

Private Label Food Trends - US - February 2016

Report Price: £2466.89 | \$3995.00 | €3133.71

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"Store brand food and beverages represent an opportunity for retailers to distinguish themselves from competitors, yet sales have grown slowly since 2010 and are forecast to continue at this pace."

-Mimi Bonnett, Category Manager - Food and Drink, Foodservice

This report looks at the following areas:

- Slow growth projected
- · Store brand share of sales remains flat
- · Brand transparency is an issue for a majority of buyers

Key strategies for store brand retailers include more tiered programs that feature value brands, premium brands, and niche brands, such as BFY and natural/organic/artificial ingredient-free.

Millennials, family households, and Hispanics are most apt to use store brands and gravitate toward the value and quality these brands represent.

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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