

Report Price: £1750.00 | \$2834.04 | €2223.04

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



"Because of the casual nature of tablet usage, it is likely that once household penetration reaches around the 75% mark, growth in sales will almost stall, driven forward thereafter only by intermittent replacement purchases, or by smaller groups who are interested only in very low-cost devices and who continue to hold out as prices lower." – Samuel Gee, Senior Technology and Media Analyst

This report looks at the following areas:

- Tablets have a distinct functionality niche
- Tablets lack a distinct hardware niche

The UK tablet market is still in its youth, with a number of consumers entering the market for the first time even as the bulk of devices available shift from their premium, Apple-analogous roots to more low-cost, Android-driven alternatives. Consumer behaviour on the devices is relatively well defined – causal usage in front of the TV motivates the majority of purchases – but whilst this makes the devices easier to position, it also reduces the number of use cases in which consumers might choose to engage.

BUY THIS REPORT NOW

VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533

> Brazil 0800 095 9094

Americas +1 (312) 943 5250

арас +61 (0) 2 8284 8100

EMAIL: reports@mintel.com

DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



Report Price: £1750.00 | \$2834.04 | €2223.04

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Table of Contents

Introduction

Definition

Abbreviations

Executive Summary

The market

Figure 1: UK tablet sales, volume and value, 2011 - 2014 (e)

Low excitement around iPad refresh indicative of shift towards cheaper end of market

Amazon follows Argos to dedicated children's hardware

Intel launches new Core M processors, offering vastly improved efficiency

Companies, brands and innovation

Figure 2: Ownership of tablet computers, by brand, July 2014

The consumer

Tablet ownership

Figure 3: Household ownership of tablet computers, July 2012 – July 2014

Brand and OS ownership

Figure 4: Ownership of tablet computers, by brand, July 2014

Figure 5: Ownership of tablet computers, by operating system, July 2014

Motivations for purchase

Figure 6: Motivations for purchasing a tablet, July 2014

Purchase influences and attitudes

Figure 7: Factors influencing future tablet computer purchase, July 2014

Figure 8: Attitudes towards tablet computers, July 2014

What we think

Issues and Insights Tablets have a distinct functionality niche The issues

1110 133003

The implications

Tablets lack a distinct hardware niche

The issues

The implications

Trend Application

Trend: The Suite Life

Trend: Make it Mine

Mintel Futures: Old Gold

Market Drivers

Key points

BUY THIS REPORT NOW

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | APAC +61 (0) 2 8284 8100 EMALL: reports@mintel.com



Report Price: £1750.00 | \$2834.04 | €2223.04

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

A third rely on tablets most for internet usage

Figure 9: Most important device for internet access, by device, May 2014

Figure 10: Requests for TV programmes from BBC iPlayer, by device type, march 2013 - February 2014

Figure 11: Weekly reach of devices by age group, May 2014

Intel launches new Core M processors, offering vastly improved efficiency

Microsoft Surface Pro 3 offers the best of both laptop and tablet

Lack of excitement around 2014 iPad update

Amazon launches Kindle Fire HD Kids Edition tablet

Figure 12: Amazon Kindle Fire HD for Kids

Who's Innovating?

Key points

Google develops 3D mapping Project Tango tablet

Sony Xperia Z3 tablet can play PlayStation 4 games via Remote Play

Figure 13: Sony Xperia Z3 Tablet Compact and PlayStation 4 controller

Amazon introduces 'Mayday' button to Kindle Fire HDX tablets

Panasonic launches 20-inch 4K tablet

Market Size, Segmentation and Share

Key points

Rate of growth in 2014 to slow substantially

Figure 14: UK tablet sales, volume and value, 2011 - 2014

Tesco's Hudl achieves 3% penetration in less than a year

Figure 15: Ownership of tablet computers, by brand, July 2014

Apple iPad more popular among the youngest and eldest

Figure 16: Ownership of Apple and Samsung tablets, by age and socio-economic group, July 2014

Half of all tablets run Android

Figure 17: Ownership of tablet computers, by operating system, July 2014

Android more popular among men

Figure 18: Ownership of tablet operating systems, by gender, July 2014

Less than one in seven tablet owners use a SIM card

Figure 19: Share of tablets with and without mobile data, July 2014

Companies and Products

Apple

Company background

Financial performance

Figure 20: Key financials for Apple Inc., 2012 and 2013

Recent activity

Future strategy

Google

BUY THIS REPORT NOW

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | APAC +61 (0) 2 8284 8100 EMALL: reports@mintel.com



