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"Pet supply manufacturers and retailers face a challenging environment. Pet ownership is growing primarily on the basis of population expansion rather than historical rises in ownership penetration. Private label brands are also seeing share growth."

- Molly Maier, Health, Household and BPC Category Manager

# This report looks at the following areas:

- Market growth stays just ahead of inflation
- Pet ownership stagnant
- Price competition strong; private labels eroding name brand sales

This report primarily covers supplies for household pets including cats, dogs, small animals (hamsters, etc), reptiles, fish, and birds; horse care items are not included. Supplies include, but are not limited to, litter/deodorant, rawhide dog chews, dog/cat supplies (ie grooming, collars, leashes, toys, bedding, feeding equipment, nutritional supplements, and over-the-counter flea and tick treatments), and non-dog/cat supplies (ie indoor aquariums and aquarium accessories, bird cages).

### Excluded

from this report are services for pets, such as boarding, grooming, training, and veterinary services; pet food; over-the-counter and prescription medicines; and the actual cost of the animal.

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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## Table of Contents

# Overview What you need to know Definition **Executive Summary** The issues Market growth stays just ahead of inflation Figure 1: Total US sales and fan chart forecast of pet supplies, at current prices, 2010-20 Pet ownership stagnant Price competition strong; private labels eroding name brand sales Figure 2: Share of new pet product launches from brands and private labels, 2005-15 The opportunities Humanization changing how owners think about pets Figure 3: Indicators of humanization of pets, February 2015 Figure 4: Purchase of pet clothing/costumes/accessories, March 2014-February 2015 Widespread health and safety concerns mean growth for health/well-being categories Figure 5: Share of new pet product launches featuring selected health and environmental claims, 2010-15 What it means The Market – What You Need to Know Pet ownership rates remain flat CAGR of 3.6% barely beats inflation Recent growth all in litter/deodorant Homeowners, childless couples high spenders Market Size and Forecast Slow growth ahead Figure 6: Total US sales and fan chart forecast of pet supplies, at current prices, 2010-20 Figure 7: Total US sales and forecast of pet supplies, at current prices, 2010-20

## Market Breakdown

## Litter innovation a bright spot in sluggish market

Figure 8: Share of US retail sales of pet supplies, by segment, 2013-15

Figure 9: Sales of pet supplies, by segment, 2010-15

## Pet stores dominate infrequent purchases

Figure 10: Pet supply purchase locations – Clothing, travel, furniture and training needs, February 2015

Figure 11: Pet supply purchase locations - Medication grooming, litter and toys, February 2015

## In their own words

## Online retailers pose most direct threat to pet specialists

Figure 12: Correspondence analysis – Pet supplies purchase locations – February, 2015

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### Humanization of Pets

### Part of the family

Figure 13: PetSmart Partners in Pethood, Stanley Is Five, TV ad, 2015

Figure 14: Big Lots Pet Supplies - Pets with Opinions #PetsRPeople2, TV ad, 2014

Figure 15: Indicators of humanization of pets, February 2015

### Young men most likely to dress pets

Figure 16: Indicators of humanization of pets, by gender and age, February 2015

### Correlation between humanization and spend on pet supplies

### Market Factors

### Homeowners spend nearly three times renters

Figure 17: Pet ownership trends, by homeownership, February 2015

Figure 18: Average annual household expenditures on pets, by homeowner status, 2011\*

Figure 19: Number of homeowning households in the US, by household type, 2015-20

### Empty nesters, childless couples show high spend

Figure 20: Average annual household expenditures on pets, by household structure, 2011\*

### Senior and overweight/obese pet populations growing

Figure 21: Percentage of dogs and cats age 6 or older, 1987 and 2011

Figure 22: Share of new pet product launches featuring selected health or environmental claims, 2010-15

### Pet culture more favorable among urbanites

Figure 23: Purchase of pet categories in past year among urban residents, February 2015

### Key Players – What You Need to Know

Litter makers grow through innovation

Premium positioning and proprietary brands on the rise

### Rawhide and non-dog/cat supplies struggling

Future rosy for senior-oriented products

### Manufacturer Sales of Pet Supplies

### Nestle widens its litter lead through innovation

### Manufacturer sales of pet supplies

Figure 24: MULO sales of pet supplies, by leading companies, rolling 52 weeks 2014 and 2015

### What's Working?

## Premium products drawing more pet owners

### Proprietary and exclusive brands on the rise

Figure 25: Share of new pet product launches from brands and private labels, 2005-15

### Innovation drives success in litter segment

Figure 26: #KittenWeek True Tails: Blindsided, TV ad, 2014

### What's Struggling?

Rawhide saddled with permanent taint

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Popularity of pets other than dogs and cats sinking

Major pet specialists struggling to stave off competition

### What's Next?

Products for senior pets and senior pet owners

Pet versions of products for people

Technology seeks to make pet care fun and easy

The Consumer – What You Need to Know

Majority of households own pets

Safety first

Capitalizing on savings behavior

Slim declines in penetration for supplement usage

### Pet Ownership

## Half of households own dogs

Figure 27: Types of pets living in household, February 2015

### 25-34-year-olds lead in pet ownership

Figure 28: Pet ownership, by age and gender, February 2015

### Households with kids most likely to own pets

Figure 29: Pet ownership, by presence of children under 18 in household, February 2015

### Higher income groups better able to afford dogs

Figure 30: Any pets living in household, by household income group, February 2015

### Products Purchased

#### Toys tops

Figure 31: Pet supplies purchase timing, February 2015

### Spotlight on Supplements

### Slight declines in usage

Figure 32: Trended pet vitamins and supplements usage, 2009-14

Figure 33: Total US sales of pet supplements, at current prices, 2010-15

### Substantial opportunities remain

### Shopping Preferences

### Safety beats value

### Owner recommendations top vets, store employees

Figure 34: Pet supply shopping preferences, February 2015

### Shopping Habits

### Encouraging impulse purchasing

### Cost-saving behavior common

Figure 35: Pet supply shopping habits, February 2015

### Time to revamp pet supply box contents

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Opportunities in in-store digital and among young singles Figure 36: Pet supply purchase habits, by gender and age, February 2015

Appendix – Data Sources and Abbreviations

Data sources

Sales data

Fan chart forecast

Consumer survey data

Consumer qualitative research

Abbreviations and terms

Abbreviations

Terms

## Appendix – Market

Figure 37: Total US sales and forecast of pet supplies, at inflation-adjusted prices, 2010-20

Figure 38: Total US sales and forecast of pet supplies, by segment, at current prices, 2010-20

Figure 39: Total US retail sales of pet supplies, by channel, at current prices, 2010-15

### Appendix – Key Players

Figure 40: MULO sales of litter and deodorant, by leading companies, rolling 52 weeks 2014 and 2015 Figure 41: MULO sales of dog/cat supplies, by leading companies, rolling 52 weeks 2014 and 2015 Figure 42: MULO sales of rawhide dog chews, by leading companies, rolling 52 weeks 2014 and 2015 Figure 43: MULO sales of non-dog/cat supplies, by leading companies, rolling 52 weeks 2014 and 2015 Figure 44: Top five brands of flea/tick medication used, 2009-14

### Appendix – Consumer

Figure 45: Types of flea and tick care products purchased, July 2010-September 2014

### Correspondence analysis

Figure 46: Pet supplies purchase locations-February, 2015

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