

Bedrooms and Bedroom Furniture - UK - October 2016

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“Innovation is very important for manufacturers of bedroom furniture, beds and mattresses and this is helping to encourage shoppers to spend a little more. New methods of construction, technical foams and innovative fabrics are promising more hygienic beds, temperature regulation at night and mattresses that stay comfortable for longer.”

– Jane Westgarth, Senior Market Analyst

This report looks at the following areas:

- What is the role of online selling in the market for beds and bedroom furniture?
- Is better storage driving demand in the bedroom market?
- How is the rise of private renting influencing purchasing patterns for beds and bedroom furniture?

Consumer spending on beds and bedroom furniture rose by 5.8% in 2015 to £2,901 million, helped by a buoyant housing market and strong consumer confidence. 2016 began with strong demand but uncertainty created by the vote to leave the EU is likely to cool demand for house moves and in turn will flatten demand in the market so that 2016's spending is expected to be 3% ahead of 2015, at £2,988 million.

We forecast a further 18.5% growth between 2016-21 as people trade up for added-value products such as higher quality mattresses and bedroom storage that makes the most of available space. The bedroom was once low on the priority list for spending on the home, with people prepared to buy cheap. But today's consumers, although looking for value, are investing a little more in their bedrooms, trading up for greater styling, better quality and clever storage details. Plus, people making better use of every corner of the home will be prepared to spend a little more for atmosphere, comfort and styling. This will be a key factor driving demand over the next five years.

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market

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Spend on beds and mattresses

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