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"The BPC vending market is well placed to benefit from emerging key trends in the BPC markets such as customisation and digital testing. The rise of beauty apps has seen consumer awareness of new technologies increase and the BPC vending market has an opportunity to convert experimentation into purchasing." Charlotte Libby, Senior Beauty Analyst

This report looks at the following areas:

• Travel vending is a growth area

· The BPC vending market can harness technological advancements

The vending market has been a growing trend for global beauty, with leading brands including L'Oréal, Benefit and Chanel exploring vending machines to promote and retail their products in new and innovative ways, as well as interacting with, and digitally advising, consumers.

Travel sizes and free product samples have the greatest potential to draw consumers into the category, whilst growing areas of development across the beauty and personal care (BPC) sector, such as digital sampling and diagnostic tools, also present opportunities.

Consumer research for this report covers past usage of BPC vending machines, as well as attitudes towards BPC vending machines, desired locations for their placement, and interest in vending concepts.

Products covered in this report

This report examines vending machines, and attitudes towards vending for all beauty and personal care products. Beauty and personal care products include colour cosmetics, facial skincare, bodycare, haircare, soap, bath and shower products, deodorants & body sprays, oral care products and beauty accessories. Products regularly seen in vending machines which are more health-focused, including sanitary protection, vitamins & supplements and first aid, are also included.

This report does not follow the usual format of market intelligence reports, due to the nature of the industry. For example, the large number of suppliers in this industry means that it is not applicable to include a section on the supply structure or manufacturer/brand share data.

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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Technological advances

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Free samples a vending draw

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Travel sizes present opportunity

Diagnostics can enter vending

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