constant prices, 2010-20

Pureplay grocery segment

Figure 19: Online grocery sales by online-only retailers (including VAT), 2010-20

Figure 20: Online grocery sales by online-only retailers (including VAT), at current and constant prices, 2010-20

Forecast methodology

Market Drivers

Online growing ahead of the total market

Figure 21: Annual % change in the retail sales of food, by all food sales and online food sales, January 2013-December 2015

Online takes peak share during the colder months

Figure 22: Online food stores sales as a % of all food stores retail sales, January 2013-January 2016

Online grocery average weekly sales

Figure 23: Average weekly retail sales of all online food retailers, January 2013-December 2015

Food prices impacting value growth

Figure 24: Annual % change in the price of food and non-alcoholic beverages and alcoholic beverages and tobacco prices, January 2012-January 2016

Near total internet coverage for households with children

Figure 25: UK household internet access, by the presence of dependent children, 2013-15

Devices used to access the internet



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Figure 26: Devices used to access the internet in the last three months, September 2015

The Consumer - What You Need to Know

Almost half have shopped online for groceries in the last year

A fifth own a delivery pass

Tesco captures two fifths of online grocery shoppers

Just under a third now do more of their shopping online compared to a year ago

A third would be happy to do a full online shop at Amazon

A third still struggle to find a delivery slot that suits

Who Buys Online

Online grocery usage edges up

Figure 27: Usage of online grocery shopping, December 2015

Trend in online grocery shopping

Figure 28: Trend in the usage of online grocery shopping, November 2012-December 2015

Younger consumers far more likely to shop online

Figure 29: Usage of online grocery shopping, by age, December 2015

Online grocery shopping appealing to parents

Figure 30: Usage of online grocery shopping, by presence of own children in household, December 2015

Ownership of Delivery Passes

Figure 31: Ownership and interest in delivery passes, December 2015

Ownership tied to usage

Figure 32: Ownership and interest in delivery passes, by online grocery shopping usage, December 2015

Tesco shoppers most likely to have a pass

Figure 33: Ownership and interest in delivery passes, by retailers used for the majority of online grocery shopping, December 2015

Where They Shop

Figure 34: Where consumers shop for the majority of their groceries, by in-store and online buying, December 2015

Online shopper demographics

Figure 35: Where consumers shop for the majority of their groceries, by socio-economic group and age, December 2015

Tesco captures the high users

Figure 36: Retailer used for online grocery shopping, by online grocery shopping habits, December 2015

Where else do they shop online?

Figure 37: Other retailers used for online grocery shopping, December 2015

Some crossover between the major players

Figure 38: Where they shop for the majority of groceries online, by where else they shop online for groceries, December 2105

Changes in Online Grocery Usage

Around a third shopping more

Figure 39: Changes in online grocery shopping habits, December 2015

Who is shopping more?

Figure 40: Changes in online grocery shopping habits, by age, December 2015

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Why they are shopping more..

Figure 41: Reasons for shopping online more for groceries, December 2015

Why they are shopping online less for groceries...

Figure 42: Reasons for shopping less for groceries online, December 2015

Lack of control turning some away

Figure 43: Change in online grocery habits, by users who are shopping less or have stopped shopping online for groceries, December 2015

Satisfaction with Online Grocery Shopping

Figure 44: Satisfaction with factors relating to the purchase of groceries online, December 2015

Figure 45: Key drivers of overall satisfaction with online grocery retailer, December 2015

Figure 46: Overall satisfaction with online grocery retailer - Key driver output, December 2015

Overall satisfaction with retailers

Figure 47: Overall satisfaction when shopping online for groceries, by retailer used for the majority of online grocery shopping, December 2015

Range, pricing and quality

Figure 48: Satisfaction with select factors when shopping online for groceries, by retailer used for the majority of online grocery shopping, December 2015

Delivery and service

Figure 49: Satisfaction with select factors when shopping online for groceries, by retailer used for the majority of online grocery shopping, December 2015

Website factors

Figure 50: Satisfaction with select factors when shopping online for groceries, by retailer used for the majority of online grocery shopping, December 2015

Methodology

Attitudes towards Online Grocery Shopping

A third would be happy to do a full shop at Amazon

Figure 51: Attitudes towards shopping online for groceries from Amazon, December 2015

Younger consumers most interested in a full online grocery offer

Figure 52: Agreement with statements surrounding shopping online for groceries at Amazon, by age, December 2015

Asda has potential to lose the most from Amazon

Figure 53: Agreement with the statement 'I would be happy to purchase a full weekly shop online from Amazon', by retailer where the majority of groceries are bought online, December 2015

Attitudes towards product recommendations

Figure 54: Attitudes towards product recommendations by online grocery retailers, December 2015

