

Report Price: £1095.00 | \$1773.30 | €1390.99

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



"With sugar increasingly coming under scrutiny from health groups, government organisations and consumers themselves, we can expect to see cereal brands moving forward doing more to reduce their sugar usage — with a key challenge being to assure consumers that less sugar does not necessarily mean less taste."

- Brian O'Connor, Senior Consumer Analyst

This report looks at the following areas:

- · What impact have declining cereal costs had in the market?
- · What impact will changing attitudes towards sugar have on the cereal industry?
- What types of cereal do Irish consumers use?
- What factors influence the type of cereal that consumers buy?
- · What attitudes do consumers have towards cereal?

The cereal market in Ireland has seen value growth wane somewhat between 2013 and 2015, with the decline in consumer prices contributing to stalled growth.

However, given that the cost of cereal to consumers remains high, there is still a substantial level of consumers opting for own-label and discounter variants of cereals. Further to this, cereal producers are under increasing scrutiny to reduce the levels of sugar in their products – as well as salt, fat and other ingredients that may negatively impact on a person's health.

BUY THIS REPORT NOW

VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533

> Brazil 0800 095 9094

+1 (312) 943 5250

+86 (21) 6032 7300

APAC +61 (0) 2 8284 8100

EMAIL: reports@mintel.com

DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



Report Price: £1095.00 | \$1773.30 | €1390.99

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Table of Contents

Introduction

Key themes within the report

Definition

Market size rationale

Consumer research

Data sources

Abbreviations

Executive Summary

The market

Figure 1: Estimated retail sales of all cereal, by sector, IoI, NI and RoI, 2010-15

Forecas³

Figure 2: Indexed estimated retail sales of all cereal, NI and RoI, 2010-20

Market factors

Cereal costs decline in 2015

Strong use of own-label cereals

Sugar taboo

Companies and innovations

The consumer

Porridge the most eaten type of cereal in the last three months

Figure 3: Types of cereal eaten at home in the last three months, NI and RoI, June 2015

RoI consumers more concerned with sugar – NI more worried about convenience $\,$

Figure 4: Most important factors (other than price) when choosing a cereal to buy, NI and RoI, June 2015

Resealable packaging to help reduce food waste

Figure 5: Agreement with statements relating to cereals, NI and RoI, June 2015

Market Overview

Key points

Cost of cereals decline in 2015

Figure 6: Consumer price index for breakfast cereals vs. all food, RoI, 2010 to 2015*

Figure 7: Consumer price index for breads and cereals vs. all food alcoholic beverages and tobacco, NI, 2010 to 2015*

Figure 8: Estimated global production of grains, 2012/13 to 2015/16

Strong consumer usage of own-brand and discounter cereals

Figure 9: Agreement with the statement 'I would shop less at discount supermarkets if I had more money', NI and RoI, October 2014

Growing pressure on food companies to reduce sugar

Figure 10: Top 10 children's cereals by sugar content, UK, January 2015

Growing concerns with sugar could impact engagement with some cereals

Figure 11: Agreement with statements relating to cereal bars/breakfast biscuits, NI and RoI, August 2014

Cold 2015 summer could help drive usage of hot cereals



VISIT: store.mintel.con

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094

APAC +61 (0) 2 8284 8100 | EMAIL: reports@mintel.com



Report Price: £1095.00 | \$1773.30 | €1390.99

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Cancer claims for processed meats could be beneficial to cereal

Figure 12: Consumers who have bought sausages and bacon for home consumption in the last three months, by gender, NI and RoI, June 2015

Market Size and Forecast

Key points

Low growth in the value of the cereals market

Figure 13: Estimated retail sales of all cereal, by value, IoI, NI and RoI, 2010-20

Cold cereal

Figure 14: Estimated retail sales of cold cereal, by value, IoI, NI and RoI, 2010-20

Figure 15: Indexed value of cold cereal sales compared to cereal bars and breakfast biscuits, IoI, 2010-15

Hot cereal sees more stable sales

Figure 16: Estimated retail sales of hot cereal, by value, IoI, NI and RoI, 2010-20

Who's Innovating?

Key points

Strong growth in product launches in 2015

Figure 17: Number of new cold and hot cereal products launched to the UK and Irish market, 2010-15

Figure 18: Percentage of new cold and hot cereal products launched to the UK and Irish market, 2010 and 2015

Wholegrain and added fibre see strong increase

Figure 19: Top 10 claims within the breakfast cereal market, UK and Ireland, 2010-15

Reduced sugar claims on the rise in 2015

Figure 20: Products launched within the breakfast cereal market claiming to have low/reduced/no sugar, UK and Ireland, 2010-15

Increasing level of cereal products using tubs

Figure 21: Products launched within the breakfast cereal market claiming to have low/reduced/no sugar, UK and Ireland, 2010-15

Companies and Brands

Flahavan's

Key facts

Product portfolio

Brand NPD

Recent development

Honey Monster Foods (HMF)

