

Tenpin Bowling - UK - November 2011 Report Price: £1750 / \$2837 / €1995



"The prospect that the further falls in consumer confidence and corporate trade which seem likely to result from the financial crisis afflicting the eurozone could cause another operator to go under cannot be ruled out."

- Michael Oliver, Senior Leisure & Media Analyst

In this report we answer the key questions:

- Will there be further consolidation or business failures in the market?
- How can tenpin bowling operators attract new players?
- How can tenpin bowling operators encourage existing players to come more often/spend more?
- Is there potential to attract back lapsed bowlers and how big is this market?

Definition

Tenpin bowling is played at dedicated bowling centres, which usually provide between 20 and 36 lanes for play, although the more recent generation of so-called 'boutique' bowling alleys can feature as few as four lanes. Like most sports and games, tenpin has its governing body – the British Tenpin Bowling Association – while many owners of centres are united by a trade association, the Tenpin Bowling Proprietors Association of Great Britain.

The term 'bowling', wherever it occurs in this report, refers exclusively to tenpin. Outdoor and indoor bowls are completely separate games, and they have their own market structure, based on public provision. Tenpin is almost exclusively run as a commercial venture.

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