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# This report looks at the following areas:

- Familiarity with sharing economy gives companies travel options
- · Amenities should address efficiency, instead of luxury
- Safety concerns mean travelers miss opportunities

As such, not only are issues such as efficiency and convenience important to business travelers, but Millennial sensibilities should be taken into account first and foremost when catering to the business traveler.



"Projected to reach over \$300 billion in 2018, the business travel market is robust, and continues to grow just as the largest generation, Millennials, become the plurality generation in the workforce."

Mike Gallinari, Travel & Leisure Analyst

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- Rideshare loyalty expands the business travel market
- Consumer apps cater to business travelers
- Business travel will feel the hit from the shutdown

#### MARKET SIZE AND FORECAST

Business spending continues slow and steady growth

## What's included

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- Labor issues can turn away conscious travelers
- Airbnb testing ownership
- Rollout of 5G will bring changes

#### WHAT'S HAPPENING?

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- Wellness extends into business travel
- Seamlessness and safety are top priorities for business travel providers

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- Business traveler psychographics are more important than demographics
- Three quarters of business travelers are eager travelers
- Sharing economy has better long-term outlook than shortterm
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- · Airlines and hotels should help get the job done
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- Reluctant But Dutiful (RBDs) (25%)
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· A "business trip" tends to involve a flight and hotel

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- Abbreviations
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