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"Recruitment agencies with developed talent sourcing and research capability are expected to perform well as the market becomes more candidate-led and available skilled professionals are scarcer."

— Ben Harris, Industrial Analyst

# This report looks at the following areas:

- How can recruiters benefit from the changing demography of the workforce?
- Which sectors of the economy are expected to generate the largest demand for staffing in the coming years?
- Is the recent growth in recruitment process outsourcing likely to continue in the future?
- · Where are skill shortages most apparent and what can recruiters do to exploit this?

Recruitment consultancies, or agencies, place both temporary employees and permanent staff. In both cases the consultant or agency acts as an intermediary channel through which both parties (the job seeker and hiring company) find each other for the purpose of employment.

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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