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"Performance and price dominate consumer considerations when it comes to shopping for household care products, with other factors, including environmental impact, falling by the wayside. A focus on the potential health benefits of eco-friendly formulations in addition to their minimal impact on the environment could help to drive consumer interest and engagement in this market."

— Jack Duckett, Consumer Lifestyles Analyst

This report looks at the following areas:

- Engaging the senior market
- Transcending cost concerns
- · Whose responsibility is the environment?

Consumers have increasingly embraced eco-friendly household care products in recent years, largely due to growing concerns over the toxicity of regular products and their consequential impact on both the environment and health. However, the typically higher price of eco-friendly products and concerns over how effective they are compared to regular products remain major obstacles for the market.

Mintel data shows that consumers are largely keen to pass the buck when it comes to the environment, preferring to hold brands and manufacturers responsible rather than taking responsibility themselves. On the flip side, only a very small proportion of consumers believe that they have no role to play in protecting the environment, highlighting the significant opportunity that remains open for eco-friendly brands.

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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