

Electrical Wholesalers - UK - January 2018

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“Brexit has created a challenging environment for electrical wholesalers, with a pincer effect from delays and postponements in industrial and commercial construction projects, and the increasing price of imported products at a time of intensifying competition.”

– Terry Leggett Senior B2B Analyst

This report looks at the following areas:

- How will the market develop over the next five years?
- What are the market drivers?
- Which regions hold the best prospects?
- Which products and market sectors hold the best prospects?
- What will be the impact of Brexit?

Brexit has increased the challenges for electrical wholesalers. Price increases caused by exchange rate fluctuations on imported products, and hesitancy in new construction investments in the industrial and commercial sectors, have both pressured margins. However, while prospects are increasingly sector specific, some areas have continued to provide strong demand, such as data centre development and maintenance, while some major civil engineering projects are being encouraged as the government looks to stimulate the economy in otherwise uncertain conditions.

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This report is part of a series of reports, produced to provide you with a more holistic view of this market

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Table of Contents

Executive Summary

The market

Figure 1: UK electrical wholesalers market, 2013-17 actual and 2018-2022 forecast (£ million)

Figure 2: Product segmentation for UK electrical wholesalers market, 2017 (£ million)

Figure 3: The UK electrical wholesalers' sales of wiring accessories, by product type, 2017 (£ million)

Market factors

Figure 4: Electrical contracting output in Great Britain, 2013-17 actual and 2018-2022 forecast (£ billion)

Figure 5: Analysis of electrical contracting output in Great Britain, by type of work, 2017 (£ million)

Prospects for the construction sector are now increasingly sector specific.

Figure 6: UK housing construction market, 2013-17 actual and 2018-2022 forecast (£ billion)

Figure 7: UK public non-residential construction market, 2013-17 actual and 2018-2022 forecast (£ billion)

Figure 8: UK private industrial construction market, 2013-17 actual and 2018-2022 forecast (£ billion)

Figure 9: UK private commercial construction market, 2013-17 actual and 2018-2022 forecast (£ billion)

Figure 10: UK repair & maintenance market, 2013-17 actual and 2018-2022 forecast (£ billion)

Companies

What we think

Key Issues

How is Brexit affecting the market?

Is e-commerce affecting the market and industry?

Is product diversification an industry feature?

Introduction

Definitions

Methodology

Abbreviations

Market Positioning

Issues in the market

UK Economy

Overview

Figure 11: Forecast GDP development 2017-22 (% growth)

Figure 12: UK GDP quarterly development, 2004-17 (Index 2012 = 100)

Inflation

House prices

Figure 13: UK House price changes, 2006-2017 (12 month % change)

Interest rates

Consumer spending

Manufacturing

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Figure 14: UK manufacturing, 2014-17 (Index, 2015 = 100)

Business investment

Figure 15: UK GFCF 2003-17 (£ million)

Imports

Exports

Market Size and Trends

Chapter Summary

Market Size

Figure 16: The UK electrical wholesalers market, 2013-17 (£ million)

Market Segmentation

Figure 17: The UK electrical wholesalers market, by sector, 2017 (£ million)

Figure 18: The UK electrical wholesalers' sales of wiring accessories, by product type, 2017 (£ million)

Market trends

Market competition

New areas/diversification

E-commerce

Sector-specific demand and Brexit

Long-term trends

Seasonality of demand

Figure 19: Seasonality of private housing output, 2013-17 (% of total)

Figure 20: Seasonality of public housing output, 2013-17 (% of total)

Figure 21: Seasonality of public non-residential construction output, 2013-17 (% of total)

Figure 22: Seasonality of private commercial construction output, 2013-17 (% of total)

Figure 23: Seasonality of private industrial construction output, 2013-17 (% of total)

Figure 24: Seasonality of public housing repair & maintenance output, 2013-17 (% of total)

Figure 25: Seasonality of private housing repair & maintenance output, 2013-17 (% of total)

Regional sales

Figure 26: Regional private housing construction output, 2013-17 (% of total)

Figure 27: Regional public housing construction output, 2013-17 (% of total)

Figure 28: Regional public non-residential construction output, 2013-17 (% of total)

Figure 29: Regional private commercial construction output, 2013-17 (% of total)

Figure 30: Regional private industrial construction output, 2013-17 (% of total)

Figure 31: Regional housing repair & maintenance output, 2013-17 (% of total)