Younger consumers more likely to be influenced by recommendations

Figure 55: Agreement with statements surrounding product recommendations by online grocery retailers, by age and gender, December 2015

Delivery

Figure 56: Attitudes towards issues surrounding delivery of online grocery orders, December 2015

Those in urban locations struggling to find a time that suits

Figure 57: Agreement with statements surrounding delivery of online grocery, by location lived in, December 2015

Key Players - What You Need to Know

Tesco the dominant player

Wine specialists performing well online

Delivery fulfilment



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Ocado excels in giving a good experience but struggles with brand awareness

Innovations: New ways to shop and new players to shop from

Leading Players and Market Shares

Tesco the dominant player

Figure 58: Leading online grocery retailers' estimated market shares (excluding VAT), 2015

Figure 59: Leading online grocer retailers' estimated market shares (excluding VAT), 2013-15

Online revenues

Figure 60: Leading online grocery retailers' net internet revenues, 2013-15

Breakdown of online revenues

Figure 61: Leading online grocery retailers' estimated total online revenues, by grocery and non-grocery, 2013-15

Figure 62: Leading online grocery retailers' online sales as % of their total UK sales, 2013-15

Smaller players and non-specialists: Market shares

Figure 63: Smaller online grocery retailers' estimated market shares, 2013-15

Figure 64: Smaller online grocery retailers' net revenues, 2013-15

Competitive Strategies - Key Metrics

Coverage and fulfilment

Figure 65: Selected leading online grocers' coverage and fulfilment centres, 2016

Home delivery metrics

Figure 66: Selected leading online grocers' delivery metrics, 2016

Delivery passes

Figure 67: Selected leading online grocers' delivery pass details, 2016

Click-and-collect metrics

Figure 68: Major grocery retailers offering grocery click-and-collect services, 2016

Online range

Figure 69: Selected leading online grocery retailers, categories as a % of total SKUs, March 2016

Figure 70: Total SKU counts of the select leading online grocery players, by category, March 2016

Advertising and Marketing Activity

Ocado leads the pack

Figure 71: Product category recorded above-the-line, online display and direct mail total advertising expenditure by leading UK online supermarket/grocer/food retailers, 2011-15

75.5% of spend channelled through the press and TV

Figure 72: Leading UK online supermarket/grocer/food retailers' product category recorded above-the-line, online display and direct mail total advertising expenditure, by media type, 2015

Nielsen Media Research coverage

Innovation and Launch Activity

Grocery shopping app integrated into a refrigerator

Figure 73: Samsung Family Hub refrigerator

Wrist-mounted digital grocery shopping

Amazon's online fresh food delivery service

Google launches fresh grocery delivery service



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Intuitive online grocery shopping experience for Portuguese shoppers

New food packaging solution for temperature-controlled goods

Online grocery retailer championing home-grown local food producers

Online grocery service with emphasis on speed of delivery

Pick up essentials in-store and have the rest home-delivered

FoodKick serves up meal solutions for time-starved consumers

Brand Research

What you need to know

Brand map

Figure 74: Attitudes towards and usage of selected retail brands, August and December 2015 and January 2016

Key brand metrics

Figure 75: Key metrics for selected retail brands, August and December 2015 and January 2016

Brand attitudes: Ocado stands out for its innovations whilst Waitrose is worth paying more for

Figure 76: Attitudes, by retail brand, August and December 2015 and January 2016

Brand personality: Amazon fun, Tesco not so much

Figure 77: Brand personality - Macro image, August and December 2015 and January 2016

Tesco's profit scandal still impacting the brand's image

Figure 78: Brand personality - Micro image, August and December 2015 and January 2016

Brand analysis

Amazon: A broad appeal

Figure 79: User profile of Amazon, December 2015

Ocado: Capturing the high earners

Figure 80: User profile of Ocado, January 2016

Asda: Scores high on fun, but most likely to be described as basic

Figure 81: User profile of Asda, August 2015

Sainsbury's: Expensive but reliable

Figure 82: User profile of Sainsbury's, August 2015

Tesco: Brand image still suffering from recent affairs

Figure 83: User profile of Tesco, August 2015

Morrisons: Less likely to be recommended than its main rivals

Figure 84: User profile of Morrisons, August 2015

Waitrose: Excelling on experience

Figure 85: User profile of Waitrose, August 2015

Appendix – Data Sources, Abbreviations and Supporting Information

Data sources

Market size and forecast

Mintel's market size

Forecast methodology

Consumer research methodology

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Key driver analysis methodology

Interpretation of results

Figure 86: Overall satisfaction with online grocery retailer – key driver output, December 2015

Figure 87: Satisfaction with online grocery retailer, December 2015

Financial definitions

VAT

Abbreviations

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