

Electrical Wholesalers - UK - January 2016

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"The electrical wholesaling industry has become highly concentrated, with three major groups emerging, albeit trading under a wider number of brands. Competition in the sector is intense and enhanced by the strong position of the four major buying groups widely utilised by independent wholesalers."

– Terry Leggett, Senior Analyst

This report looks at the following areas:

- With the market partly reliant on new construction levels, are prospects now very strong?
- So what areas are electrical wholesalers concentrating on?
- What are electrical wholesalers doing about e-commerce?
- What about individual product trends?

This report covers the market for the wholesale distribution of electrical components and materials, largely, though not exclusively, supplying the building and construction sector.

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This report is part of a series of reports, produced to provide you with a more holistic view of this market

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