Figure 32: Regional private non-residential repair & maintenance output, 2013-17 (% of total)

Figure 33: Regional public non-residential repair & maintenance output, 2013-17 (% of total)

Demand Structure

Chapter summary

Electrical contracting

Overview

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The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 34: Electrical contracting output in Great Britain, 2013-17 (£ million)

Figure 35: Analysis of electrical contracting output in Great Britain, by type of work, 2013-17 (£ million)

New construction electrical contracting

Figure 36: Segmentation of electrical contracting output for new construction projects in Great Britain, by type, 2013-17 (£ million)

Repair & maintenance electrical contracting

Figure 37: Segmentation of electrical contracting output for repair & maintenance projects in Great Britain, by type, 2013-17 (£ million)

House Building

Figure 38: UK private sector housing completions, 1978-2017 (units)

Figure 39: Analysis of private housing construction output in Great Britain, 2013-17 (£ million)

Figure 40: UK public sector housing completions, by sector, 1978-2017 (units)

Figure 41: Analysis of new public housing construction output in Great Britain, 2013-17 (£ million)

Public Non-Residential Construction

Figure 42: Long term trend in public non-residential construction activity in Great Britain, 1970-2017 (£ million)

Figure 43: Analysis of public sector non-residential construction output in Great Britain, 2013-17 (£ million)

Figure 44: Analysis of public sector non-residential construction in Great Britain, by type, 2013-17 (£ million)

Private Industrial Construction

Figure 45: Long term trend in private industrial construction output in Great Britain, 1970-2017 (£ million)

Figure 46: Analysis of private industrial new construction work in Great Britain, by sector 2013-17 (£ million)

Private Commercial Construction

Figure 47: Long-term trend in private commercial construction output in Great Britain, 1970-2017 (£ million)

Figure 48: Analysis of private commercial construction in Great Britain, by type, 2013-17 (£ million)

Repair & Maintenance

Figure 49: Segmentation of the R&M activity in Great Britain, 2017 (% by value)

Public housing

Figure 50: Analysis of repair & maintenance output in the public housing sector in Great Britain, 2013-17 (£ million)

Private housing

Figure 51: Analysis of repair & maintenance output in the private housing sector in Great Britain, 2013-17 (£ million)

Public non-residential

Figure 52: Analysis of repair & maintenance output in the public non-residential sector in Great Britain, 2013-17 (£ million)

Private non-residential

Figure 53: Analysis of repair & maintenance output in the private nonresidential sector in Great Britain, 2013-17 (£ million)

Industry Structure

Chapter Summary

Industry Development

Company Profiles

CEF Holdings

Figure 54: Financial analysis of CEF Holdings, 2012-16 (£ 000)

Company strategy

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Report Price: £995.00 | \$1343.55 | €1119.77

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Cleveland Cable Co.

Figure 55: Financial analysis of Cleveland Cable Company, 2012-16 (£ 000)

Company strategy

Edmundson Electrical

Figure 56: Financial analysis of Edmundson Electrical, 2012-16 (£ million)

Company strategy

Eyre & Elliston Holdings

Figure 57: Financial analysis of Eyre & Elliston Holdings, 2012-16 (£ 000)

Company strategy

Holland House Electrical

Figure 58: Financial analysis of Holland House Electrical Company, 2013-17 (£ 000)

Company strategy

Rexel UK

Figure 59: Financial analysis of Rexel UK, 2012-16 (£ 000)

Company strategy

Stearn Electric Co.

Figure 60: Financial Analysis of Stearn Electric Company, 2012-2016 (£ million)

Company strategy

Forecast

Chapter Summary

Market Size

Electrical Contracting

Figure 61: Forecast electrical contracting output in Great Britain, 2018-22 (£ million at 2017 prices)

Figure 62: Forecast analysis of electrical contracting output in Great Britain, by type of work, 2018-22 (£ million at 2017 prices)

Figure 63: Forecast segmentation of electrical contracting output for new construction projects in Great Britain, by type, 2018-22 (£ million at 2017 prices)

Figure 64: Forecast segmentation of electrical engineering output for repair & maintenance activity in Great Britain, by type, 2018-22 (£ million at 2017 prices)

The Wholesale Market

Figure 65: Forecast UK electrical wholesalers market, 2018-22 (£ million at 2017 prices)

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