Key facts

Product portfolio

Brand NPD

Recent developments

Jordans

Key facts

Product portfolio

Brand NPD

Recent developments



APAC +61 (0) 2 8284 8100



Report Price: £1095.00 | \$1773.30 | €1390.99

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Kellogg's

Key facts

Product portfolio

Brand NPD

Recent developments

Nestlé

Key facts

Product portfolio

Brand NPD

Recent developments

Kelkin

Key facts

Product portfolio

Brand NPD

Recent developments

Quaker

Key facts

Product portfolio

Brand NPD

Recent developments

Weetabix Food Company

Key facts

Product portfolio

Brand NPD

Recent developments

The Consumer – Usage of Breakfast Cereals

Key points

Porridge and single-grain most popular cereal types

Figure 22: Types of cereal eaten at home in the last three months, NI and RoI, June 2015

Cool weather helping to sustain porridge usage

Figure 23: Consumers who have eaten porridge at home in the last three months, by age, NI and RoI, June 2015

Single grains see higher usage to multigrain

Figure 24: Consumers who have eaten single grain vs. multigrain cereals at home in the last three months, by gender, NI and RoI, June 2015

June 2015
Figure 25: Consumers who have eaten diet cereals at home in the last three months, by gender, NI and RoI, June 2015

NI consumers stronger users of sweet/sweetened cereal

Figure 26: Consumers who have eaten selected types of cereals at home in the last three months, NI and RoI, June 2015

Figure 27: Consumers who have eaten children's cereal at home in the last three months, by gender and age of children, NI and RoI, lune 2015

The Consumer – Important Factors When Choosing Cereal

Key points



VISIT: store.mintel.con

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094

APAC +61 (0) 2 8284 8100 | EMAIL: reports@mintel.com



Report Price: £1095.00 | \$1773.30 | €1390.99

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Low in sugar and being easy to prepare key deciding factors

Figure 28: Most important factors (other than price) when choosing a cereal to buy, NI and RoI, June 2015

Low sugar more important

Figure 29: Consumers who find low sugar content to be an important factor when buying cereals, by gender and age, NI and RoI, June

Ease of preparation more important to NI consumers

Figure 30: Consumers who find ease of preparation to be an important factor when buying cereals, by gender, NI and RoI, June 2015

NI consumers more likely to pick cereals based on their flavour

Figure 31: Consumers who find 'availability in their favourite flavours' to be an important factor when buying cereals, by age, NI and Rol. June 2015

Figure 32: Top five most cited flavours for new cereal launches, 2010-15

The Consumer - Attitudes towards Cereal

Key points

Consumers seek resealable packs for cereal

Figure 33: Agreement with statements relating to cereals, NI and RoI, June 2015

Resealable packs to reduce food waste

Figure 34: Agreement with the statement 'I would like to see more resealable cereal packaging (eg zip-lock bags)', by gender and social class, NI and RoI, June 2015

Using breakfast as an energy boost

Figure 35: Agreement with the statement 'I eat breakfast that gives me an energy boost', by work status, NI and RoI, June 2015

RoI consumers more likely to stick with the same breakfast, NI more likely to try something new

Figure 36: Agreement with the statements 'I like to try new cereal brands' and 'I eat the same breakfast every day', NI and RoI, June 2015

Strong level of consumers eat cereal as a snack

Figure 37: Agreement with the statement 'Cereal makes for a convenient snack (throughout the day)', by age, NI and RoI, June 2015

Appendix

NI Toluna data

- Figure 38: Types of cereal eaten at home in the last three months, by demographics, NI, June 2015
- Figure 39: Types of cereal eaten at home in the last three months, by demographics, NI, June 2015 (continued)
- Figure 40: Types of cereal eaten at home in the last three months, by demographics, NI, June 2015 (continued)
- Figure 41: Important factors considered when buying cereals, by demographics, NI, June 2015
- Figure 42: Important factors considered when buying cereals, by demographics, NI, June 2015 (continued)
- Figure 43: Important factors considered when buying cereals, by demographics, NI, June 2015 (continued)
- Figure 44: Agreement with statements related to cereals, by demographics, NI, June 2015
- Figure 45: Agreement with statements related to cereals, by demographics, NI, June 2015 (continued)
- Figure 46: Agreement with statements related to cereals, by demographics, NI, June 2015 (continued)

Rol Toluna data

- Figure 47: Types of cereal eaten at home in the last three months, by demographics, RoI, June 2015
- Figure 48: Types of cereal eaten at home in the last three months, by demographics, RoI, June 2015 (continued)
- Figure 49: Types of cereal eaten at home in the last three months, by demographics, RoI, June 2015 (continued)
- Figure 50: Important factors considered when buying cereals, by demographics, RoI, June 2015
- Figure 51: Important factors considered when buying cereals, by demographics, RoI, June 2015 (continued)
- Figure 52: Important factors considered when buying cereals, by demographics, RoI, June 2015 (continued)

BUY THIS REPORT NOW

APAC +61 (0) 2 8284 8100



Report Price: £1095.00 | \$1773.30 | €1390.99

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 53: Agreement with statements related to cereals, by demographics, RoI, June 2015

Figure 54: Agreement with statements related to cereals, by demographics, RoI, June 2015 (continued)

Figure 55: Agreement with statements related to cereals, by demographics, RoI, June 2015 (continued)

VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100 EMAIL: reports@mintel.com