

Report Price: £3254.83 | \$4395.00 | €3662.99

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



32% of food launches tracked by Mintel GNPD (Global New Products Database) from May 2018-April 2018 featured new packaging, and new packaging experienced the highest gain among launch types from 2013-18. 62% of shoppers claim on-pack information is important to food choice, suggesting that consumers are reading labels. 58% of shoppers say "fresh" is an important factor when shopping for food.

This report looks at the following areas:

- Freshness is most important when shopping for food
- 62% of shoppers say on-pack information is important to choice
- Packaging integrity outweighs design

BUY THIS REPORT NOW

VISIT: store.mintel.com

CALL:EMEA
+44 (0) 20 7606 4533

Brazil 0800 095 9094

Americas +1 (312) 943 5250

+86 (21) 6032 7300

APAC +61 (0) 2 8284 8100

EMAIL: reports@mintel.com

DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



Report Price: £3254.83 | \$4395.00 | €3662.99

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Table of Contents

Overview

What you need to know

Definition

Executive Summary

The issues

Freshness is most important when shopping for food

Figure 1: Food shopping priorities, April 2018

62% of shoppers say on-pack information is important to choice

Figure 2: Food packaging statements - Information, April 2018

Packaging integrity outweighs design

Figure 3: Impact of packaging format/design, April 2018

The opportunities

74% of food shoppers look for an expiration date on-pack

Figure 4: Label communication, April 2018

35% of consumers say reducing packaging waste is important to them

Figure 5: Food packaging statements - Waste, April 2018

 $18\%\ \text{of food shoppers}$ are particular about formats when shopping online

Figure 6: Impact of packaging format/design – Online purchase, April 2018

What it means

The Market - What You Need to Know

73% of grocery shoppers buy their food at traditional supermarkets

Freshness is most important when shopping for food

Chilled launches on the rise

Updates to labeling likely to increase attention to packaging

Market Factors

73% of grocery shoppers buy their food at traditional supermarkets

Figure 7: Food shopping channel - Food purchase, April 2018

Food shoppers are most likely to shop non-refrigerated aisles, chilled launches grow

Figure 8: Food sections shopped - Food purchase, April 2018

Figure 9: Food launches, by storage type, 2014 and 2018*

$\label{prop:continuous} Women \ make \ up \ a \ slightly \ larger \ share \ of \ grocery \ shoppers$

Figure 10: Share of grocery shopping responsibility, by gender, August 2017

Freshness is most important when shopping for food

Figure 11: Food shopping priorities, April 2018

Women are significantly more likely than men to seek healthy food

Figure 12: Food shopping priorities, by gender, April 2018

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094

Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100 | **EMAIL:** reports@mintel.com



Report Price: £3254.83 | \$4395.00 | €3662.99

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Freshness particularly resonates with older shoppers

Figure 13: Food shopping priorities, by age, April 2018

Asian shoppers have an above-average interest in health

Figure 14: Food shopping priorities, by race, April 2018

Food manufacturers should keep snackers in mind

Figure 15: Snacking frequency, March 2017

Updates to labeling legislation likely to increase attention to packaging; provides opportunity for rethinking packaging

Changes to the Nutrition Facts label

GMO disclosures and labeling

Key Players - What You Need to Know

A third of food launches are packaging updates

Pouches remain popular

Environmentally friendly packaging claims decline

Consumers are turned off of products that aren't clearly definable

What's Working?

A third of food launches are new packaging

Figure 16: Food launches, by launch type, 2014 and 2018*

Pouches remain popular

Figure 17: Food launches, by leading package type, 2014 and 2018*

Figure 18: Food launches, by leading package material, 2014 and 2018*

Figure 19: Food launches, by leading package closure, 2014 and 2018*

Small formats, convenience, and fanciful illustrations find appeal

What's Struggling?

As on-pack claims rise, environmentally friendly packaging claims decline

Figure 20: Food launches, by top five claims, 2014 and 2018*

Figure 21: Food launches, by leading packaging-related claims, 2014 and 2018 *

Consumers are turned off of products that aren't clearly definable

What's Next?

Highlighting claims

Protecting the product

Allowing customization

The Consumer - What You Need to Know

Large (bulk) formats are more popular than small (single-size) formats

62% of shoppers say on-pack information is important to choice

74% of food shoppers look for an expiration date on-pack

Packaging integrity outweighs design

35% of consumers say reducing packaging waste is important to them

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100 | **EMAIL:** reports@mintel.com



Report Price: £3254.83 | \$4395.00 | €3662.99

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Pack Size

Large (bulk) formats are more popular than small (single-size) formats

Figure 22: Food packaging statements - Size, April 2018

18-24s are more likely than older shoppers to purchase single-serving sizes

Figure 23: Food packaging statements - Size, by age, April 2018

Large formats are particularly important to households with children

Figure 24: Food packaging statements - Size, by presence of children, April 2018

Importance of On-Pack Information

62% of shoppers say on-pack information is important to choice

Figure 25: Food packaging statements – Information, April 2018

Men are more likely to think packaging is becoming too cluttered

Figure 26: Food packaging statements – Information, by gender, April 2018

Information on-pack is most important among older shoppers

Figure 27: Food packaging statements - Information, by age, April 2018

Label Communication

74% of food shoppers look for an expiration date on-pack

Figure 28: Label communication, April 2018

Expiration date, ingredients, calories, and servings resonate with largest share of shoppers

Figure 29: TURF Analysis – Label communication, April 2018

Figure 30: Table - TURF Analysis - Label communication, April 2018

Women are more likely than men to look for specifics

Figure 31: Label communication, by gender, April 2018

Older shoppers pay particular attention to ingredients

Figure 32: Label communication, by age, April 2018

Expiration date is even more important among label readers

Figure 33: Label communication, by agreement with packaging statements (information), April 2018

Expiration date is especially important among those who buy large formats

Figure 34: Label communication, by agreement with packaging statements, April 2018

Ingredient Depictions On-Pack

Photos of ingredients on-pack score high

Figure 35: Correspondence Analysis – Perception of food label attributes, April 2018

Figure 36: Perception of food label attributes, April 2018

Ingredient photos have a strong association with health among women

Figure 37: Perception of food label attributes - Photo of ingredients, by gender, April 2018

Ingredient photos score well with younger shoppers

Figure 38: Perception of food label attributes - Photo of ingredients, by age, April 2018

Impact of Packaging Format/Design

Packaging integrity outweighs design

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094

Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100 | **EMAIL:** reports@mintel.com



Report Price: £3254.83 | \$4395.00 | €3662.99

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 39: Impact of packaging format/design, April 2018

Younger shoppers are more invested in packaging

Figure 40: Impact of packaging format/design, by age, April 2018

Lower earners are most likely to turn away from faulty packaging

Figure 41: Impact of packaging format/design, by household income, April 2018

Online

18% of food shoppers are particular about formats when shopping online

Figure 42: Impact of packaging format/design - Online purchase, April 2018

Packaging Waste

35% of consumers say reducing packaging waste is important to them

Figure 43: Food packaging statements - Waste, April 2018

Close to half of natural market shoppers aim for packaging waste reduction

Figure 44: Food packaging statements -- Waste, by food shopping channel, April 2018

Appendix - Data Sources and Abbreviations

Data sources

Consumer survey data

Correspondence analysis methodology

TURF methodology

Abbreviations and terms

Abbreviations

VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

EMAIL: reports@mintel.com