Report Price: £1750.00 | \$2834.04 | €2223.04

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

0	company background
F	inancial performance
	Figure 21: Key financials for Google Inc, 2012 and 2013
F	ecent activity
F	uture strategy
S	amsung
С	company background
F	inancial performance
	Figure 22: Key financials for Samsung Group, 2012 and 2013
F	ecent activity
F	uture strategy
Α	mazon
С	Company background
F	inancial performance
	Figure 23: Key financials for Amazon.com inc., 2012 and 2013
R	ecent activity
F	uture strategy
N	licrosoft
С	Company background
F	inancial performance
	Figure 24: Key financials for Microsoft corporation, 2013 and 2014
R	ecent activity
F	uture strategy
a	nd Research
	rand map

Correspondence analysis

Brand attitudes

Figure 26: Attitudes, by tablet computer brand, August 2014

Brand personality

Figure 27: Tablet computers brand personality - macro image, August 2014

Figure 28: Tablet computers brand personality - micro image, August 2014

Brand experience

Figure 29: Tablet computers brand usage, August 2014

Figure 30: Satisfaction with various tablet computers brands, August 2014

Figure 31: Consideration of tablet computers brands, August 2014

Figure 32: Consumer perceptions of current tablet computers brand performance, August 2014

Brand recommendation

Figure 33: Recommendation of selected tablet computers brands, August 2014

BUY THIS REPORT NOW

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | APAC +61 (0) 2 8284 8100 EMAIL: reports@mintel.com



Report Price: £1750.00 | \$2834.04 | €2223.04

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Brand Communication and Promotion

Key points

Tablet adspend rose in 2013

Figure 34: Total adspend on tablet computers, 2011-13

Figure 35: Total adspend on tablet computers, by advertiser, 2012 and 2013

Figure 36: Total adspend on tablet computers, by brand/product, 2013

Figure 37: Total adspend on tablet computers, by media type, 2012 and 2013

The Consumer – Ownership

Key points

Tablet ownership levels continue to rise

Figure 38: Household ownership of tablet computers, July 2012 – July 2014

Young people more likely to share tablet use

Figure 39: Personal and household ownership of tablets, by demographics, July 2014

The Consumer – Tablets' Impact on Use of Other Devices

Key points

A quarter of smartphone owners use their device less as a result of using a tablet

Figure 40: Devices used less often as a result of having a tablet in the household, July 2014

Figure 41: Devices used less often as a result of having a tablet in the household, by those who own each device, July 2014

Young people more likely to use tablets to replace other devices

Figure 42: Devices used less often as a result of having a tablet in the household, by age, July 2014

Larger households more likely to use tablet as a replacement device

Figure 43: Devices used less often as a result of having a tablet in the household, by number of persons in the household, July 2014

The Consumer – Motivations for Purchase

Key points

Almost a quarter of tablets are purchased as gifts

Figure 44: Motivations for purchasing a tablet, July 2014

Women twice as likely to receive a tablet as a gift

10% want to buy within brand

Figure 45: OS on consumer smartphones, by OS on consumer tablets, July 2014

Microsoft has opportunity with business workers

Figure 46: A selection of attitudes towards tablets and motivations for consumer purchases, by tablet OS, July

The Consumer – Purchase Influences and Attitudes

Key points

A third of consumers avoiding or will exit the market

Figure 47: Factors influencing future tablet computer purchase, July 2014

Figure 48: Consumers who would not buy / buy another tablet, by current tablet ownership, July 2014

Figure 49: Tablet OS ownership by consumers who would not buy another tablet, July 2014

Figure 50: Motivations behind previous consumer purchases, by all consumers and those who will not buy / buy another tablet, July 2014

BUY THIS REPORT NOW

VISIT: store.mintel.com CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | APAC +61 (0) 2 8284 8100 EMALL: reports@mintel.com



Report Price: £1750.00 | \$2834.04 | €2223.04

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Apple customers more interested in maintaining brand

Cross-device brand ownership not a focus for many

Large minority think laptops are still more useful for certain tasks Figure 51: Attitudes towards tablet computers, July 2014

Roaming tablet usage could increase among the older generation Figure 52: Those who prefer using a smartphone to a tablet when out of the home, by age, July 2014

Parents appreciate the educational appeal

BUY THIS REPORT NOW

VI SI T: store.mintel.com CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | APAC +61 (0) 2 8284 8100 EMALL: reports@mintel.com