

Bread and Baked Goods - Brazil - November 2013

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"Bread is consumed by more than 95% of Brazilians, especially fresh breads, such as French rolls (89%), which are widely available at local bakeries, the main purchasing channel of the category in Brazil. Packaged sliced bread also has good penetration among consumers (69%), but its consumption can be increased mainly in the North and North-East regions."

- Jean Manuel Gonçalves, Senior Food Analyst

This report looks at the following areas:

- Is there potential to encourage higher consumption of packaged sliced bread in the North and North-East regions?
- Could focusing on different consumption occasions beyond breakfast accelerate sales?
- · Are there opportunities to increase the availability of specialty breads in supermarkets?

Included in the market data are: white, non-white, and specialty breads. Sales of savory snacks, pies and other baked goods are insignificant. Market size includes sales in all retail channels.

Products included in the market size are: Packaged breads (including ciabatta, pitta, naan, chapati), French rolls, meat pies, savory snacks and other baked goods, such as quiche.

Excluded from the market size are: Non-packaged breads. Sweet breads and other types of bread, such as croissant or fruit bread and toasted bread. Sales in non-retail channels (eg coffee houses) or sales of sandwiches or ingredients for bakeries. Products excluded from the market size are selectively commented on in other sections of the report.

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